### SEWERAGE & WATER BOARD OF NEW ORLEANS

# PENSION COMMITTEE MEETING WEDNESDAY, MAY 08, 2019 10:30 AM

 $6\,2\,5$  St. Joseph Street  $2^{\,\mathrm{N}\,\mathrm{D}}$  Floor Board Room

Joseph Peychaud, Chair • Jay H. Banks
Ralph Johnson • Chante Powell • Christopher Bergeron
Latressia Matthews • Marvin Russell

#### FINAL AGENDA

- 1. ROLL CALL
- 2. ACTION ITEMS
- 3. PRESENTATION ITEMS
  - a. Raymond James Consultants
  - b. Earnest Partners Presentation
- 4. <u>INFORMATION ITEMS</u>
  - c. RJA Capital Markets Review April 2019
  - d. 2019 Q.1 Comparative Performance Analysis Report
- 5. EXECUTIVE SESSION
- 6. PUBLIC COMMENT
- 7. ADJOURNMENT



REVIEWING THE QUARTER ENDED MARCH 31, 2019

# **RAYMOND JAMES**°



#### **Economic Review... 3-9**

- Gross Domestic Product
- Employment
- Inflation
- Housing Market
- Consumer Confidence

### Capital Markets... 10-21

- Index Returns
- Asset Class Returns
- S&P 500 Sector Returns
- Equity Styles
- U.S. Treasury Yield Curve
- Fixed Income Yields
- Global Sovereign Debt Yields
- S&P 500 Yield vs.
   Treasury Yield
- S&P 500 Valuations
- Foreign Exchange Rates
- Commodity Prices

### **Quarterly Topics... 22-26**

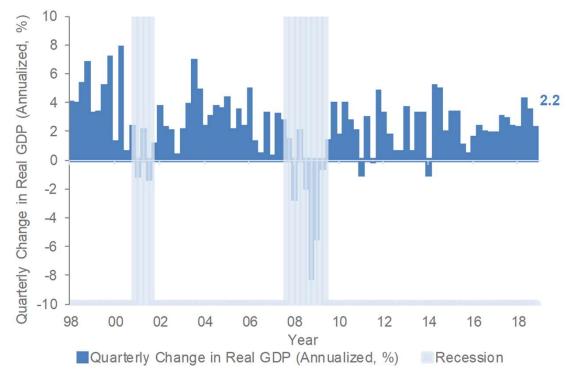
- Europe
- Economic Data
- Washington Policy Update
- Oil Update

### **GROSS DOMESTIC PRODUCT**

Real gross domestic product (GDP) increased at an annual rate of 2.2% in the fourth quarter of 2018, according to the "third" estimate released by the Bureau of Economic Analysis. In the third quarter, real GDP increased 3.4%.

The GDP estimate is based on more complete source data than were available for the "initial" estimate of 2.6%. With this estimate for the fourth quarter, the general picture of economic growth remains the same.

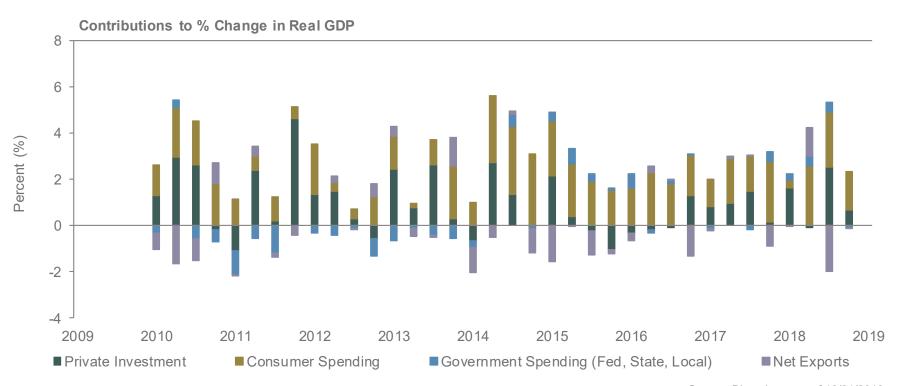
#### **Quarterly Change in Real GDP**



Source: Bloomberg, as of 12/31/2018

### **CONTRIBUTIONS TO % CHANGE IN REAL GDP**

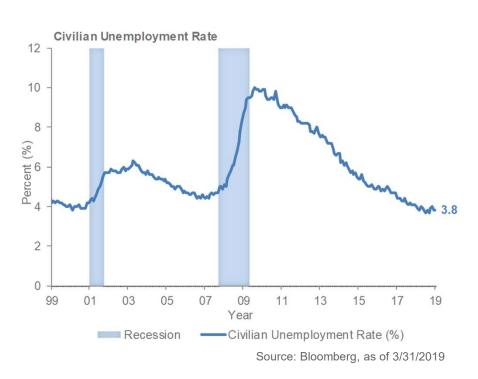
The increase in real GDP in the fourth quarter reflected positive contributions from personal consumption expenditures (PCE), nonresidential fixed investment, exports, private inventory investment, and federal government spending. Those were partly offset by negative contributions from residential fixed investment and state and local government spending. Imports, which are a subtraction in the calculation of GDP, increased.

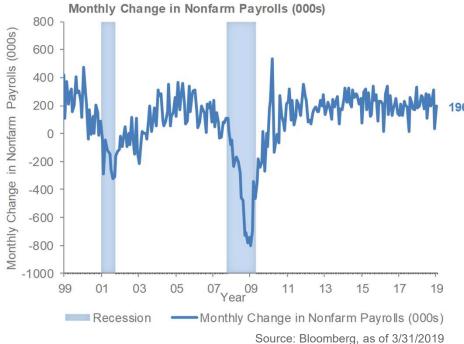


Source: Bloomberg, as of 12/31/2018

#### **EMPLOYMENT**

Total nonfarm payroll employment increased by 196,000 in March, and the unemployment rate was unchanged at 3.8% with notable job gains occurring in health care and in professional and technical services. The number of unemployed persons was essentially unchanged at 6.2 million.

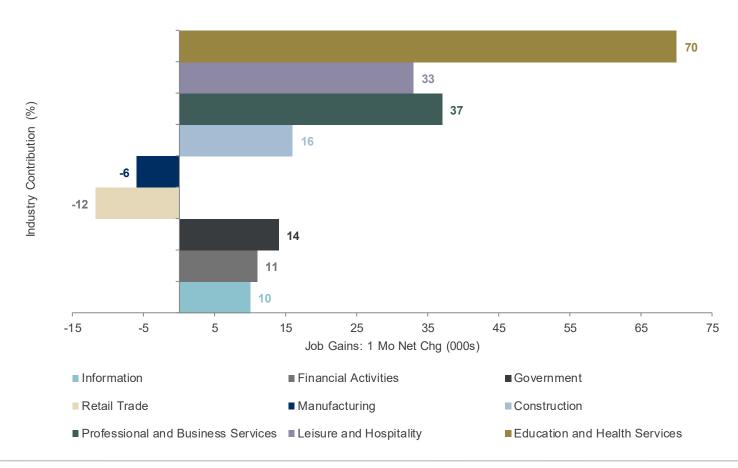




### MAJOR INDUSTRY CONTRIBUTIONS TO JOB GROWTH

Health care, one of the leading job sectors, added 49,000 jobs in March and 398,000 over the past 12 months.

Over the month, employment increased in ambulatory health care services, hospitals, and nursing and residential care facilities, reflective of an aging population.



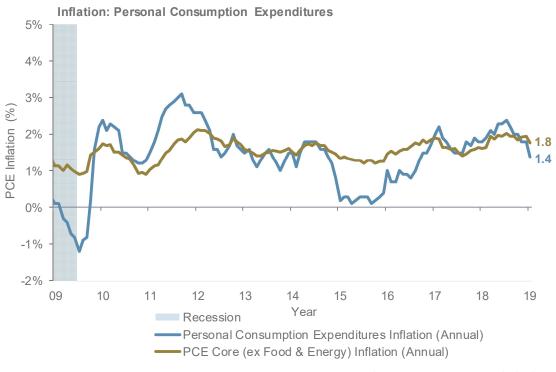
Source: Bureau of Labor Statistics, as of 3/31/2019, a preliminary estimate of the net number of jobs in the various industries in the latest month.

#### **INFLATION**

The year-over-year PCE price index fell to 1.4% in January from 1.8% in December while the core PCE price index (excluding food and energy) dropped from 2.0% to 1.8%. Both inflation indicators continue to hover near the Federal Reserve's target rate of 2%.

"Input price pressures have been mixed, but generally moderate. Inflation expectations remain well anchored.

The ability of firms to raise prices appears to be mixed." – Dr. Scott Brown, Chief Economist

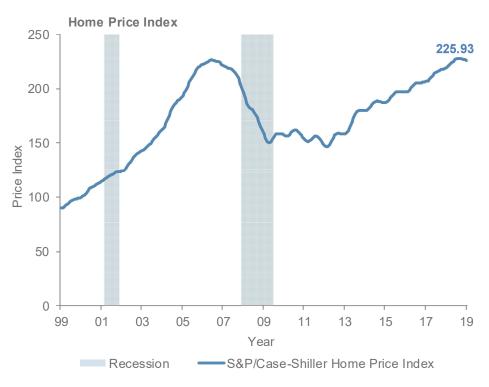


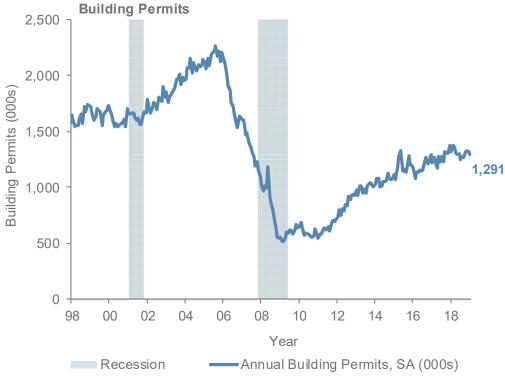
Source: Bloomberg, as of 1/30/2019



### HOUSING MARKET

Inflation and supply costs are keeping prices up, but low vacancy rates and more disciplined lending practices point to a very different market than the 2000s. Affordability issues and lack of labor supply are keeping building permits and housing starts subdued.





Source: Bloomberg, as of 1/31/2019

Source: U.S. Census Bureau, as of 12/28/2019

### **CONSUMER CONFIDENCE**

"Consumer Confidence decreased in March after rebounding in February, with the Present Situation the main driver of this month's decline. Confidence has been somewhat volatile over the past few months, as consumers have had to weather volatility in the financial markets, a partial government shutdown and a very weak February jobs report. Despite these dynamics, consumers remain confident that the economy will continue expanding in the near term. However, the overall trend in confidence has been softening since last summer, pointing to a moderation in economic growth."

- Lynn Franco, Director of Economic Indicators at The Conference Board



# **ASSET CLASS PERFORMANCE**



Source: Morningstar Direct, as of 3/31/2019	QTD	1-Year	3-Year	5-Year	10-Year
U.S. Equity	14.04%	8.77%	13.48%	10.36%	16.00%
Non-U.S. Equity	10.31%	-4.22%	8.09%	2.57%	8.85%
U.S. Fixed Income	2.94%	4.48%	2.03%	2.74%	3.77%
Global Real Estate (REITs)	14.73%	11.38%	6.60%	6.62%	13.76%
Commodities	6.32%	-5.25%	2.22%	-8.92%	-2.56%
Cash & Cash Alternatives	0.60%	2.11%	1.17%	0.72%	0.41%

# Worse

# **ANNUAL ASSET CLASS TOTAL RETURNS**

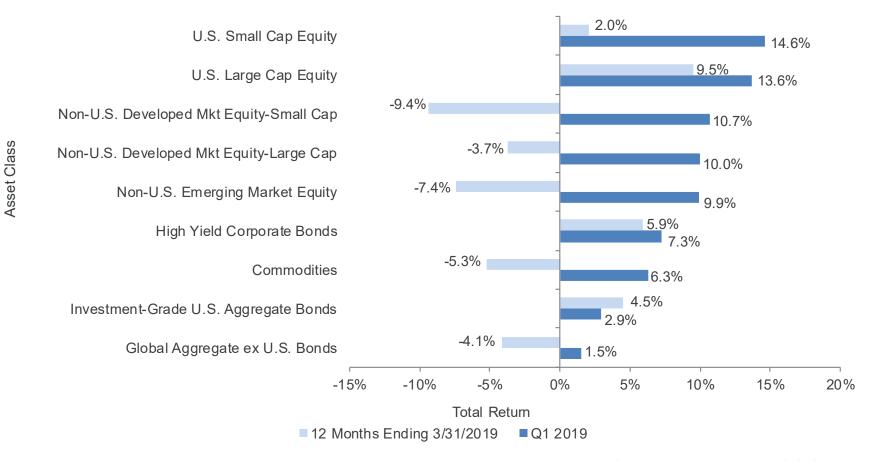
2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019 YTD
Non-U.S. Equity 41.5%	Real Estate 19.3%	Fixed Income 7.8%	Real Estate 29.0%	U.S. Equity 33.6%	Real Estate 13.9%	Fixed Income 0.6%	U.S Equity 12.7%	Non-U.S. Equity 27.2%	Cash & Cash Alternatives 1.9%	Real Estate 14.7%
Real Estate 40.2%	U.S. Equity 16.9%	Blended Portiolio 2.1%	Non-U.S. Equity 16.8%	Non-U.S. Equity 15.3%	U.S. Equity 12.6%	U.S. Equity 0.5%	Commodities 11.8%	U.S Equity 21.1%	Fixed Income 0.0%	U.S Equity 14.0%
U.S. Equity 28.3%	Commodities 16.8%	U.S. Equity 1.0%	U.S. Equity 16.4%	Blended Privolio 13.9%	Blended Portions 7.1%	Cash & Cash Alternatives 0.0%	Blended Portfolio 7.1%	Real Estate 14.0%	Blended Portiolio -4.0%	Non-U.S. Equity 10.3%
Blended Portrolio 20.2%	Blend d Portrolio 11.9%	Cash & Cash Alternatives 0.1%	Blender Portiolio 11.0%	Real Estate 1.6%	Fixed Income 6.0%	Portiolio -0.2%	Non-U.S. Equity 4.5%	Portiolio 13.8%	U.S Equity -5.2%	Blended Portrolio 8.4%
Commodities 18.9%	Non-U.S. Equity 11.2%	Real Estate -8.7%	Fixed Income 4.2%	Cash & Cash Alternatives 0.1%	Cash & Cash Alternatives 0.0%	Real Estate -1.2%	Real Estate 3.8%	Fixed Income 3.5%	Real Estate -6.4%	Commodities 6.3%
Fixed Income 5.9%	Fixed Income 6.5%	Commodities -13.3%	Cash & Cash Alternatives 0.1%	Fixed Income -2.0%	Non-U.S. Equity -3.9%	Non-U.S. Equity -5.7%	Fixed Income 2.7%	Commodities 1.7%	Commodities -11.2%	Fixed Income 2.9%
Cash & Cash Alternatives 0.2%	Cash & Cash Alternatives 0.1%	Non-U.S. Equity -13.7%	Commodities -1.1%	Commodities -9.5%	Commodities -17.0%	Commodities -24.7%	Cash & Cash Alternatives 0.3%	Cash & Cash Alternatives 0.8%	Non-U.S. Equity -14.2%	Cash & Cash Alternatives 0.60%

Blended Portfolio Allocation: 45% U.S. Equity / 15% Non-U.S. Equity / 40% Fixed Income

Source: Morningstar Direct, as of 3/31/2019

### **ASSET CLASS RETURNS**

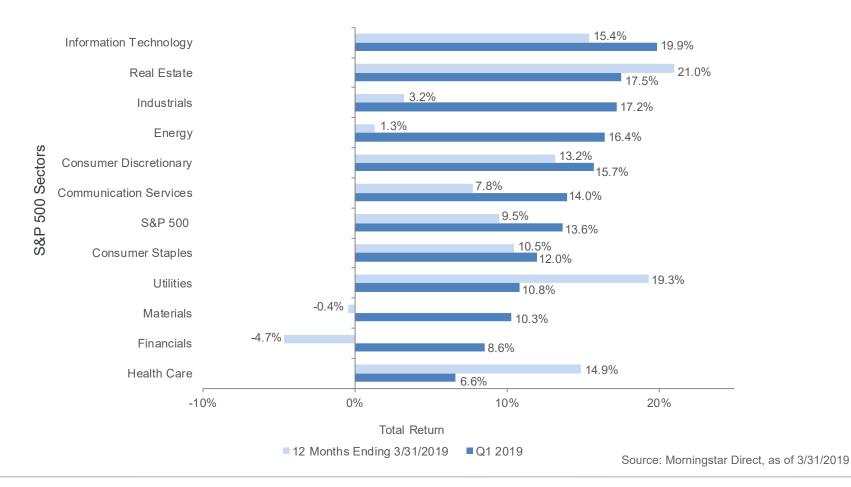
Most asset classes recovered from the fourth quarter pullback, with U.S. equities in the lead. U.S. small caps were a top performer in the first quarter, after experiencing severe losses of 20% in the fourth quarter of last year. Small-cap fundamentals are attractive relative to large caps, however, these companies are more volatile during market selloffs. Once the market finishes repricing, this may be an opportunity to rebalance assets into higher beta, small-cap strategies.



Source: Morningstar Direct, as of 3/31/2019

#### **S&P 500 SECTOR RETURNS**

"Technology scores high as favorable fundamental and technical momentum outweigh elevated relative valuation. Additionally, with many companies exposed to China, a tailwind will be added for the sector if our base case for a favorable outcome on U.S./China trade materializes." - J. Michael Gibbs, Managing Director of Equity Portfolio & Technical Strategy





### **EQUITY STYLES**

"We favor growth-oriented strategies (in the near term) as the Federal Reserve's language regarding a potential 'pause' in policy tightening (raising short-term rates and decreasing their balance sheet), bodes well for growth relative to value, making cyclical sectors more favorable than their defensive counterparts. This could start to change if margin pressure from growth stocks damped earnings outlooks."

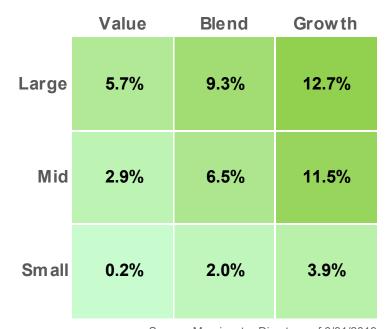
- Tactical Asset Allocation Outlook, April 2019 Investment Strategy Quarterly

#### Q1 2019 Total Return

12-Month Total Return

	Value	Blend	Growth
Large	11.9%	14.0%	16.1%
Mid	14.4%	16.5%	19.6%
Small	11.9%	14.6%	17.1%
	Sour	ce: Morningstar Dire	act as of 3/31/2010

Source:	Morningstar	Direct,	as	of	3/31	/20	19	2
---------	-------------	---------	----	----	------	-----	----	---



Source: Morningstar Direct, as of 3/31/2019

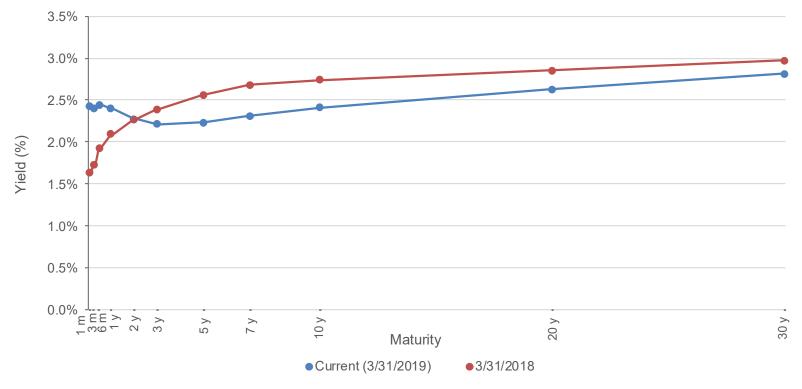
Style box returns based on the GICS Classification model. All values are cumulative total return for stated period including reinvestment of dividends. The indices used from left to right, top to bottom are: Russell 1000 Value Index, Russell 1000 Index, Russell 1000 Growth Index, Russell Mid-Cap Value Index, Russell Mid-Cap Growth Index, Russell 2000 Value Index, Russell 2000 Index and Russell 2000 Growth Index. Past performance is not indicative of future results.



### THE U.S. TREASURY YIELD CURVE

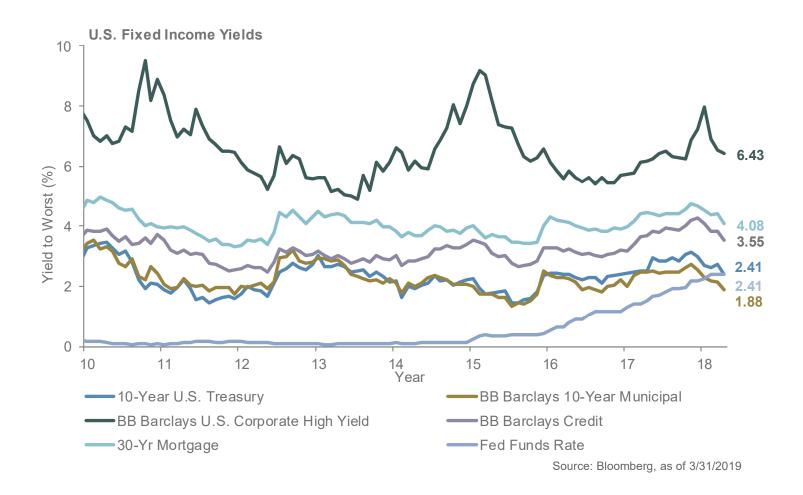
"In a simple model of recessions, the current spread between the 10-year Treasury note yield and the federal funds target rate implies about a 30% chance that the economy will enter a recession in the next 12 months. At this point, a broad-based decline in economic activity does not appear to be the most likely scenario, but the odds are too high for comfort and investors should monitor the situation closely in the months ahead." – Dr. Scott Brown, Chief Economist

#### U.S. Treasury Yield Curve



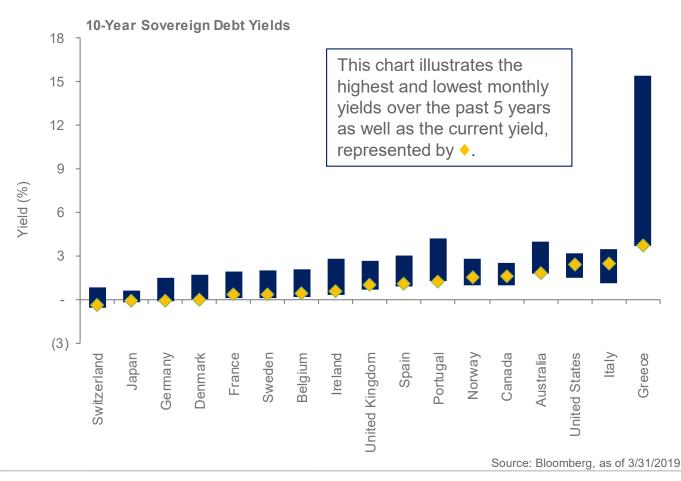
Source: Federal Reserve, as of 3/31/2019

# **FIXED INCOME YIELDS**



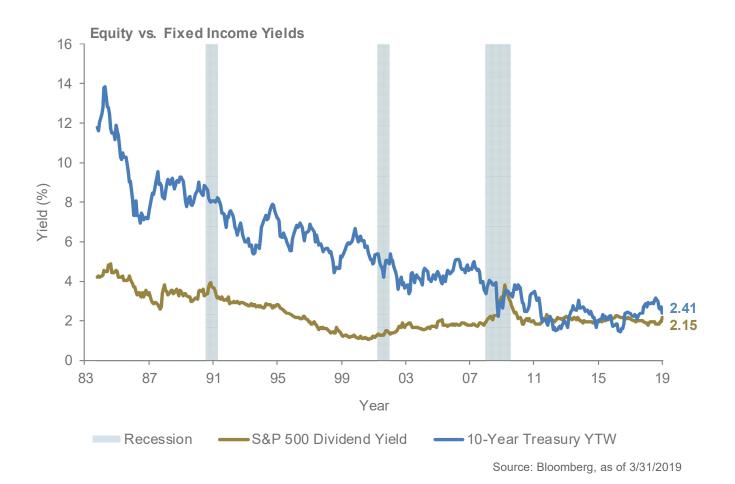
### **GLOBAL SOVEREIGN DEBT YIELDS**

"From a global perspective, significant divergence exists between U.S. sovereign rates and other nations' rates. Over the last couple of years, the anticipation has been the European and Asian markets' GDPs would recover, a slow down or elimination of quantitative easing would ensue (general global accommodative monetary policy) and global interest disparity would dissipate. The predictions have not held up and in many of the nation-to-nation comparisons, interest rate disparity has actually widened." - Doug Drabik, Senior Strategist, Fixed Income Services



### **S&P 500 YIELD VS. TREASURY YIELD**

The 10-year Treasury yield continued to drop from its recent high in October last year, causing the spread between stocks and bonds to tighten. Still, bond yields are outpacing dividend yields, which has been the norm, historically.



# PRICE-TO-EARNINGS AND PRICE-TO-BOOK RATIOS

"We see valuation as neutral currently. While we are seeing some slowdown, overall, economic conditions generally remain supportive of equities, in our view, given U.S. GDP growth, low inflation, and low interest rates." – Raymond James Equity Portfolio & Technical Strategy Group



The price-to-earnings ratio, or P/E, is a common measure of the value of stocks. It shows the relationship between a stock's price and the underlying company's earnings (or profits) per share of stock. In essence, it calculates how many dollars you pay for each dollar of a company's earnings. In very general terms, the higher the P/E ratio, the more likely the stock is to be overpriced.



Source: Bloomberg, as of 3/31/2019

The price-to-book ratio, or P/B, is a relative measure based on most recent price/accounting (book) value (quarterly, semiannual or annual data). Both price-to-earnings and price-to-book are accounting-based relative value measures.



### **FOREIGN EXCHANGE RATES**

"In the short term, exchange rates are driven by monetary policy. Market expectations of a Fed cut are negative for the greenback, but monetary policy may be seen as easing elsewhere."

- Nick Lacy, CFA, Chief Portfolio Strategist, Asset Management Services



Source: Bloomberg, as of 3/31/2019

	3/31/2019	3/31/2018
Source: Bloomberg, as of 3/31/2019	-	-
U.S. Dollar (\$) / Japanese Yen (¥)	110.8600	106.2800
Euro (€) / U.S. Dollar (\$)	1.1218	1.2324
British Pound (£) / U.S. Dollar (\$)	1.3035	1.4015



#### **COMMODITY PRICES**

"Oil prices have already bounced back year-to-date from their recent lows but remain well below their 52-week highs. The oil futures curve is relatively flat, indicating minimal upside from current levels over the next five years. We tend to stay away from making short-term (weekly or monthly) commodity calls, but we are of the view that prices will be meaningfully higher in the second half of 2019." - Pavel Molchanov, Energy Analyst, Equity Research



#### **EUROPE: I WANT TO BELIEVE**

### **European Ensemble**

As a bloc, the European Union is second only to the U.S. in its share of global GDP output and currency circulation.



"Europe can be an attractive supplier of a broad range of goods and services for the global market, a view which is at odds with the pessimism surrounding Europe's potential for innovation and productivity." 66 In short, it would appear the bark of negotiating politicians is worse than their bite.

#### KEY TAKEAWAYS:

- When investing beyond the borders of the United States, emerging markets have stolen the spotlight as of late. In short, their scope for population growth and urbanisation provide them the most potential to "catch up" to their wealthier developed counterparts.
- The biggest impact on much of northern Europe's economic growth rates in 2019 rests on broader concerns. A pragmatic Brexit outcome would be a boost for everyone given the high levels of trade between the European Union and the United Kingdom. Ultimately, I consider this a likely outcome.
- Do not be too worried about the populists. Their rising popularity may just be the nudge more conventional politicians need to really step up and inspire.
- Europe's biggest issue in 2019 is belief. Investors struggle to see a way through. The perception remains that both the ECB and incumbent governments are out of ideas. However, dig a little below the surface and Europe is not without hope.

#### MAKING SENSE OF NOISY ECONOMIC DATA



#### **HEADWINDS**



2019 economic growth appears to be softer than expected



The impact of fiscal stimulus from tax cuts and increased government spending is expected to fade this year.



The partial government shutdown rattled confidence and consumer spending in January.

#### **TAILWINDS**



Fundamentals of the household sector remain in good shape.



While poor weather dampened job growth in February – the underlying trend remains moderately strong.



Wage growth has continued to pick up and lower gasoline prices have added to consumer purchasing power.

#### **KEY TAKEAWAYS:**

- Economic data are critical to the financial markets.
   It helps to drive earnings expectations and is a key factor in Federal Reserve policy decisions.
- There are two major sources of uncertainty in the economic data: statistical error and seasonal adjustments. The government does a good job with seasonal adjustment, but it's difficult to get it exactly right.
- For those using the economic data, uncertainty means one should take any reported number with a grain of salt. It's best to look at a three-month average, which reduces much of the noise (but does not eliminate it) and is a better gauge of the underlying trend.
- The Fed pays a lot of attention to the anecdotal evidence. However, its main focus is on the job market and inflation. Based on the demographics, job growth in recent years has been well beyond a long-term sustainable pace. That's not a problem in the short term.
- The market focus should eventually get back to the economic data. Yet, the markets often use the economic data as an excuse. What's more important is how the data fits into the overall narrative.



#### WASHINGTON POLICY UPDATE: IS THERE A 'TRUMP PUT' ON THE MARKET?



When trying to determine the outcome of a variety of Washington D.C.-related events, we seek to understand the motivation and goals of President Trump and his administration. We believe that it is important to understand these negotiating tactics to best gauge the potential market impact of the president's decisions. One of the biggest debates we are having with investors has focused on his willingness to threaten actions that could have significant economic and market consequences versus the president's repeated use of the stock market and economy as a gauge of his success.

"The market sold off hard in December around and during the shutdown, recession concerns had hit the market, and there were repeated warnings that if the shutdown continued for much longer, there was real risk of a negative gross domestic product in the first quarter."

#### KEY TAKEAWAYS:

- One of the biggest debates we are having with investors has focused on the president's willingness to threaten actions that could have significant economic and market consequences versus his repeated use of the stock market and economy as a gauge of his success.
- The Congressional spending package was seen as politically damaging for the president because it did not deliver the win he sought on border security, prompting a national emergency declaration.
- We expect China trade headlines and the interplay with domestic politics to remain in focus for the foreseeable future, even with an initial deal struck.

### WASHINGTON POLICY UPDATE: IS THERE A 'TRUMP PUT' ON THE MARKET?

# Wall Blocked?

Given that Congressional funding for border security was ultimately lower than requested (\$1.375 billion vs. \$8 billion requested), President Trump declared a national emergency by executive order. In doing so, he hopes to secure additional funds from the Department of Defense and the Treasury to cover the \$6.625 billion shortfall for the construction of a border wall.

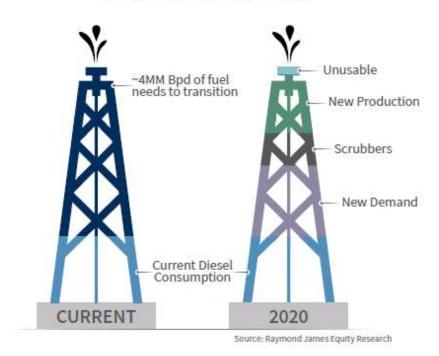


"Ultimately, we believe it was the economic worries (and airline travel delays) that prompted the president to relent and allow Congress to come up with a bipartisan compromise package."

#### WHAT'S IN THE CARDS FOR OIL?

### **IMO 2020**

Oil to Benefit from Structural Changes in Marine Transportation Regulations



"It is important to underscore just how impactful the IMO 2020 policy will be. We estimate it will effectively erase 1.5 million bpd (or 1.5%) of global oil supply, a very meaningful supply reduction."

-Pavel Molchanov, Energy Analyst, Equity Research

#### **WHAT IS IMO 2020?**

The International Maritime Organization (IMO) has set regulations to cut sulfur in fuel used by the marine industry starting in January 2020.

Outlook on Prices Looking Ahead	2019*	WTI CRUDE \$62/Bbl	BRENT CRUDE \$72/Bbl
LOOKING Allead	2020	\$93/Bbl	\$100/Bbl
	2020+	\$75/Bbl	\$80/Bbl

Source: Raymond James Equity Research; "Full year price forecast

#### **DISCLOSURE**

Data provided by Morningstar Direct, Bloomberg.

This material is for informational purposes only and should not be used or construed as a recommendation regarding any security outside of a managed account.

There is no assurance that any investment strategy will be successful or that any securities transaction, holdings, sectors or allocations discussed will be profitable. It should not be assumed that any investment recommendation or decisions made in the future will be profitable or will equal any investment performance discussed herein.

Please note that all indices are unmanaged and investors cannot invest directly in an index. An investor who purchases an investment product that attempts to mimic the performance of an index will incur expenses that would reduce returns. Past performance is not indicative of future results. The performance noted in this presentation does not include fees and costs, which would reduce an investor's returns.

- **Fixed Income**: subject to credit risk and interest rate risk. An issuer's ability to pay the promised income and return of principal upon maturity may impact the issuer's credit rating. Generally, when interest rates rise, bond prices fall, and vice versa. Specific-sector investing can be subject to different and greater risks than more diversified investments.
- Personal Consumption Expenditure Index (PCE): a measure of inflation, this index measures the price changes in consumer goods and services. Personal consumption expenditures consist of the actual and imputed expenditures of households; the measure includes data pertaining to durables, non-durables and services.
- Gross Domestic Product (GDP): a broad measurement of a nation's overall economic activity. It is the monetary value of all the finished goods and services produced within a country's borders in a specific time period, including all private and public consumption, government outlays, investments and net exports that occur within a defined territory.
- Price-to-Earnings Ratio (P/E): a ratio for valuing a company that measures its current share price relative to its per-share earnings.
- Price-to-Book Ratio (P/B): A ratio used to compare a stock's market value to its book value. It is calculated by dividing the current closing price of the stock by the latest quarter's book value per share.
- Small-cap and Mid-Cap Equity: generally involve greater risks, and may not be appropriate for every investor. International investing also involves special risks, including currency fluctuations, different financial accounting standards, and possible political and economic volatility.
- **High-Yield Fixed Income:** not suitable for all investors. Risk of default may increase due to changes in the issuer's credit quality. Price changes may occur due to changes in interest rates and the liquidity of the bond. When appropriate, these bonds should only comprise a modest portion of your portfolio.
- · Commodities: trading is generally considered speculative because of the significant potential for investment loss.
- U.S. Government Fixed Income: guaranteed timely payment of principal and interest by the federal government. U.S. Treasury Bills: A short-term debt obligation backed by the U.S. government with a maturity of less than one year.
- **Fixed Income Sectors:** Returns based on the four sectors of Barclays Global Sector Classification Scheme: Securitized (consisting of U.S. MBS Index, the ERISA-Eligible CMBS Index and the fixed-rate ABS Index), Government Related (consisting of U.S. Agencies and non-corporate debts with four sub sectors: Agencies, Local Authorities, Sovereign and Supranational), Corporate (dollar-denominated debt from U.S. and non-U.S. industrial, utility, and financial institutions issuers), and Treasuries (includes public obligations of the U.S. Treasury that have remaining maturities of one year or more).

Asset allocation and diversification does not guarantee a profit nor protect against loss. Dividends are not guaranteed and will fluctuate.

Past performance is not indicative of future results. Investing in international securities involves additional risks such as currency fluctuations, differing financial accounting standards, and possible political and economic instability. These risks are greater in emerging markets.

The values of real estate investments may be adversely affected by several factors, including supply and demand, rising interest rates, property taxes, and changes in the national, state and local economic climate. Companies engaged in business related to a specific sector are subject to fierce competition and their products and services may be subject to rapid obsolescence. There are additional risks associated with investing in an individual sector including limited diversification.



### **INDEX DESCRIPTIONS**

#### Asset class and reference benchmarks:

ASSET CLASS	BENCHMARK
U.S. Equity	Russell 3000 TR
Non-U.S. Equity	MSCI ACWI ex US NR
U.S. Fixed Income	Barclays U.S. Aggregate Bond TR
Global Real Estate (prior to 2008)	NASDAQ Global Real Estate NR
Global Real Estate (2008-present)	FTSE EPRA/NAREIT Global Real Estate NR
Commodities	Bloomberg Commodity TR USD
Cash & Cash Alternatives	Citi Treasury Bill 3 Mon USD

Bloomberg Commodity Total Return Index: Formerly the Dow Jones-UBS Commodity Index TR (DJUBSTR), is composed of futures contracts and reflects the returns on a fully collateralized investment in the BCOM. This combines the returns of the BCOM with the returns on cash collateral invested in 3 Month U.S. Treasury Bills.

Barclays 10-Year Municipal Bond Index: A rules-based, market-value weighted index engineered for the long-term tax-exempt bond market. This index is the 10 year (8-12) component of the Municipal Bond Index.

Barclays 10-Year U.S. Treasury Index: Measures the performance of U.S. Treasury securities that have a remaining maturity of 10 years.

**Barclays U.S. Aggregate Bond Index:** Represents securities that are SEC-registered, taxable, and dollar denominated. The index covers the U.S. investment-grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities.

**Barclays Global Aggregate ex-U.S. Bond Index**: Tracks an international basket of bonds that currently contains 65% government, 14% corporate, 13% agency and 8% mortgage-related bonds.

**Barclays High Yield Bond Index**: Covers the universe of fixed-rate, non-investment grade debt. Pay-in-kind (PIK) bonds, Eurobonds, and debt issues from countries designated as emerging markets (e.g., Argentina, Brazil, Venezuela, etc.) are excluded, but Canadian and global bonds (SEC-registered) of issuers in non-EMG countries are included. Original issue zeroes, step-up coupon structures and 144-As are also included.

Barclays U.S. Credit Index: an index composed of corporate and non-corporate debt issues that are investment grade (rated Baa3/BBB- or higher).

Citi 3-Month Treasury-Bill Index: This is an unmanaged index of three-month Treasury bills.



# **INDEX DESCRIPTIONS (continued)**

FTSE EPRA/NAREIT Global Real Estate Index: designed to represent general trends in eligible listed real estate stocks worldwide. Relevant real estate activities are defined as the ownership, trading and development of income producing real estate.

MSCI All Country World Index Ex-U.S Index (ACWI ex U.S.): a market-capitalization-weighted index maintained by Morgan Stanley Capital International (MSCI) and designed to provide a broad measure of stock performance throughout the world, with the exception of U.S.-based companies. It includes both developed and emerging markets.

MSCI EAFE Index (Europe, Australasia, Far East): a free-float adjusted market capitalization index that is designed to measure developed market equity performance, excluding the United States and Canada. The EAFE consists of the country indices of 21 developed nations.

MSCI EAFE Growth Index: represents approximately 50% of the free-float adjusted market capitalization of the MSCI EAFE index, and consists of those securities classified by MSCI as most representing the growth style.

MSCI EAFE Small-Cap Index: an unmanaged, market-weighted index of small companies in developed markets, excluding the U.S. and Canada.

MSCI EAFE Value: represents approximately 50% of the free-float adjusted market capitalization of the MSCI EAFE index, and consists of those securities classified by MSCI as most representing the value style.

MSCI Emerging Markets Index: designed to measure equity market performance in 25 emerging market indexes. The three largest industries are materials, energy and banks.

MSCI Local Currency Index: a special currency perspective that approximates the return of an index as if there were no currency valuation changes from one day to the next.

NASDAQ Global Real Estate Index: the index measures the performance of real estate stocks which listed on an Index Eligible Global Stock Exchange. The index is market-capitalization weighted.

Russell 1000 Index: measures the performance of the 1,000 largest companies in the Russell 3000 Index, which represents approximately 90% of the investible U.S. equity market.

Russell 1000 Value Index: measures the performance of those Russell 1000 companies with lower price-to-book ratios and lower forecasted growth values.

Russell 1000 Growth Index: measures the performance of those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values.

Russell Mid-Cap Index: measures the performance of the 800 smallest companies of the Russell 1000 Index, which represent approximately 30% of the total market capitalization of the Russell 1000 Index.

Russell Mid-cap Value Index: measures the performance of those Russell Mid-cap companies with lower price-to-book ratios and lower forecasted growth values.

Russell Mid-Cap Growth Index: measures the performance of those Russell Mid-cap companies with higher price-to-book ratios and higher forecasted growth values.

Russell 2000 Index: measures the performance of the 2,000 smallest companies in the Russell 3000 Index, which represent approximately 8% of the total market capitalization of the Russell 3000 Index.

Russell 2000 Value Index: measures the performance of those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values.

Russell 2000 Growth Index: measures the performance of those Russell 2000 companies with higher price-to-book ratios and higher forecasted growth values.

Russell 3000 Index: measures the performance of the 3,000 largest U.S. companies based on total market capitalization, which represents approximately 98% of the investable U.S. equity market.



# **INDEX DESCRIPTIONS (continued)**

**Standard & Poor's 500 (S&P 500):** measures changes in stock market conditions based on the average performance of 500 widely held common stocks. Represents approximately 68% of the investable U.S. equity market.

S&P 500 Communication Services: comprises those companies included in the S&P 500 that are classified as members of the GICS® communication services sector.

S&P 500 Consumer Discretionary: comprises those companies included in the S&P 500 that are classified as members of the GICS® consumer discretionary sector.

**S&P 500 Consumer Staples:** comprises those companies included in the S&P 500 that are classified as members of the GICS® consumer staples sector.

S&P 500 Energy: comprises those companies included in the S&P 500 that are classified as members of the GICS® energy sector.

S&P 500 Financials: comprises those companies included in the S&P 500 that are classified as members of the GICS® financials sector

S&P 500 Health Care: comprises those companies included in the S&P 500 that are classified as members of the GICS® health care sector.

S&P 500 Industrials: comprises those companies included in the S&P 500 that are classified as members of the GICS® industrials sector.

S&P 500 Information Technology: comprises those companies included in the S&P 500 that are classified as members of the GICS® information technology sector.

S&P 500 Materials: comprises those companies included in the S&P 500 that are classified as members of the GICS® materials sector.

S&P 500 Telecom Services: comprises those companies included in the S&P 500 that are classified as members of the GICS® telecommunication services sector.

**S&P 500 Utilities:** comprises those companies included in the S&P 500 that are classified as members of the GICS® utilities sector.





### Octave J. Francis III, CIMA®, AIF®

Managing Director, Senior Vice President, Investments

504.299.2990

Toll-Free: 888.769.7050

octave.francis@raymondjames.com

ffcinvestmentadvisors.com

#### Stephen M. Daste

Financial Advisor, Investments

504.299.2990

Toll-Free: 888.769.7050

stephen.daste@raymondjames.com

ffcinvestmentadvisors.com

#### Suzanne M. Bush

Senior Client Service Associate

504.299.2990

Toll-Free: 888.769.7050

suzanne.bush@raymondjames.com

ffcinvestmentadvisors.com

© 2019 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC



# Comparative Performance Analysis Report

Sewerage and Water Board of New Orleans ERS May 08, 2019 Pension Committee

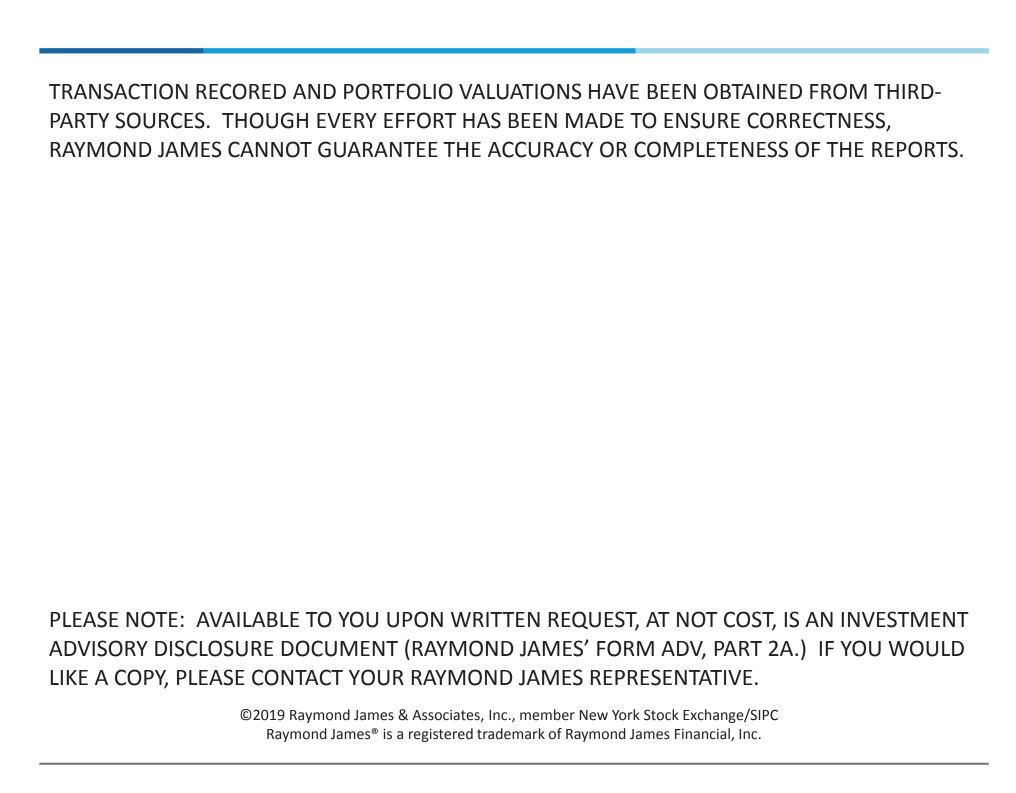
Q1 2019

Octave J. Francis III, CIMAR, AIFR Managing Director Senior Vice President, Investments

400 Poydras Street, Suite 2430 New Orleans, LA 70130 D 504.299.2990 T 888-769-7050 F 504.299.2991

Visit us at www.ffcinvestmentadvisors.com

# **RAYMOND JAMES**



#### CONTENTS

- 3 Market Performance
- 4 Total Consolidated Portfolio Investment Analysis
- 21 Equity Composite
- 23 Chicago Equity Partners
- 26 Barrow Hanley Mewhinney & Strauss
- 29 NewSouth Capital
- 32 Earnest Partners
- 35 iShares S&P 500 Growth ETF
- 38 Fixed Income Composite
- 40 Pyramis Global Advisors
- 44 Zazove Associates, LLC (Residual Asset)
- 47 Alternatives Composite
- 49 Prisma Capital Partners
- 52 Equitas Capital Advisors (Residual Asset)
- 55 Real Estate Composite
- 57 Vanguard Real Estate ETF
- 60 Glossary

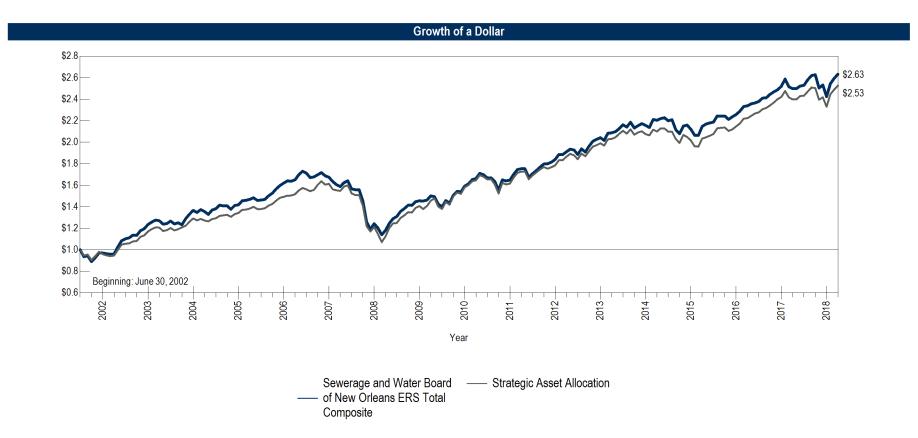
# Sewerage and Water Board of New Orleans ERS Total Composite

Market Performance As of March 31, 2019

Name	Q1-19	YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs
US Equity						
Russell 3000	14.04	14.04	8.77	13.48	10.35	16.00
S&P 500	13.65	13.65	9.50	13.51	10.91	15.92
Russell 1000	14.00	14.00	9.30	13.52	10.63	16.05
Russell 1000 Growth	16.10	16.10	12.75	16.53	13.50	17.52
Russell 1000 Value	11.93	11.93	5.67	10.45	7.72	14.52
Russell MidCap	16.54	16.54	6.47	11.81	8.81	16.88
Russell 2000	14.58	14.58	2.05	12.92	7.05	15.36
Russell 2000 Growth	17.14	17.14	3.85	14.87	8.41	16.52
Russell 2000 Value	11.93	11.93	0.17	10.86	5.59	14.12
International Equity						
MSCI ACWI	12.18	12.18	2.60	10.67	6.45	11.98
MSCI World ex USA	10.45	10.45	-3.14	7.29	2.20	8.82
MSCI EAFE	9.98	9.98	-3.71	7.27	2.33	8.96
MSCI Emerging Markets	9.93	9.93	-7.41	10.68	3.68	8.94
Fixed Income						
91 Day T-Bills	0.59	0.59	2.15	1.23	0.76	0.42
BBgBarc US Aggregate TR	2.94	2.94	4.48	2.03	2.74	3.77
BBgBarc US Govt/Credit TR	3.26	3.26	4.48	2.12	2.78	3.92
BBgBarc US Municipal TR	2.90	2.90	5.38	2.71	3.73	4.72
BBgBarc US High Yield TR	7.26	7.26	5.93	8.56	4.68	11.26
FTSE WGBI TR	1.74	1.74	-1.57	0.95	0.59	2.20
FTSE WGBI ex US TR	1.52	1.52	-4.55	0.87	-0.06	2.02
Real Estate						
FTSE NAREIT All REIT	16.70	16.70	19.50	7.96	9.79	18.23
NCREIF Property Index	1.80	1.80	6.82	7.07	9.12	8.50
Alternatives						
HFRI Fund of Funds Composite Index	4.59	4.59	0.11	3.92	2.19	3.54
Inflation						
Consumer Price Index	1.18	1.18	1.86	2.20	1.47	1.80

# Sewerage and Water Board of New Orleans ERS Total Composite Investment Analysis

Sewerage and Water Board of New Orleans ERS Total Composite Information



Summary Of Cash Flows											
	First Quarter	Year-To-Date	One Year	Three Years	Five Years	Ten Years	Inception 7/1/02				
Beginning Market Value	\$204,983,835	\$204,983,835	\$218,726,350	\$24,729,349	\$24,453,878	\$10,938,102					
Contributions	\$7,490,318	\$7,490,318	\$18,305,294	\$21,426,556	\$21,426,556	\$21,426,556	\$21,426,556				
Withdrawals	-\$12,909,173	-\$12,909,173	-\$30,024,103	-\$34,397,417	-\$34,397,417	-\$34,397,417	-\$34,397,417				
Net Cash Flow	-\$5,418,854	-\$5,418,854	-\$11,745,307	-\$11,622,395	-\$11,622,395	-\$11,622,395	-\$11,622,395				
Net Investment Change	\$17,414,624	\$17,414,624	\$9,998,561	\$203,872,650	\$204,148,121	\$217,663,897	\$228,601,999				
Ending Market Value	\$216,979,605	\$216,979,605	\$216,979,605	\$216,979,605	\$216,979,605	\$216,979,605	\$216,979,605				

Sewerage and Water Board of New Orleans ERS Total Composite Performance												h 31, 2019
	Market Value (\$)	% of Portfolio	1 Mo (%)	3 Mo (%)	YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date
Sewerage and Water Board of New Orleans ERS Total Composite	216,979,605	100.00	1.49	8.60	8.60	5.34	7.03	4.75	5.98	8.35	5.95	Jul-02
Strategic Asset Allocation			1.51	8.44	8.44	5.34	7.49	4.46	5.59	8.44	5.69	Jul-02
Equity Composite	107,129,467	49.37	1.14	12.86	12.86	6.73				-	5.19	Jan-18
NewSouth Capital	27,692,552	12.76	0.69	14.91	14.91	12.22	9.93	8.82	11.29	-	13.62	Sep-11
Russell 2500			-0.82	15.82	15.82	4.48	12.56	7.79	11.36		14.43	Sep-11
Barrow Hanley Mewhinney & Strauss	21,990,552	10.13	0.96	10.41	10.41	7.89	11.00	7.56	10.38	13.76	6.77	Sep-06
Russell 1000 Value			0.64	11.93	11.93	5.67	10.45	7.72	11.14	14.52	6.63	Sep-06
Chicago Equity Partners	20,134,771	9.28	0.68	12.49	12.49	5.66	11.78	9.35	11.67	15.82	8.49	Jun-06
Russell 1000			1.74	14.00	14.00	9.30	13.52	10.63	12.79	16.05	8.78	Jun-06
Earnest Partners	19,013,836	8.76	1.02	11.47	11.47	-5.79	9.15	3.16	5.02	-	7.03	Oct-11
MSCI ACWI ex USA			0.60	10.31	10.31	-4.22	8.09	2.57	4.72		6.41	Oct-11
iShares S&P 500 Growth ETF	18,297,755	8.43	2.68	14.83	14.83	12.68	15.25	-		-	14.81	Mar-16
S&P 500 Growth			2.73	14.95	14.95	12.77	15.91				17.91	Mar-16
Fixed Income Composite	82,858,799	38.19	1.87	3.77	3.77	4.81				-	2.78	Jan-18
Pyramis Global Advisors	82,826,220	38.17	1.88	3.77	3.77	4.80	3.47	3.50	3.57	6.04	4.89	May-07
BBgBarc US Universal TR			1.81	3.32	3.32	4.53	2.65	3.00	2.88	4.36	4.24	May-07
Zazove Associates, LLC (Residual Asset)	32,579	0.02	-1.17	23.99	23.99	37.34				-	38.32	Dec-17
ICE BofAML Convertibles Securities TR			-0.49	10.36	10.36	7.63					8.79	Dec-17
Real Estate Composite	7,498,696	3.46	4.22	17.41	17.41	20.44				-	8.40	Jan-18
Vanguard Real Estate ETF	7,498,696	3.46	4.22	17.41	17.41	20.43	5.73	8.85	9.05	-	10.28	May-10
MSCI US REIT			3.14	15.92	15.92	19.16	4.65	7.62	7.79		9.08	May-10

Sewerage and Water Board of New Orleans ERS Total As of March 31, 2019 Composite Performance 10 Yrs Market Value % of 1 Mo 3 Mo YTD 1 Yr 3 Yrs 5 Yrs 7 Yrs Inception Inception (%) (\$) Portfolio (%) (%) (%) (%) (%) (%) (%) (%) Date **Alternatives Composite** 17.404.289 8.02 0.83 4.25 4.25 0.00 Jan-18 -0.10 Prisma Capital Partners 17,385,604 8.01 0.83 4.26 4.26 0.00 3.13 1.45 3.17 4.44 2.90 May-07 HFRI Fund of Funds Composite Index 0.90 4.59 4.59 0.11 2.19 3.10 3.54 May-07 3.92 1.36 0.00 Equitas Capital Advisors (Residual Asset) 18,685 0.01 -0.58 -0.58 -2.00 -1.92 Jan-18 HFRI Fund of Funds Composite Index 0.90 4.59 4.59 0.30 0.11 Jan-18 Cash & Equivalents 2.088.354 0.96 0.96 Cash Account 2,088,354

<sup>-</sup> Strategic Asset Allocation = 40.25% Russell 3000 / 9% MSCI ACWI ex USA / 37% BBgBarc US Aggregate TR / 8.75% HFRI Fund of Funds Composite Index / 3.25% MSCI REIT Preferred Gross / 1.75% FTSE T-Bill 3 Months TR

<sup>\*</sup>Account Performance Gross of Fees \*Total Composite Net of Fees

2018   2017   2016   2015   2014   2013   2012   2011   2010   2009   2008							Ending	March 31,	2019		3 Of Marci	
Strategic Asset Allocation   -3.8   12.8   6.4   -2.8   4.2   11.5   10.5   2.2   12.5   15.9   -24.8												
Large Cap Core	Sewerage and Water Board of New Orleans ERS Total Composite	-3.8	11.6	6.4	-1.7	5.6	11.0	11.7	3.5	9.4	17.1	-25.8
Chicago Equity Partners	Strategic Asset Allocation	-3.8	12.8	6.4	-2.8	4.2	11.5	10.5	2.2	12.5	15.9	-24.8
Russell 1000	Large Cap Core											
Large Cap Growth   Shares S&P 500 Growth ETF   -0.1   26.9	Chicago Equity Partners	-6.4	22.0	8.1	2.5	13.1	32.3	15.6	5.3	16.2	28.3	-35.6
Shares S&P 500 Growth ETF   -0.1   26.9	Russell 1000	-4.8	21.7	12.1	0.9	13.2	33.1	16.4	1.5	16.1	28.4	-37.6
S&P 500 Growth 0.0 27.4	Large Cap Growth											
Large Cap Value	iShares S&P 500 Growth ETF	-0.1	26.9								-	
Barrow Hanley Mewhinney & Strauss   -5.2	S&P 500 Growth	0.0	27.4									
Russell 1000 Value	Large Cap Value											
NewSouth Capital   -0.7   11.9   9.8   -0.8   12.0   26.0   16.7	Barrow Hanley Mewhinney & Strauss	-5.2	14.1	13.5	-1.9	12.1	30.5	14.7	2.0	11.0	23.0	-36.9
NewSouth Capital   -0.7   11.9   9.8   -0.8   12.0   26.0   16.7	Russell 1000 Value	-8.3	13.7	17.3	-3.8	13.5	32.5	17.5	0.4	15.5	19.7	-36.8
Russell 2500	SMID Cap Equity											
International Equity   Earnest Partners	NewSouth Capital	-0.7	11.9	9.8	-0.8	12.0	26.0	16.7			-	
Earnest Partners	Russell 2500	-10.0	16.8	17.6	-2.9	7.1	36.8	17.9				
MSCI ACWI ex USA       -14.2       27.2       4.5       -5.7       -3.9       15.3       16.8	International Equity											
Fixed Income           Pyramis Global Advisors         -0.3         4.6         5.5         0.1         6.2         -0.7         7.7         7.8         9.9         19.7         -6.8           BBgBarc US Universal TR         -0.3         4.1         3.9         0.4         5.6         -1.3         5.5         7.4         7.2         8.6         2.4           Zazove Associates, LLC (Residual Asset)         21.0         -<	Earnest Partners	-16.4	30.7	4.6	-6.3	-2.5	12.4	18.5			-	
Pyramis Global Advisors         -0.3         4.6         5.5         0.1         6.2         -0.7         7.7         7.8         9.9         19.7         -6.8           BBgBarc US Universal TR         -0.3         4.1         3.9         0.4         5.6         -1.3         5.5         7.4         7.2         8.6         2.4           Zazove Associates, LLC (Residual Asset)         21.0         -	MSCI ACWI ex USA	-14.2	27.2	4.5	-5.7	-3.9	15.3	16.8				
BBgBarc US Universal TR  -0.3 4.1 3.9 0.4 5.6 -1.3 5.5 7.4 7.2 8.6 2.4  Zazove Associates, LLC (Residual Asset)  21.0	Fixed Income											
Zazove Associates, LLC (Residual Asset)       21.0       -<	Pyramis Global Advisors	-0.3	4.6	5.5	0.1	6.2	-0.7	7.7	7.8	9.9	19.7	-6.8
CEB of AML Convertibles Securities TR	BBgBarc US Universal TR	-0.3	4.1	3.9	0.4	5.6	-1.3	5.5	7.4	7.2	8.6	2.4
Real Estate         Vanguard Real Estate ETF       -5.8       4.7       8.4       2.6       30.5       2.4       17.7       8.3   <	Zazove Associates, LLC (Residual Asset)	21.0									-	
Vanguard Real Estate ETF       -5.8       4.7       8.4       2.6       30.5       2.4       17.7       8.3	ICE BofAML Convertibles Securities TR	0.7										
MSCI US REIT       -5.8       3.7       7.1       1.3       28.8       1.3       16.5       7.5             Alternatives       Prisma Capital Partners       -4.2       7.0       -1.2       0.1       2.3       11.1       7.3       -3.2       8.0       17.0       -16.6         HFRI Fund of Funds Composite Index       -4.0       7.8       0.5       -0.3       3.4       9.0       4.8       -5.7       5.7       11.5       -21.4         Equitas Capital Advisors (Residual Asset)       -1.8 </td <td>Real Estate</td> <td></td>	Real Estate											
Alternatives         Prisma Capital Partners       -4.2       7.0       -1.2       0.1       2.3       11.1       7.3       -3.2       8.0       17.0       -16.6         HFRI Fund of Funds Composite Index       -4.0       7.8       0.5       -0.3       3.4       9.0       4.8       -5.7       5.7       11.5       -21.4         Equitas Capital Advisors (Residual Asset)       -1.8 <td>Vanguard Real Estate ETF</td> <td>-5.8</td> <td>4.7</td> <td>8.4</td> <td>2.6</td> <td>30.5</td> <td>2.4</td> <td>17.7</td> <td>8.3</td> <td></td> <td>-</td> <td></td>	Vanguard Real Estate ETF	-5.8	4.7	8.4	2.6	30.5	2.4	17.7	8.3		-	
Prisma Capital Partners       -4.2       7.0       -1.2       0.1       2.3       11.1       7.3       -3.2       8.0       17.0       -16.6         HFRI Fund of Funds Composite Index       -4.0       7.8       0.5       -0.3       3.4       9.0       4.8       -5.7       5.7       11.5       -21.4         Equitas Capital Advisors (Residual Asset)       -1.8	MSCI US REIT	-5.8	3.7	7.1	1.3	28.8	1.3	16.5	7.5			
HFRI Fund of Funds Composite Index       -4.0       7.8       0.5       -0.3       3.4       9.0       4.8       -5.7       5.7       11.5       -21.4         Equitas Capital Advisors (Residual Asset)       -1.8 <t< td=""><td>Alternatives</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Alternatives											
Equitas Capital Advisors (Residual Asset)  -1.8	Prisma Capital Partners	-4.2	7.0	-1.2	0.1	2.3	11.1	7.3	-3.2	8.0	17.0	-16.6
HFRI Fund of Funds Composite Index -4.0	HFRI Fund of Funds Composite Index	-4.0	7.8	0.5	-0.3	3.4	9.0	4.8	-5.7	5.7	11.5	-21.4
Cash	Equitas Capital Advisors (Residual Asset)	-1.8						-				
	HFRI Fund of Funds Composite Index	-4.0										
Cash Account	Cash											
	Cash Account											

#### Sewerage and Water Board of New Orleans ERS

As of March 31, 2019

#### Strategic Asset Allocation Policy

#### 12/31/1989 - 08/31/1994

75% CG Broad Bond 25% S&P 500

#### 09/01/1994 - 08/31/1997

55% CG Broad Bond 25% Russell 1000 Value 11% Russell 1000 Growth 9% Russell 2000 Growth

#### 09/01/1997 - 02/28/1999

45% CG Broad Bond 30% Russell 1000 Value 14% Russell 1000 Growth 11% Russell 2000 Growth

#### 03/01/1999 - 08/31/2000

45% CG Broad Bond 30% Russell 1000 Value 14% S&P 500 11% Russell 2000 Growth

#### 09/01/2000 - 08/31/2001

45% CG Broad Bond 30% Russell 1000 Value 14% Russell 1000 Growth 11% Russell 2000 Growth

#### 09/01/2001 - 01/31/2002

45% CG Broad Bond 30% Russell 1000 Value 14% Russell 1000 Growth 11% Russell 2000

#### 02/01/2002 - 02/28/2005

35% CG Broad Bond 30% Russell 1000 Value 14% Russell 1000 Growth 11% Russell 2000 10% ML IG Conv. Bonds

#### 03/01/2005 - 06/30/2007

40% Russell 3000 7.75% MSCI ACWI xUS 25% CG Broad Bond 10% CG World Gvt Bond 7.25% CSFB Tremont/Hdge 10% 90-Day US T-Bill

#### 07/01/2007 - 08/31/2008

40% Russell 3000 7.75% MSCI ACWI xUS CG Broad Bond CG World Gvt Bond 7.25% CSFB Tremont/Hdge 10% DJ Global Index

#### 09/01/2008 - 11/30/2008

40% Russell 3000 7.75% MSCI ACWI xUS CG Broad Bond 10% CG World Gvt Bond 7.25% CSFB Tremont/Hdge DJ Wilshire xUS RESI

#### 12/01/2008 - 04/30/2009 40% Russell 3000

7.75% MSCI ACWI xUS CG Broad Bond CG World Gvt Bond 7.25% CSFB Tremont/Hdge 5% DJ Wilshire REIT 90 Day US T-BillI

#### 05/01/2009 - 09/30/2009

Russell 3000 7.75% MSCI ACWI xUS Barclays Agg Bond Barclays Global TIPS 7.25% CSFB Tremont/Hdge 20% 90 Day US T-Bill

#### 10/01/2009 - 03/31/2010

33.5% Russell 3000 8.5% MSCI ACWI xUS Barclays Agg Bond Barclays Global TIPS 8.75% CSFB Tremont/Hdge 7.25% S&P GSCI 1.75% DJ Wil ex US RESI 3.25% MSCI REIT

#### 04/01/2010 - 04/30/2014

33.5% Russell 3000 8.5% MSCI ACWI xUS Barclays Agg Bond Barclays Global TIPS 9% 8.75% CSFB Tremont/Hdge 7.25% S&P GSCI 3.25% MSCI REIT 1.75% FTSE EPRA/NAREIT xUS

#### 05/01/2014 - 11/30/2015 Russell 3000

MSCI ACWI xUS 28% Barclays Agg Bond Barclays Global TIPS 8.75% HFRI Fund of Funds 7.25% S&P GSCI 3.25% MSCI REIT 1.75% FTSE EPRA/NAREIT xUS

#### 12/01/2015 - 02/28/2016

Russell 3000 MSCI ACWI xUS 37% Barclays Agg Bond 8.75% HFRI Fund of Funds 7.25% S&P GSCI 3.25% MSCI REIT

1.75% FTSE EPRA/NAREIT xUS

#### 03/01/2016 - 04/30/2016

Russell 3 9% MSCI ACWI x Barclays Agg Bond HFRI Fund of Funds 3.25% MSCI REIT 30 Day US T-Bill

#### 05/01/2016 - Present

40.25% Russell 3000 MSCI ACWI xUS Barclays Agg Bond 8.75% HFRI Fund of Funds 3.25% MSCI REIT 1.75% 30 Day US T-Bill

This report has been prepared for informational purposes only. It is derived from sources believed to be reliable, however, no guarantee is made that the information is accurate or complete. Data since inception through December 31, 2008 provided by FIS Group, Inc.

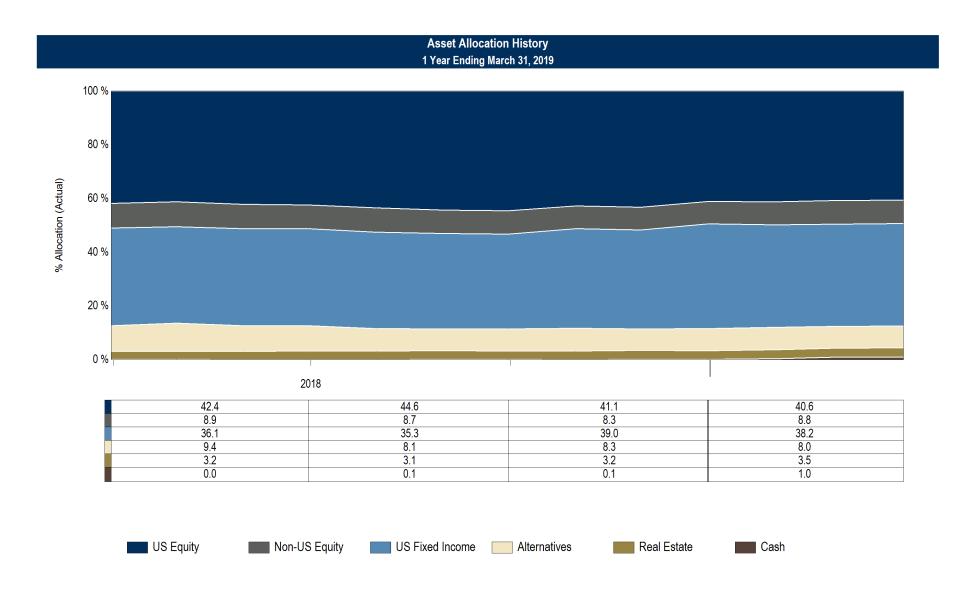
Sewerage and Water Board of New Orleans ERS Total Composite Allocation

As of March 31, 2019

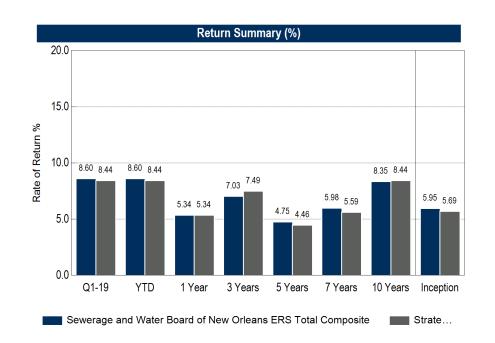
Polic	y	Current								
					Allocation vs	. Targets and	Policy			
					Current Balance	Current Allocation	Target	Target Range	Difference	Within IPS Range?
				US Equity	\$88,115,631	40.61%	40.25%	35.00% - 45.00%	0.36%	Yes
				NewSouth Capital	\$27,692,552	12.76%	13.00%	10.00% - 15.00%	-0.24%	Yes
				Barrow Hanley Mewhinney & Strauss	\$21,990,552	10.13%	10.00%	5.00% - 15.00%	0.13%	Yes
	40.3%		40.6%	Chicago Equity Partners	\$20,134,771	9.28%	10.00%	5.00% - 15.00%	-0.72%	Yes
				iShares S&P 500 Growth ETF	\$18,297,755	8.43%	7.30%	5.00% - 8.00%	1.13%	No
				Non-US Equity	\$19,013,836	8.76%	9.00%	5.00% - 15.00%	-0.24%	Yes
				Earnest Partners	\$19,013,836	8.76%	9.00%	5.00% - 15.00%	-0.24%	Yes
				US Fixed Income	\$82,858,799	38.19%	37.00%	30.00% - 40.00%	1.19%	Yes
				Pyramis Global Advisors	\$82,826,220	38.17%	37.00%	30.00% - 40.00%	1.17%	Yes
				Zazove Associates, LLC (Residual Asset)	\$32,579	0.02%	1.00%	0.00% - 1.00%	-0.98%	Yes
	9.0%		8.8%	Alternatives	\$17,404,289	8.02%	8.75%	5.00% - 12.00%	-0.73%	Yes
	0.070		0.070	Prisma Capital Partners	\$17,385,604	8.01%	8.00%	7.20% - 8.80%	0.01%	Yes
				Equitas Capital Advisors (Residual Asset)	\$18,685	0.01%	0.02%	0.00% - 0.05%	-0.01%	Yes
				Real Estate	\$7,498,696	3.46%	3.25%	1.00% - 5.00%	0.21%	Yes
				Vanguard Real Estate ETF	\$7,498,696	3.46%	3.00%	1.00% - 5.00%	0.46%	Yes
				Cash	\$2,088,354	0.96%	1.75%	0.00% - 2.00%	-0.79%	Yes
				Cash Account	\$2,088,354	0.96%	1.00%	0.00% - 2.00%	-0.04%	Yes
	37.0%		38.2%	Total	\$216,979,605	100.00%	100.00%			
	8.8%		8.0%							

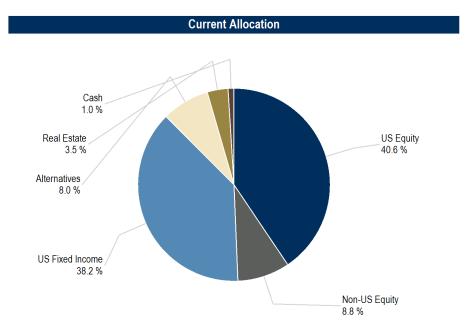
3.5%

Sewerage and Water Board of New Orleans ERS Total Composite Allocation History



Sewerage and Water Board of New Orleans ERS Total Composite Performance





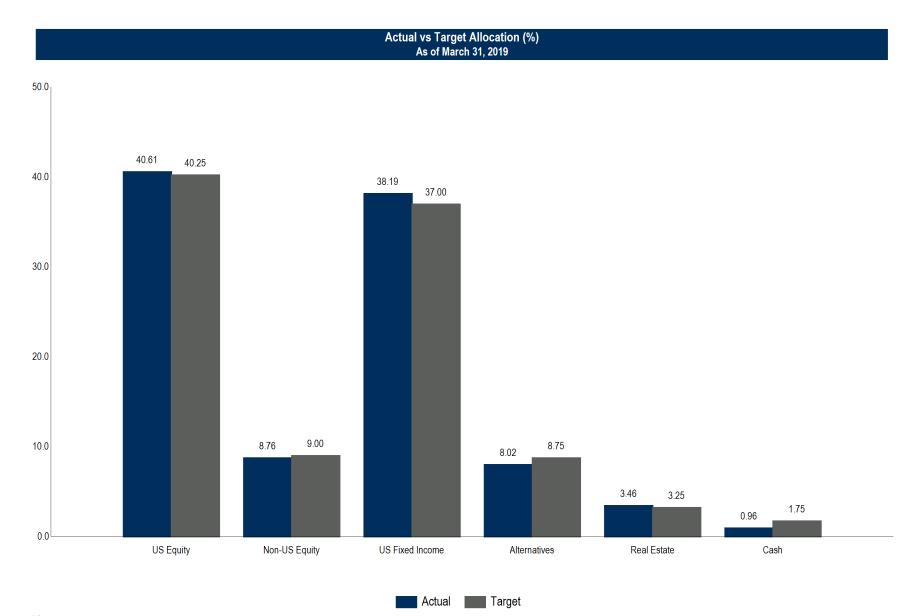
Summary of Cash Flows						
	Quarter-To-Date	Year-To-Date				
Beginning Market Value	\$204,983,835	\$204,983,835				
Contributions	\$7,490,318	\$7,490,318				
Withdrawals	-\$12,909,173	-\$12,909,173				
Net Cash Flow	-\$5,418,854	-\$5,418,854				
Net Investment Change	\$17,414,624	\$17,414,624				
Ending Market Value	\$216,979,605	\$216,979,605				
Net Change	\$11,995,770	\$11,995,770				

Asset Allocation by Manager vs. Difference from Target											
			As Of March 31,	2019							
	Total Market Value	% of Portfolio	US Equity	Non-US Equity	US Fixed Income	Alternatives	Real Estate	Cash			
US Equity											
NewSouth Capital	\$27,692,552	12.8%	\$27,692,552								
Barrow Hanley Mewhinney & Strauss	\$21,990,552	10.1%	\$21,990,552								
Chicago Equity Partners	\$20,134,771	9.3%	\$20,134,771								
iShares S&P 500 Growth ETF	\$18,297,755	8.4%	\$18,297,755								
Non-US Equity											
Earnest Partners	\$19,013,836	8.8%		\$19,013,836							
US Fixed Income											
Pyramis Global Advisors	\$82,826,220	38.2%			\$82,826,220						
Zazove Associates, LLC (Residual Asset)	\$32,579	0.0%			\$32,579						
Alternatives											
Prisma Capital Partners	\$17,385,604	8.0%				\$17,385,604					
Equitas Capital Advisors (Residual Asset)	\$18,685	0.0%				\$18,685					
Real Estate											
Vanguard Real Estate ETF	\$7,498,696	3.5%					\$7,498,696				
Cash											
Cash Account	\$2,088,354	1.0%						\$2,088,354			
Total	\$216,979,605	100.0%	\$88,115,631	\$19,013,836	\$82,858,799	\$17,404,289	\$7,498,696	\$2,088,354			
Percent of Total			40.6%	8.8%	38.2%	8.0%	3.5%	1.0%			
Difference from Target (%)			0.4%	-0.2%	1.2%	-0.7%	0.2%	-0.8%			
Difference from Target (\$)			\$781,340	-\$514,328	\$2,576,345	-\$1,581,426	\$446,859	-\$1,708,790			

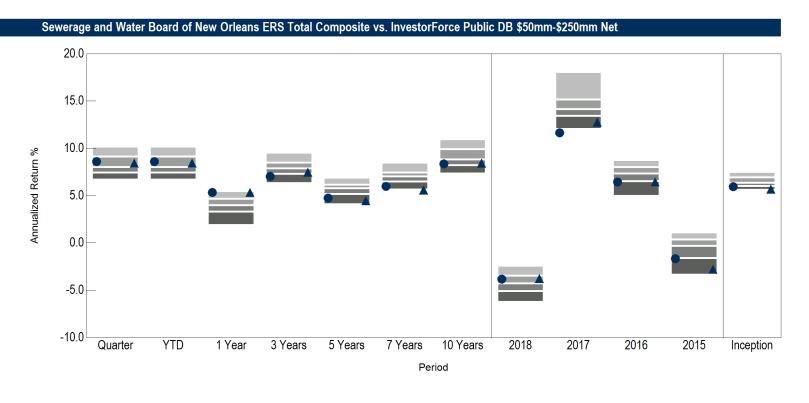
### Sewerage and Water Board of New Orleans ERS

	Allocation vs. Targets and Policy											
	Current Balance	Current Allocation	Target	Difference	Target Range	Within IPS Range?						
US Equity	\$88,115,631	40.61%	40.25%	\$781,340	35.00% - 45.00%	Yes						
NewSouth Capital	\$27,692,552	12.76%	13.00%	-\$514,796	10.00% - 15.00%	Yes						
Barrow Hanley Mewhinney & Strauss	\$21,990,552	10.13%	10.00%	\$292,592	5.00% - 15.00%	Yes						
Chicago Equity Partners	\$20,134,771	9.28%	10.00%	-\$1,563,189	5.00% - 15.00%	Yes						
iShares S&P 500 Growth ETF	\$18,297,755	8.43%	7.30%	\$2,458,244	5.00% - 8.00%	No						
Non-US Equity	\$19,013,836	8.76%	9.00%	-\$514,328	5.00% - 15.00%	Yes						
Earnest Partners	\$19,013,836	8.76%	9.00%	-\$514,328	5.00% - 15.00%	Yes						
US Fixed Income	\$82,858,799	38.19%	37.00%	\$2,576,345	30.00% - 40.00%	Yes						
Pyramis Global Advisors	\$82,826,220	38.17%	37.00%	\$2,543,767	30.00% - 40.00%	Yes						
Zazove Associates, LLC (Residual Asset)	\$32,579	0.02%	1.00%	-\$2,137,217	0.00% - 1.00%	Yes						
Alternatives	\$17,404,289	8.02%	8.75%	-\$1,581,426	5.00% - 12.00%	Yes						
Prisma Capital Partners	\$17,385,604	8.01%	8.00%	\$27,236	7.20% - 8.80%	Yes						
Equitas Capital Advisors (Residual Asset)	\$18,685	0.01%	0.02%	-\$24,711	0.00% - 0.05%	Yes						
Real Estate	\$7,498,696	3.46%	3.25%	\$446,859	1.00% - 5.00%	Yes						
Vanguard Real Estate ETF	\$7,498,696	3.46%	3.00%	\$989,308	1.00% - 5.00%	Yes						
Cash	\$2,088,354	0.96%	1.75%	-\$1,708,790	0.00% - 2.00%	Yes						
Cash Account	\$2,088,354	0.96%	1.00%	-\$81,443	0.00% - 2.00%	Yes						
Total	\$216,979,605	100.00%	100.00%									

	Investment Expense Analys As Of March 31, 2019	sis		
Name	Market Value	% of Portfolio	Expense Ratio	Estimated Expense
Equity Composite	\$107,129,467	49.4%		
NewSouth Capital	\$27,692,552	12.8%	0.90%	\$249,233
Barrow Hanley Mewhinney & Strauss	\$21,990,552	10.1%	0.63%	\$138,540
Chicago Equity Partners	\$20,134,771	9.3%	0.35%	\$70,472
Earnest Partners	\$19,013,836	8.8%	0.85%	\$161,618
iShares S&P 500 Growth ETF	\$18,297,755	8.4%	0.18%	\$32,936
Fixed Income Composite	\$82,858,799	38.2%		
Pyramis Global Advisors	\$82,826,220	38.2%	0.20%	\$165,652
Zazove Associates, LLC (Residual Asset)	\$32,579	0.0%	0.00%	\$0
Real Estate Composite	\$7,498,696	3.5%		
Vanguard Real Estate ETF	\$7,498,696	3.5%	0.12%	\$8,998
Alternatives Composite	\$17,404,289	8.0%		
Prisma Capital Partners	\$17,385,604	8.0%	1.00%	\$173,856
Equitas Capital Advisors (Residual Asset)	\$18,685	0.0%	0.00%	\$0
Cash & Equivalents	\$2,088,354	1.0%		
Cash Account	\$2,088,354	1.0%	0.00%	\$0
Total	\$216,979,605	100.0%	0.46%	\$1,001,306

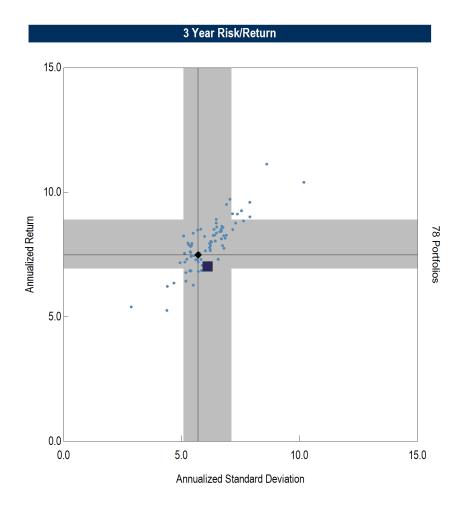


Sewerage and Water Board of New Orleans ERS Total Composite Universe Performance



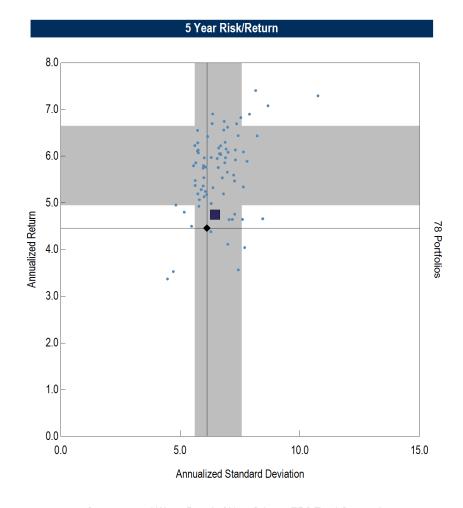
	Return (Ra	nk)										
5th Percentile	10.1	10.1	5.45	9.53	6.90	8.49	10.9	-2.41	18.0	8.75	1.11	7.51
25th Percentile	9.16	9.16	4.68	8.50	6.17	7.45	9.94	-3.45	15.1	8.03	0.39	6.96
Median	8.05	8.05	4.02	7.92	5.80	7.04	8.85	-4.25	14.1	7.36	-0.29	6.39
75th Percentile	7.45	7.45	3.33	7.34	5.18	6.50	8.24	-5.07	13.4	6.54	-1.57	6.05
95th Percentile	6.72	6.72	1.91	6.34	4.10	5.68	7.36	-6.20	12.0	5.00	-3.32	5.64
# of Portfolios	82	82	82	78	78	72	59	146	74	74	75	38
Sewerage and Water Board of New C	Orleans <b>B</b> .60 (41)	8.60 (41)	5.34 (7)	7.03 (86)	4.75 (86)	5.98 (90)	8.35 (70)	-3.82 (35)	11.6 (98)	6.44 (78)	-1.66 (78)	5.95 (85)
Strategic Asset Allocation	8.44 (43)	8 44 (43)	5.34 (7)	7.49 (72)	4.46 (93)	5.59 (96)	8 44 (67)	-3.76 (34)	12.7 (86)	6.45 (78)	-2.78 (94)	5.69 (94)

Sewerage and Water Board of New Orleans ERS Total Composite Risk/Return



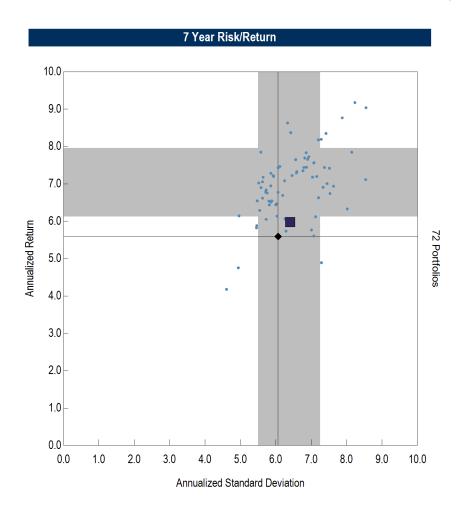


- ◆ Strategic Asset Allocation
- 68% Confidence Interval
- InvestorForce Public DB \$50mm-\$250mm Net

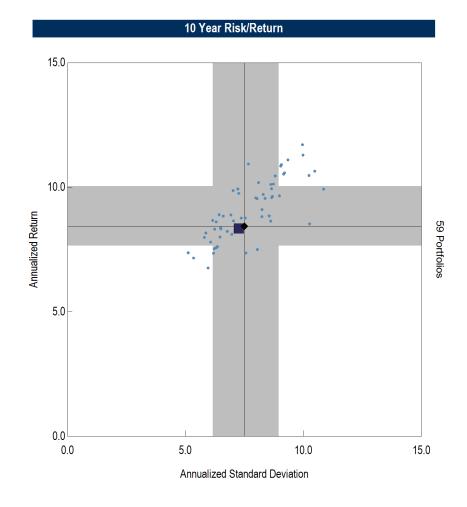


- Sewerage and Water Board of New Orleans ERS Total Composite
- Strategic Asset Allocation
- 68% Confidence Interval
- InvestorForce Public DB \$50mm-\$250mm Net

Sewerage and Water Board of New Orleans ERS Total Composite Risk/Return



- Sewerage and Water Board of New Orleans ERS Total Composite
- ◆ Strategic Asset Allocation
- 68% Confidence Interval
- InvestorForce Public DB \$50mm-\$250mm Net



- Sewerage and Water Board of New Orleans ERS Total Composite
- Strategic Asset Allocation
- 68% Confidence Interval
- InvestorForce Public DB \$50mm-\$250mm Net

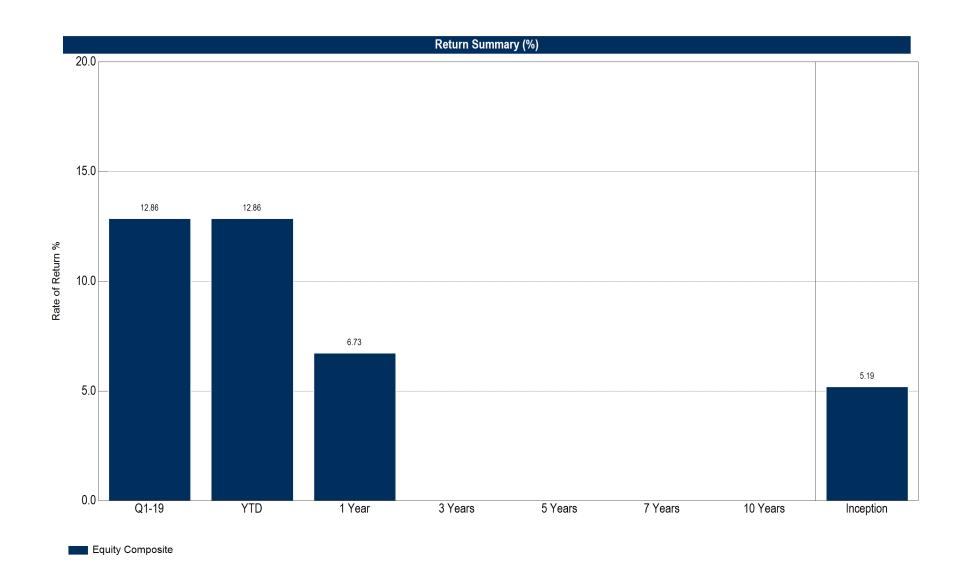
Sewerage and Water Board of New Orleans ERS Total Composite Risk Statistics

3 Year Risk Statistics										
	Annualized Return (%)	Annualized Standard Deviation	Annualized Alpha (%)	Beta	Tracking Error	Up Market Capture Ratio (%)	Down Market Capture Ratio (%)	Sharpe Ratio	Information Ratio	
Sewerage and Water Board of New Orleans ERS Total Composite	7.03	6.11	-0.87	1.06	1.11	98.36	105.73	0.96	-0.41	
Strategic Asset Allocation	7.49	5.70	0.00	1.00	0.00	100.00	100.00	1.11	-	
NewSouth Capital	9.93	11.80	0.53	0.75	6.17	70.94	78.03	0.74	-0.43	
Russell 2500	12.56	14.27	0.00	1.00	0.00	100.00	100.00	0.80		
Barrow Hanley Mewhinney & Strauss	11.00	10.55	1.00	0.96	2.80	102.38	98.39	0.93	0.20	
Russell 1000 Value	10.45	10.63	0.00	1.00	0.00	100.00	100.00	0.87		
Chicago Equity Partners	11.78	11.37	-2.21	1.03	1.69	93.57	105.54	0.93	-1.03	
Russell 1000	13.52	10.87	0.00	1.00	0.00	100.00	100.00	1.14		
Earnest Partners	9.15	11.08	0.88	1.02	2.55	103.52	96.35	0.72	0.42	
MSCI ACWI ex USA	8.09	10.56	0.00	1.00	0.00	100.00	100.00	0.65		
iShares S&P 500 Growth ETF	15.25	11.53	-0.55	0.99	1.07	98.66	103.32	1.22	-0.62	
S&P 500 Growth	15.91	11.56	0.00	1.00	0.00	100.00	100.00	1.28		
Pyramis Global Advisors	3.47	2.88	0.82	1.00	0.51	111.55	90.10	0.80	1.61	
BBgBarc US Universal TR	2.65	2.83	0.00	1.00	0.00	100.00	100.00	0.52		
Vanguard Real Estate ETF	5.73	13.87	1.10	1.00	0.98	101.96	96.47	0.33	1.10	
MSCI US REIT	4.65	13.90	0.00	1.00	0.00	100.00	100.00	0.25		
Prisma Capital Partners	3.13	4.35	-1.20	1.11	2.01	99.39	124.01	0.45	-0.39	
HFRI Fund of Funds Composite Index	3.92	3.50	0.00	1.00	0.00	100.00	100.00	0.79		
Cash Account	-81.01	95.09	103.67	-157.70	95.17	-2,950.11		-0.86	-0.86	
FTSE T-Bill 3 Months TR	1.17	0.22	0.00	1.00	0.00	100.00	-	0.00		

# **Equity Composite Investment Analysis**

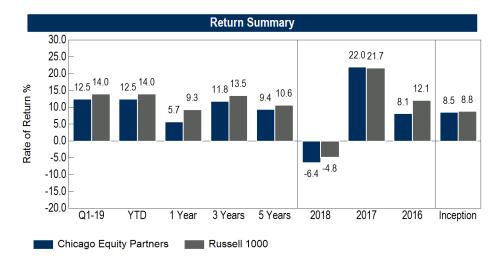
### **Equity Composite**

**Equity Composite Performance** 



### Chicago Equity Partners

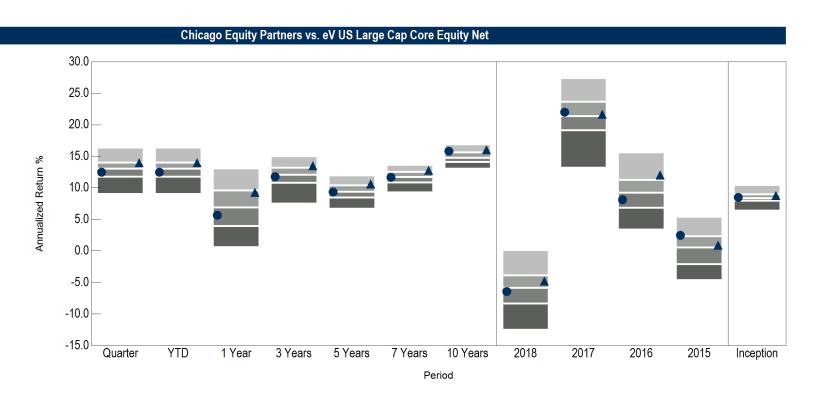
Account Information							
Account Name	Chicago Equity Partners						
Account Structure	Separate Account						
Investment Style	Active						
Inception Date	6/01/06						
Account Type	US Stock Large Cap Core						
Benchmark	Russell 1000						
Universe	eV US Large Cap Core Equity Net						



3 Year Risk/Return Statistics									
	Chicago Equity Partners	Russell 1000							
RETURN SUMMARY STATISTICS									
Number of Periods	36	36							
Maximum Return	8.39	8.38							
Minimum Return	-9.30	-9.11							
Annualized Return	11.78	13.52							
Total Return	39.67	46.29							
Annualized Excess Return Over Risk Free	10.61	12.35							
Annualized Excess Return	-1.74	0.00							
RISK SUMMARY STATISTICS									
Beta	1.03	1.00							
Upside Deviation	6.57	6.36							
Downside Deviation	12.43	10.89							
RISK/RETURN SUMMARY STATISTICS									
Annualized Standard Deviation	11.37	10.87							
Alpha	-0.16	0.00							
Sharpe Ratio	0.93	1.14							
Excess Return Over Market / Risk	-0.15	0.00							
Tracking Error	1.69	0.00							
Information Ratio	-1.03								
CORRELATION STATISTICS									
R-Squared	0.98	1.00							
Correlation	0.99	1.00							

Summary Of Cash Flows								
	First Quarter	Year-To-Date	One Year	Inception 6/1/06				
Beginning Market Value	\$19,987,996	\$19,987,996	\$22,493,037	-				
Contributions	\$0	\$0	\$0	\$0				
Withdrawals	-\$2,150,000	-\$2,150,000	-\$3,471,651	-\$3,771,151				
Net Cash Flow	-\$2,150,000	-\$2,150,000	-\$3,121,651	-\$3,121,651				
Net Investment Change	\$2,296,776	\$2,296,776	\$763,386	\$23,256,423				
Ending Market Value	\$20,134,771	\$20,134,771	\$20,134,771	\$20,134,771				

### Chicago Equity Partners



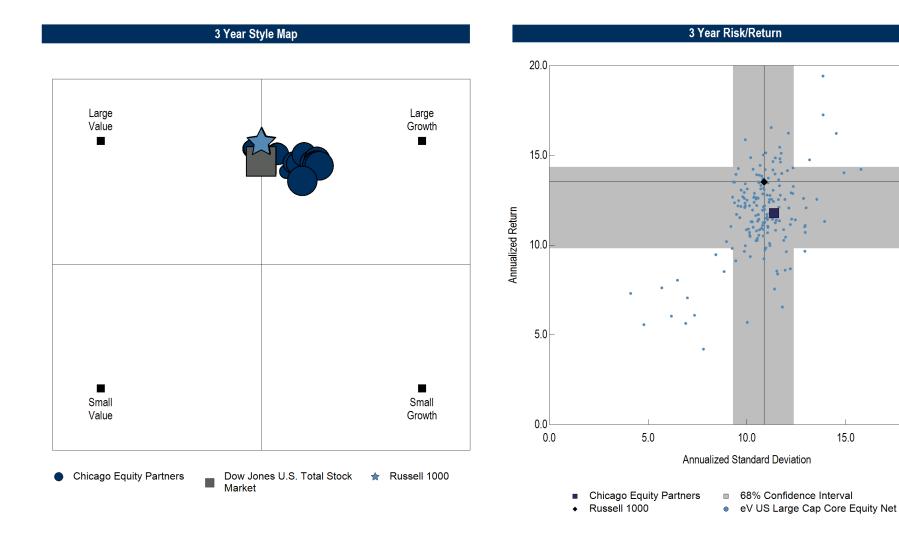
	Return (Ra	nk)										
5th Percentile	16.3	16.3	13.0	15.0	11.9	13.6	16.8	0.14	27.4	15.6	5.41	10.4
25th Percentile	14.0	14.0	9.63	13.2	10.4	12.5	15.6	-3.84	23.6	11.3	2.36	9.01
Median	13.0	13.0	6.91	12.0	9.42	11.7	14.7	-5.82	21.4	9.25	0.56	8.41
75th Percentile	11.8	11.8	3.98	10.8	8.50	10.9	14.1	-8.31	19.1	6.86	-2.04	8.01
95th Percentile	9.06	9.06	0.64	7.56	6.71	9.33	13.0	-12.4	13.2	3.41	-4.58	6.42
# of Portfolios	196	196	191	182	173	150	130	189	188	177	142	105
Chicago Equity Partners	12.4 (62)	12.4 (62)	5.66 (62)	11.7 (54)	9.35 (54)	11.6 (53)	15.8 (18)	-6.43 (57)	22.0 (44)	8.12 (64)	2.48 (24)	8.49 (47)
A Russell 1000	14.0 (27)	14.0 (27)	9.30 (29)	13.5 (19)	10.6 (20)	12.7 (18)	16.0 (14)	-4.78 (37)	21.6 (47)	12.0 (20)	0.92 (47)	8.78 (35)

### Chicago Equity Partners

As of March 31, 2019

182 Portfolios

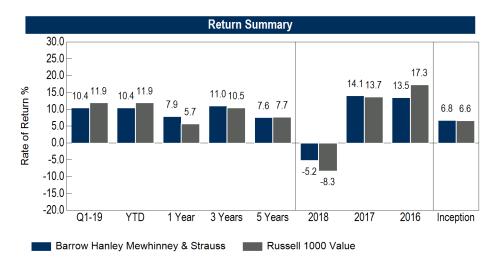
20.0



15.0

### Barrow Hanley Mewhinney & Strauss

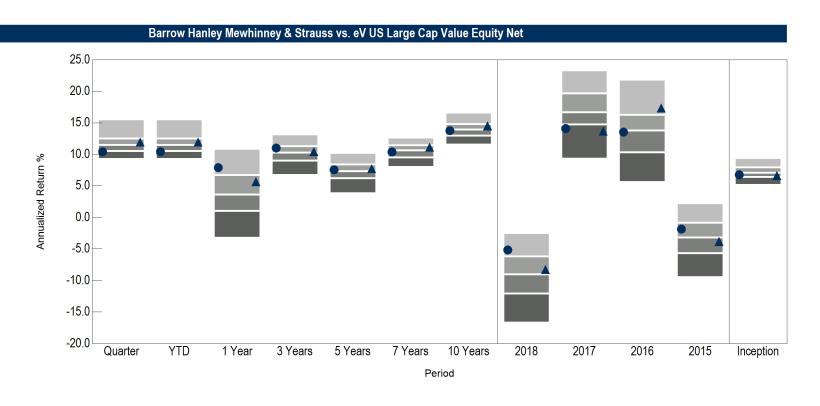
Account Information							
Account Name	Barrow Hanley Mewhinney & Strauss						
Account Structure	Mutual Fund						
Investment Style	Active						
Inception Date	9/01/06						
Account Type	US Stock Large Cap Value						
Benchmark	Russell 1000 Value						
Universe	eV US Large Cap Value Equity Net						



3 Yea	ar Risk/Return Statistics	
	Barrow Hanley Mewhinney & Strauss	Russell 1000 Value
RETURN SUMMARY STATISTICS		
Number of Periods	36	36
Maximum Return	6.19	7.78
Minimum Return	-8.36	-9.60
Annualized Return	11.00	10.45
Total Return	36.78	34.74
Annualized Excess Return Over Risk Free	9.83	9.28
Annualized Excess Return	0.55	0.00
RISK SUMMARY STATISTICS		
Beta	0.96	1.00
Upside Deviation	6.04	6.27
Downside Deviation	10.58	10.62
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	10.55	10.63
Alpha	0.08	0.00
Sharpe Ratio	0.93	0.87
Excess Return Over Market / Risk	0.05	0.00
Tracking Error	2.80	0.00
Information Ratio	0.20	-
CORRELATION STATISTICS		
R-Squared	0.93	1.00
Correlation	0.96	1.00

Summary Of Cash Flows								
	First Quarter	Year-To-Date	One Year	Inception 9/1/06				
Beginning Market Value	\$21,790,082	\$21,790,082	\$22,298,848	-				
Contributions	\$0	\$0	\$0	\$0				
Withdrawals	-\$2,035,852	-\$2,035,852	-\$2,142,404	-\$2,473,366				
Net Cash Flow	-\$2,035,852	-\$2,035,852	-\$2,142,404	-\$2,180,114				
Net Investment Change	\$2,236,322	\$2,236,322	\$1,834,108	\$24,170,667				
Ending Market Value	\$21,990,552	\$21,990,552	\$21,990,552	\$21,990,552				

### Barrow Hanley Mewhinney & Strauss

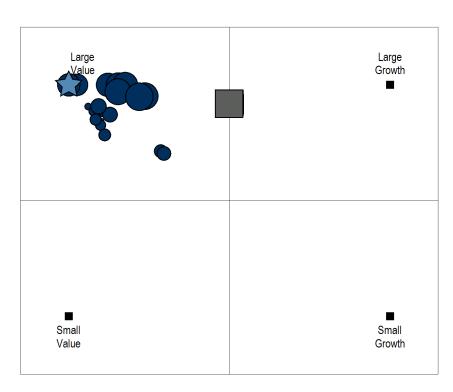


		Return (Rar	nk)										
5tl	n Percentile	15.5	15.5	10.8	13.1	10.1	12.6	16.6	-2.48	23.3	21.8	2.21	9.39
25	th Percentile	12.5	12.5	6.73	11.3	8.43	11.5	14.8	-6.13	19.7	16.2	-0.82	7.96
Me	edian	11.5	11.5	3.65	10.3	7.39	10.6	13.9	-8.99	16.6	13.8	-3.14	7.08
75	th Percentile	10.5	10.5	1.07	9.01	6.27	9.55	13.0	-12.0	14.7	10.3	-5.65	6.42
95	th Percentile	9.28	9.28	-3.20	6.77	3.87	8.04	11.5	-16.6	9.36	5.61	-9.44	5.15
# 0	of Portfolios	238	238	233	228	219	197	178	239	231	225	195	144
• [	Barrow Hanley Mewhinney & Strauss	10.4 (78)	10.4 (78)	7.89 (17)	11.0 (31)	7.56 (46)	10.3 (57)	13.7 (57)	-5.16 (21)	14.0 (80)	13.5 (53)	-1.85 (37)	6.77 (65)
▲ F	Russell 1000 Value	11.9 (41)	11.9 (41)	5.67 (30)	10.4 (46)	7.72 (42)	11.1 (38)	14.5 (37)	-8.27 (43)	13.6 (86)	17.3 (19)	-3.83 (59)	6.63 (69)

### Barrow Hanley Mewhinney & Strauss

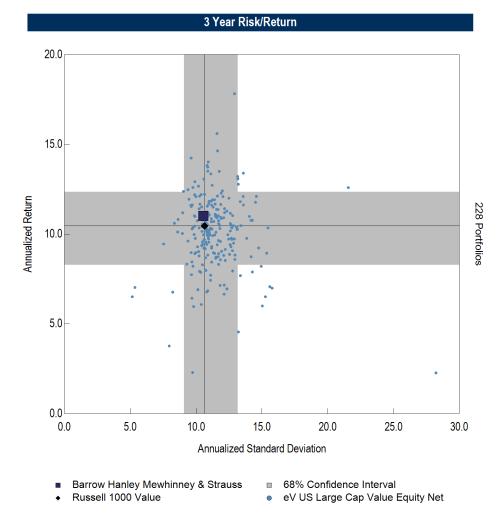
As of March 31, 2019





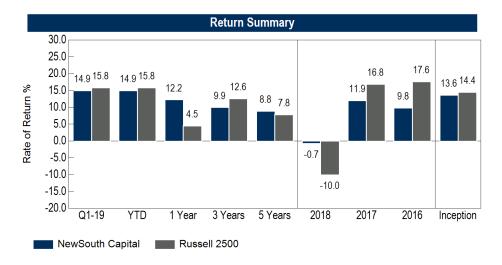
- Barrow Hanley Mewhinney & Strauss
- Dow Jones U.S. Total Stock

Russell 1000 Value



### NewSouth Capital

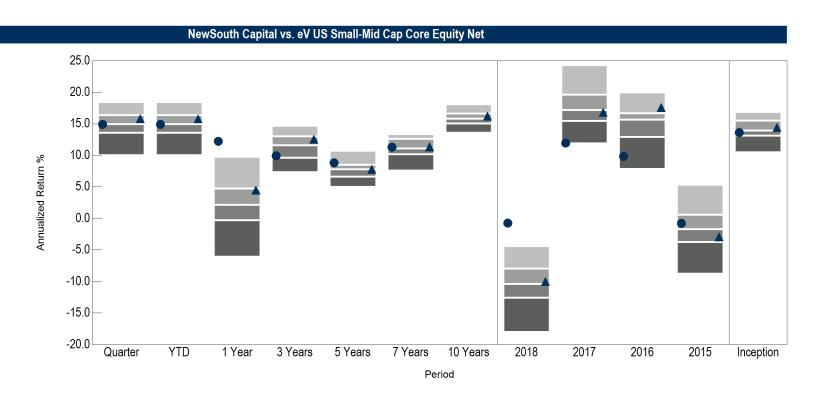
Account Information							
Account Name	NewSouth Capital						
Account Structure	Separate Account						
Investment Style	Active						
Inception Date	9/30/11						
Account Type	US Stock Small/Mid						
Benchmark	Russell 2500						
Universe	eV US Small-Mid Cap Core Equity Net						



3 Year Ris	sk/Return Statistics	
	NewSouth Capital	Russell 2500
RETURN SUMMARY STATISTICS		
Number of Periods	36	36
Maximum Return	8.85	11.51
Minimum Return	-9.68	-10.96
Annualized Return	9.93	12.56
Total Return	32.86	42.61
Annualized Excess Return Over Risk Free	8.76	11.39
Annualized Excess Return	-2.63	0.00
RISK SUMMARY STATISTICS		
Beta	0.75	1.00
Upside Deviation	7.33	9.10
Downside Deviation	10.38	14.05
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	11.80	14.27
Alpha	0.05	0.00
Sharpe Ratio	0.74	0.80
Excess Return Over Market / Risk	-0.22	0.00
Tracking Error	6.17	0.00
Information Ratio	-0.43	
CORRELATION STATISTICS		
R-Squared	0.82	1.00
Correlation	0.91	1.00

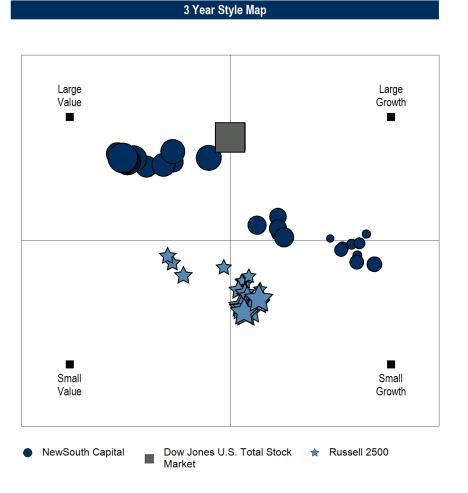
Summary Of Cash Flows								
	First Quarter	Year-To-Date	One Year	Inception 9/30/11				
Beginning Market Value	\$26,502,349	\$26,502,349	\$30,157,568	-				
Contributions	\$0	\$0	\$0	\$0				
Withdrawals	-\$2,500,000	-\$2,500,000	-\$5,879,550	-\$6,271,750				
Net Cash Flow	-\$2,500,000	-\$2,500,000	-\$4,629,550	-\$4,629,550				
Net Investment Change	\$3,690,204	\$3,690,204	\$2,164,535	\$32,322,102				
Ending Market Value	\$27,692,552	\$27,692,552	\$27,692,552	\$27,692,552				

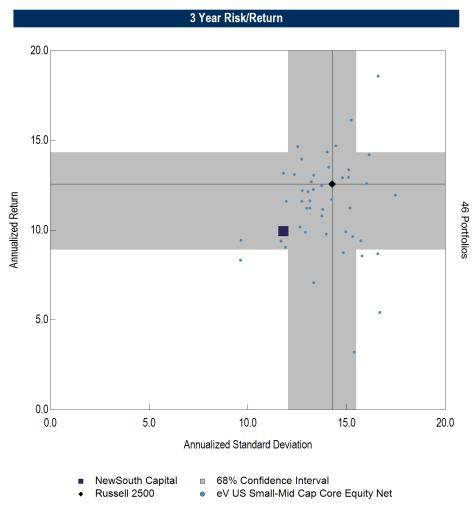
### NewSouth Capital



	Return (Ra	nk)										
5th Percentile	18.4	18.4	9.73	14.6	10.7	13.3	18.0	-4.41	24.2	19.9	5.34	16.8
25th Percentile	16.3	16.3	4.75	13.0	8.53	12.6	16.6	-7.90	19.6	16.7	0.63	15.5
Median	14.9	14.9	2.16	11.6	7.84	11.1	15.8	-10.3	17.2	15.7	-1.66	13.9
75th Percentile	13.6	13.6	-0.26	9.67	6.66	10.1	15.0	-12.5	15.4	12.9	-3.69	13.1
95th Percentile	10.0	10.0	-6.06	7.38	5.00	7.61	13.6	-17.9	11.9	7.87	-8.72	10.5
# of Portfolios	53	53	51	46	43	36	33	52	47	44	31	36
NewSouth Capital	14.9 (54)	14.9 (54)	12.2 (1)	9.93 (69)	8.82 (19)	11.2 (48)	()	-0.74 (1)	11.9 (95)	9.82 (89)	-0.78 (37)	13.6 (62)
Russell 2500	15.8 (34)	15.8 (34)	4.48 (30)	12.5 (34)	7.79 (51)	11.3 (46)	16.2 (31)	-10.0 (47)	16.8 (57)	17.5 (17)	-2.90 (65)	14.4 (40)

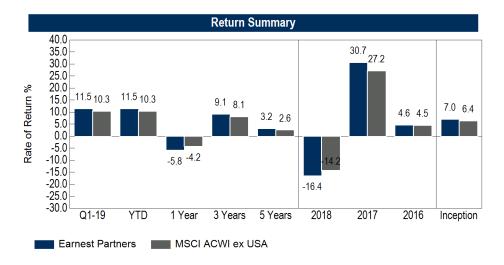
### NewSouth Capital





#### Earnest Partners

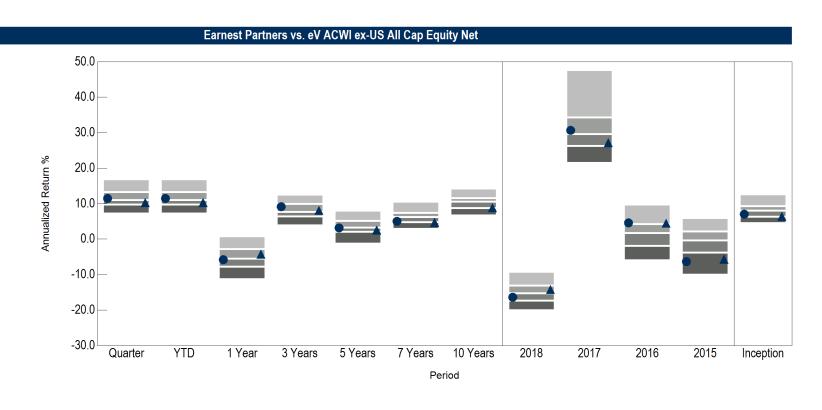
Account Information							
Account Name	Earnest Partners						
Account Structure	Mutual Fund						
Investment Style	Active						
Inception Date	10/01/11						
Account Type	International						
Benchmark	MSCI ACWI ex USA						
Universe	eV ACWI ex-US All Cap Equity Net						



	k/Return Statistics Earnest Partners	MSCI ACWI ex USA
RETURN SUMMARY STATISTICS		
Number of Periods	36	36
Maximum Return	7.71	7.56
Minimum Return	-8.08	-8.13
Annualized Return	9.15	8.09
Total Return	30.02	26.28
Annualized Excess Return Over Risk Free	7.98	6.92
Annualized Excess Return	1.06	0.00
RISK SUMMARY STATISTICS		
Beta	1.02	1.00
Upside Deviation	6.80	6.03
Downside Deviation	8.16	7.14
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	11.08	10.56
Alpha	0.07	0.00
Sharpe Ratio	0.72	0.65
Excess Return Over Market / Risk	0.10	0.00
Tracking Error	2.55	0.00
Information Ratio	0.42	-
CORRELATION STATISTICS		
R-Squared	0.95	1.00
Correlation	0.97	1.00

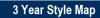
Summary Of Cash Flows									
	First Quarter	Year-To-Date	One Year	Inception 10/1/11					
Beginning Market Value	\$17,057,356	\$17,057,356	\$20,183,227	-					
Contributions	\$0	\$0	\$0	\$0					
Withdrawals	\$0	\$0	\$0	-\$260,162					
Net Cash Flow	\$0	\$0	\$0	\$0					
Net Investment Change	\$1,956,480	\$1,956,480	-\$1,169,390	\$19,013,836					
Ending Market Value	\$19,013,836	\$19,013,836	\$19,013,836	\$19,013,836					

#### Earnest Partners

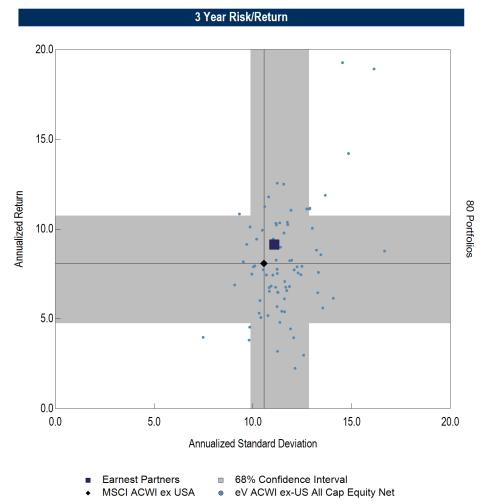


	Return (Ra	nk)										
5th Percentile	16.8	16.8	0.79	12.5	8.01	10.5	14.2	-9.25	47.6	9.67	5.87	12.6
25th Percentile	13.3	13.3	-2.73	9.96	5.16	7.44	11.5	-13.0	34.3	4.28	2.25	9.32
Median	11.0	11.0	-5.44	7.75	3.25	6.27	10.6	-15.2	29.6	1.74	-0.29	8.07
75th Percentile	9.78	9.78	-7.68	6.47	2.15	4.82	8.82	-17.2	26.2	-1.85	-3.72	6.38
95th Percentile	7.24	7.24	-11.2	3.94	-1.25	2.97	6.74	-20.0	21.5	-5.90	-10.0	4.56
# of Portfolios	81	81	80	80	73	63	49	79	78	72	56	59
Earnest Partners	11.4 (42)	11.4 (42)	-5.79 (56)	9.15 (32)	3.16 (53)	5.02 (74)	()	-16.3 (64)	30.6 (42)	4.59 (24)	-6.33 (88)	7.03 (71)
▲ MSCI ACWI ex USA	10.3 (67)	10.3 (67)	-4.22 (38)	8.09 (44)	2.57 (67)	4.72 (77)	8.85 (75)	-14.2 (41)	27.1 (69)	4.50 (24)	-5.66 (86)	6.41 (75)

#### Earnest Partners







### iShares S&P 500 Growth ETF

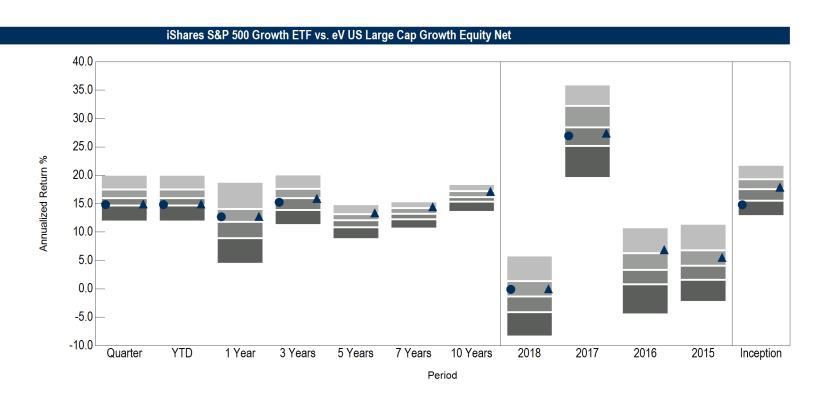
Acc	ount Information
Account Name	iShares S&P 500 Growth ETF
Account Structure	Separate Account
Investment Style	Passive
Inception Date	3/01/16
Account Type	US Stock Large Cap Growth
Benchmark	S&P 500 Growth
Universe	eV US Large Cap Growth Equity Net



Year Endin	g 2019 Risk/Return Statistics	
	iShares S&P 500 Growth ETF	S&P 500 Growth
RETURN SUMMARY STATISTICS		
Number of Periods	12	12
Maximum Return	7.42	7.51
Minimum Return	-8.44	-8.62
Annualized Return	12.68	12.77
Total Return	12.68	12.77
Annualized Excess Return Over Risk Free	10.57	10.65
Annualized Excess Return	-0.08	0.00
RISK SUMMARY STATISTICS		
Beta	0.99	1.00
Upside Deviation	7.90	7.96
Downside Deviation	0.94	1.32
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	16.74	16.93
Alpha	0.00	0.00
Sharpe Ratio	0.63	0.63
Excess Return Over Market / Risk	0.00	0.00
Tracking Error	0.28	0.00
Information Ratio	-0.29	
CORRELATION STATISTICS		
R-Squared	1.00	1.00
Correlation	1.00	1.00

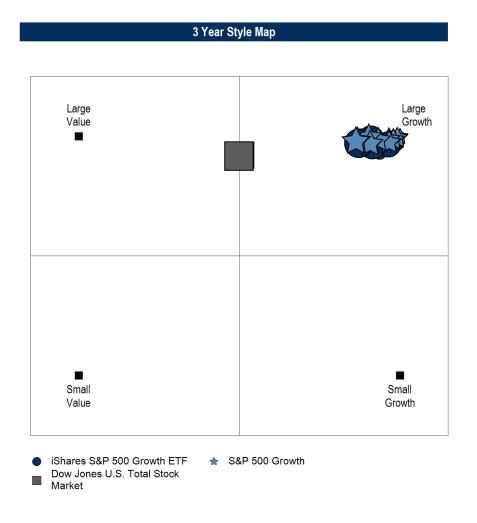
Summary Of Cash Flows										
	First Quarter	Year-To-Date	One Year	Inception 3/1/16						
Beginning Market Value	\$16,055,018	\$16,055,018	\$16,512,410							
Contributions	\$0	\$0	\$0	\$0						
Withdrawals	-\$129,759	-\$129,759	-\$290,533	-\$354,311						
Net Cash Flow	-\$129,759	-\$129,759	-\$239,424	-\$239,424						
Net Investment Change	\$2,372,497	\$2,372,497	\$2,024,770	\$18,537,179						
Ending Market Value	\$18,297,755	\$18,297,755	\$18,297,755	\$18,297,755						

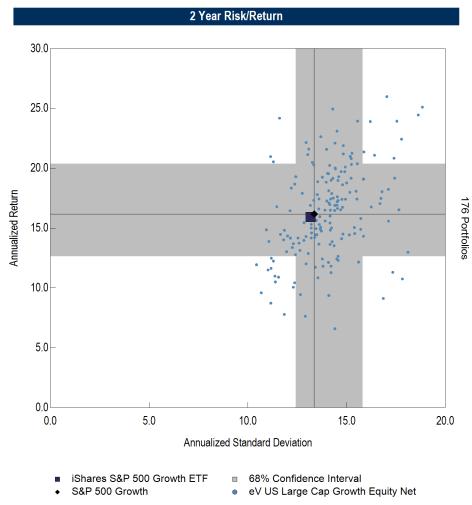
### iShares S&P 500 Growth ETF



	Return (Ra	nk)										
5th Percentile	20.0	20.0	18.8	20.1	14.8	15.3	18.4	5.83	35.9	10.8	11.4	21.8
25th Percentile	17.5	17.5	14.1	17.6	13.1	14.2	17.2	1.37	32.2	6.31	6.78	19.3
Median	15.9	15.9	11.8	15.9	12.1	13.2	16.1	-1.32	28.4	3.38	4.09	17.6
75th Percentile	14.6	14.6	8.92	13.8	10.8	12.3	15.3	-4.08	25.2	0.84	1.61	15.5
95th Percentile	11.8	11.8	4.41	11.2	8.80	10.6	13.5	-8.40	19.5	-4.46	-2.31	12.8
# of Portfolios	183	183	180	172	165	151	143	179	182	182	175	170
● iShares S&P 500 Growth ETF	14.8 (73)	14.8 (73)	12.6 (40)	15.2 (58)	()	()	()	-0.10 (37)	26.9 (62)	()	()	14.8 (84)
S&P 500 Growth	14.9 (72)	14.9 (72)	12.7 (40)	15.9 (52)	13.3 (20)	14.4 (19)	17.1 (27)	-0.01 (36)	27.4 (56)	6.89 (22)	5.52 (37)	17.9 (47)

### iShares S&P 500 Growth ETF

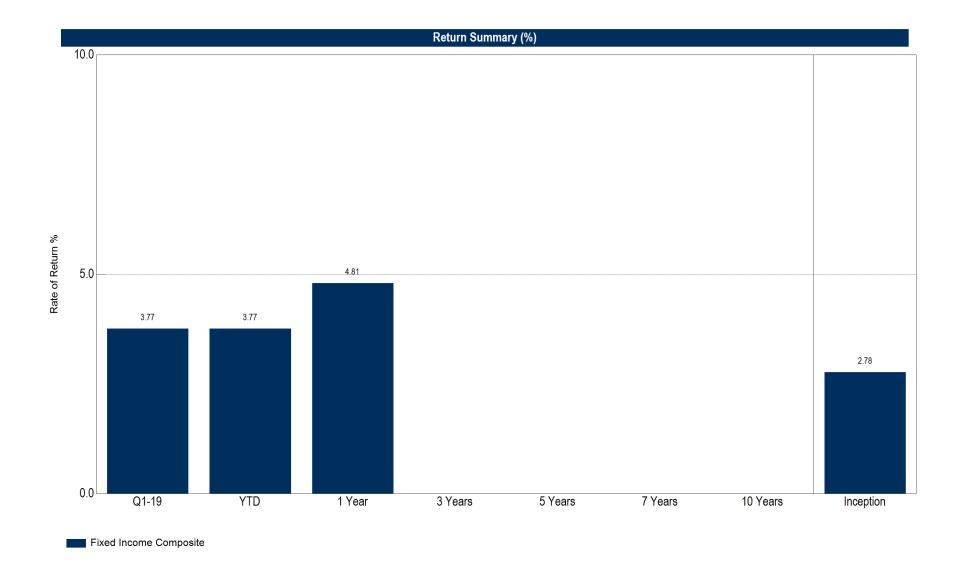




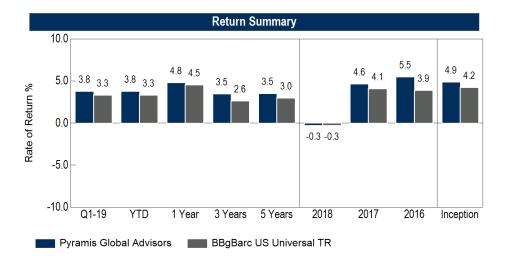
## Fixed Income Composite Investment Analysis

### Fixed Income Composite

Fixed Income Composite Performance

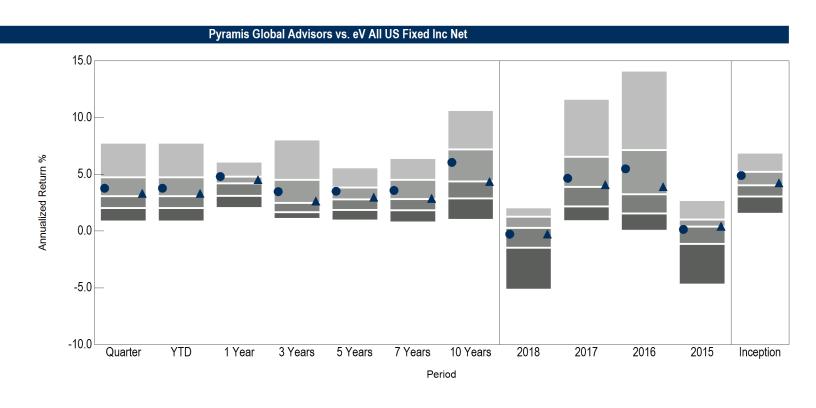


	Account Information
Account Name	Pyramis Global Advisors
Account Structure	Separate Account
Investment Style	Active
Inception Date	5/01/07
Account Type	Global Fixed Income
Benchmark	BBgBarc US Universal TR
Universe	eV All US Fixed Inc Net

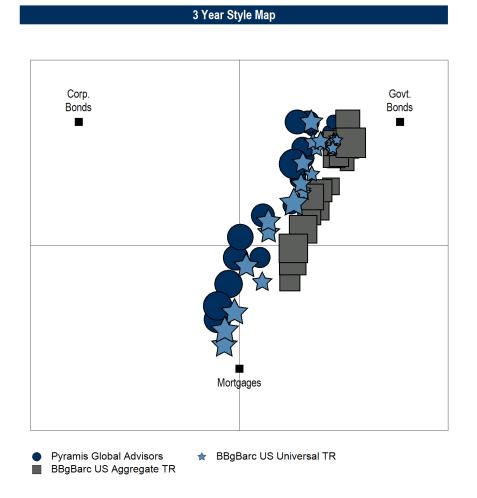


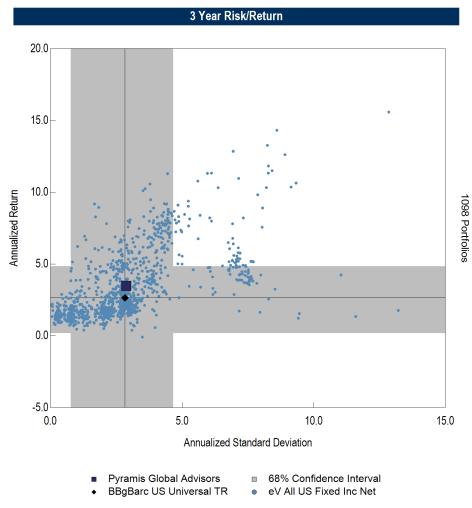
3 Year R	lisk/Return Statistics	
	<b>Pyramis Global Advisors</b>	BBgBarc US Universal TR
RETURN SUMMARY STATISTICS		
Number of Periods	36	36
Maximum Return	1.88	1.81
Minimum Return	-2.30	-2.25
Annualized Return	3.47	2.65
Total Return	10.79	8.15
Annualized Excess Return Over Risk Free	2.30	1.47
Annualized Excess Return	0.83	0.00
RISK SUMMARY STATISTICS		
Beta	1.00	1.00
Upside Deviation	1.87	1.80
Downside Deviation	2.25	2.12
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	2.88	2.83
Alpha	0.07	0.00
Sharpe Ratio	0.80	0.52
Excess Return Over Market / Risk	0.29	0.00
Tracking Error	0.51	0.00
Information Ratio	1.61	
CORRELATION STATISTICS		
R-Squared	0.97	1.00
Correlation	0.98	1.00

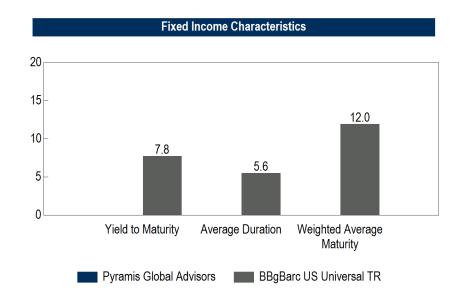
	Sum	mary Of Cash Flows		
	First Quarter	Year-To-Date	One Year	Inception 5/1/07
Beginning Market Value	\$79,819,717	\$79,819,717	\$79,533,722	-
Contributions	\$0	\$0	\$0	\$0
Withdrawals	\$0	\$0	-\$585,993	-\$586,023
Net Cash Flow	\$0	\$0	-\$85,993	-\$85,993
Net Investment Change	\$3,006,504	\$3,006,504	\$3,378,491	\$82,912,214
Ending Market Value	\$82,826,220	\$82,826,220	\$82,826,220	\$82,826,220

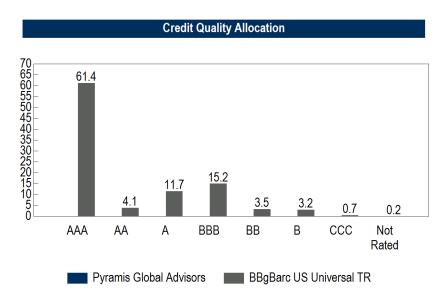


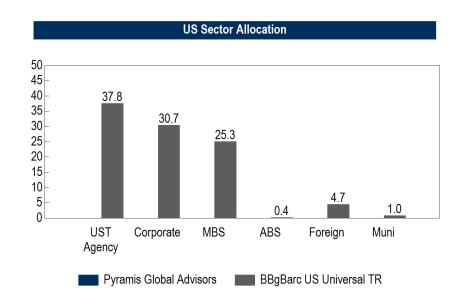
	Return (Ra	nk)										
5th Percentile	7.78	7.78	6.11	8.04	5.59	6.41	10.6	2.07	11.6	14.1	2.71	6.89
25th Percentile	4.76	4.76	4.81	4.52	3.85	4.53	7.21	1.29	6.55	7.13	1.03	5.22
Median	3.09	3.09	4.20	2.50	2.81	2.83	4.37	0.28	3.91	3.25	0.42	4.04
75th Percentile	2.03	2.03	3.12	1.66	1.88	1.84	2.88	-1.46	2.19	1.55	-1.12	3.06
95th Percentile	0.85	0.85	2.05	1.08	0.94	0.77	1.01	-5.15	0.88	0.05	-4.71	1.55
# of Portfolios	1,17	1,17	1,15	1,09	1,02	938	780	1,17	1,13	1,03	827	657
Pyramis Global Advisors	3.77 (35)	3.77 (35)	4.80 (26)	3.47 (37)	3.50 (33)	3.57 (38)	6.04 (34)	-0.28 (60)	4.65 (40)	5.48 (34)	0.14 (60)	4.89 (30)
▲ BBgBarc US Universal TR	3.32 (44)	3.32 (44)	4.53 (36)	2.65 (48)	3.00 (44)	2.88 (49)	4.36 (51)	-0.26 (60)	4.09 (48)	3.91 (44)	0.43 (50)	4.24 (44)

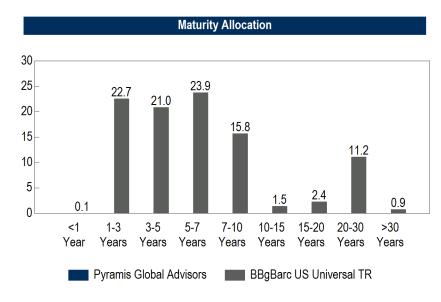






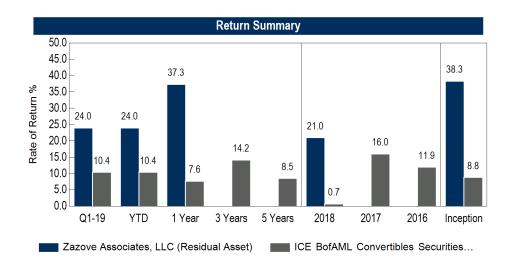






# Zazove Associates, LLC (Residual Asset)

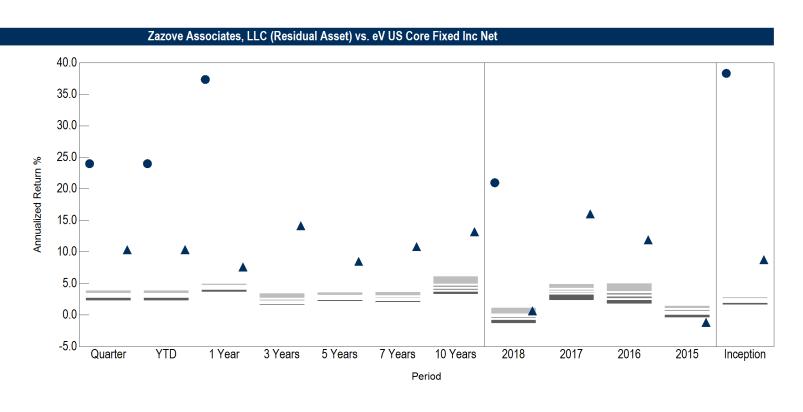
	Account Information
Account Name	Zazove Associates, LLC (Residual Asset)
Account Structure	Separate Account
Investment Style	Active
Inception Date	12/31/17
Account Type	Fixed
Benchmark	ICE BofAML Convertibles Securities TR
Universe	eV US Core Fixed Inc Net



	Zazove Associates, LLC (Residual Asset)	ICE BofAML Convertibles Securities TR
RETURN SUMMARY STATISTICS	(Noordada 71000t)	0000111100 111
Number of Periods	12	12
Maximum Return	22.25	7.33
Minimum Return	-11.07	-6.41
Annualized Return	37.34	7.63
Total Return	37.34	7.63
Annualized Excess Return Over Risk Free	35.23	5.52
Annualized Excess Return	29.71	0.00
RISK SUMMARY STATISTICS		
Beta	1.04	1.00
Upside Deviation	22.84	8.99
Downside Deviation	15.55	10.00
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	27.78	13.08
Alpha	2.25	0.00
Sharpe Ratio	1.27	0.42
Excess Return Over Market / Risk	1.07	0.00
Tracking Error	24.25	0.00
Information Ratio	1.23	
CORRELATION STATISTICS		
R-Squared	0.24	1.00
Correlation	0.49	1.00

	Summary Of Cash Flows									
	First Quarter	Year-To-Date	One Year	Inception 12/31/17						
Beginning Market Value	\$27,844	\$27,844	\$26,541	-						
Contributions	\$0	\$0	\$0	\$25,895						
Withdrawals	-\$1,665	-\$1,665	-\$3,310	-\$4,931						
Net Cash Flow	-\$1,665	-\$1,665	-\$3,310	-\$3,310						
Net Investment Change	\$6,400	\$6,400	\$9,348	\$35,889						
Ending Market Value	\$32,579	\$32,579	\$32,579	\$32,579						

# Zazove Associates, LLC (Residual Asset)

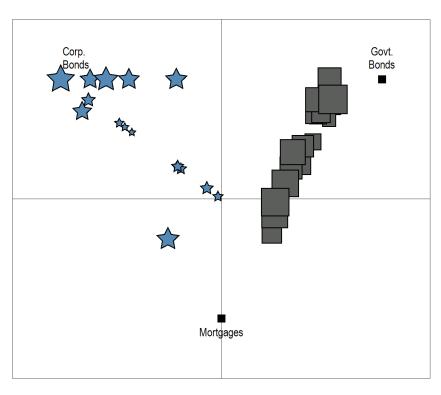


	Return	(Rank)										
5th Percentile	4.01	4.01	5.11	3.57	3.74	3.77	6.24	1.28	5.07	5.17	1.57	2.98
25th Percentile	3.39	3.39	4.65	2.61	3.05	3.03	4.84	0.12	4.19	3.66	0.98	2.56
Median	3.18	3.18	4.38	2.18	2.78	2.65	4.32	-0.21	3.78	3.09	0.55	2.35
75th Percentile	2.91	2.91	4.16	1.92	2.58	2.38	3.85	-0.59	3.43	2.54	0.20	2.11
95th Percentile	2.20	2.20	3.58	1.48	2.10	1.95	3.22	-1.40	2.27	1.67	-0.48	1.54
# of Portfolios	147	147	145	139	136	133	122	150	141	132	109	144
<ul> <li>Zazove Associates, LLC (Residual Asset)</li> </ul>	23.9	(1) 23.9	(1) 37.3 (	1) (-	) (-	) (	-) ()	) 20.9 (1)	()		() ()	38.3 (1)
▲ ICE BofAML Convertibles Securities TR	10.3	(1) 10.3	(1) 7.63 (	1) 14.1 (	1) 8.50 (	1) 10.8 (1	1) 13.2 (1)	0.68 (11)	16.0 (1)	11.9	(1) -1.15 (98)	8.79 (1)

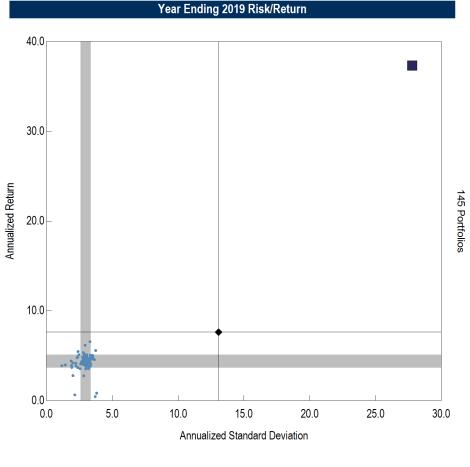
# Zazove Associates, LLC (Residual Asset)

As of March 31, 2019

### 3 Year Style Map



■ Zazove Associates, LLC (Residual Asset) ■ BBgBarc US Aggregate TR ICE BofAML Convertibles Securities TR

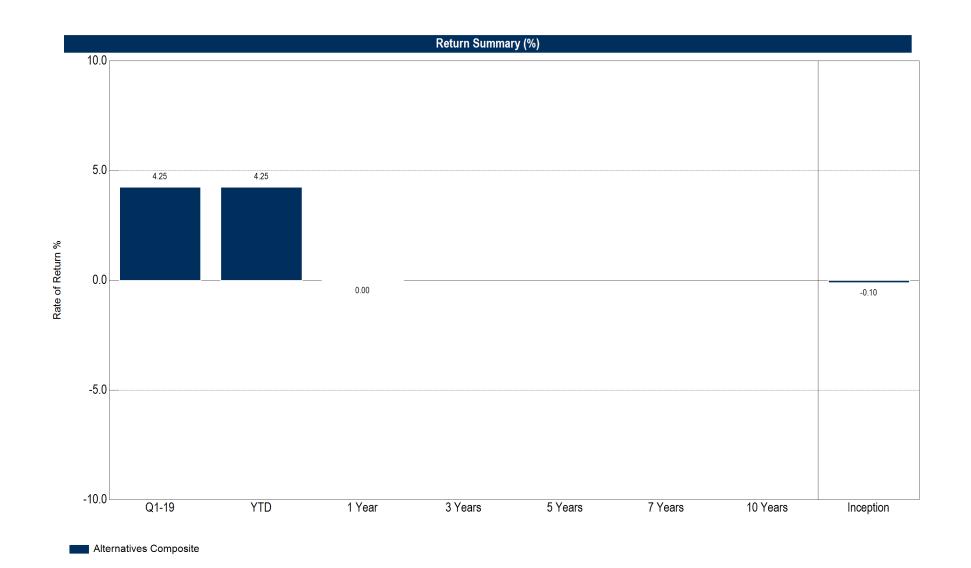


- 68% Confidence Interval
- ◆ ICE BofAML Convertibles Securities TR
   eV US Core Fixed Inc Net

# Alternatives Composite Investment Analysis

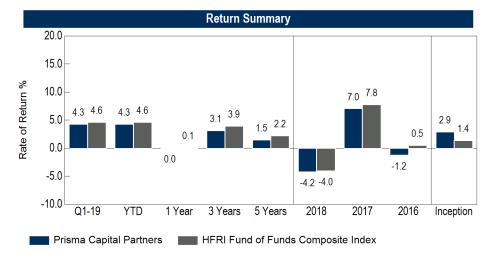
# Alternatives Composite

Alternatives Composite Performance



# Prisma Capital Partners

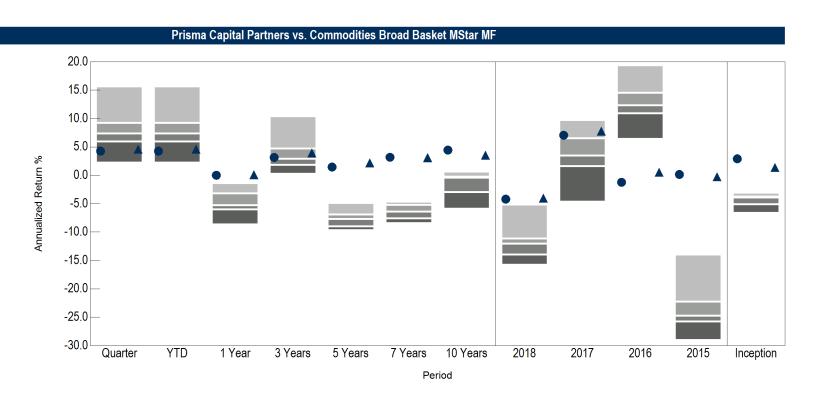
Ac	count Information
Account Name	Prisma Capital Partners
Account Structure	Hedge Fund
Investment Style	Active
Inception Date	5/01/07
Account Type	Marketable Alternatives
Benchmark	HFRI Fund of Funds Composite Index
Universe	Commodities Broad Basket MStar MF



3 Year I	Risk/Return Statistics	
	Prisma Capital Partners	HFRI Fund of Funds Composite Index
RETURN SUMMARY STATISTICS		
Number of Periods	36	36
Maximum Return	3.98	2.55
Minimum Return	-3.08	-2.92
Annualized Return	3.13	3.92
Total Return	9.70	12.23
Annualized Excess Return Over Risk Free	1.96	2.75
Annualized Excess Return	-0.79	0.00
RISK SUMMARY STATISTICS		
Beta	1.11	1.00
Upside Deviation	2.81	2.08
Downside Deviation	3.43	3.11
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	4.35	3.50
Alpha	-0.10	0.00
Sharpe Ratio	0.45	0.79
Excess Return Over Market / Risk	-0.18	0.00
Tracking Error	2.01	0.00
Information Ratio	-0.39	
CORRELATION STATISTICS		
R-Squared	0.79	1.00
Correlation	0.89	1.00

		Sumi	mary Of Cash Flows	5			
	First Quarter	Year-To-Date	One Year	Three Years	Five Years	Ten Years	Inception 5/1/07
Beginning Market Value	\$16,979,120	\$16,979,120	\$20,643,762	\$20,220,522	\$20,639,602	\$10,938,102	\$11,899,960
Contributions	\$310,500	\$310,500	\$2,551,000	\$2,861,500	\$2,861,500	\$2,861,500	\$2,861,500
Withdrawals	-\$621,206	-\$621,206	-\$3,490,071	-\$3,800,669	-\$3,800,669	-\$3,800,669	-\$3,800,669
Net Cash Flow	-\$310,706	-\$310,706	-\$3,179,340	-\$3,179,340	-\$3,179,340	-\$3,179,340	-\$3,179,340
Net Investment Change	\$717,190	\$717,190	-\$78,819	\$344,422	-\$74,658	\$9,626,842	\$8,664,984
Ending Market Value	\$17,385,604	\$17,385,604	\$17,385,604	\$17,385,604	\$17,385,604	\$17,385,604	\$17,385,604

# Prisma Capital Partners

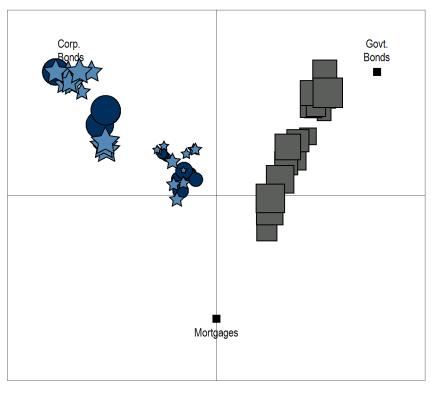


	Return (Ra	nk)															
5th Percentile	15.6	15.6	-1.38	10.4	-4.93	-	4.67		0.61	-5.21		9.71	19.3	-13.9		-3.09	
25th Percentile	9.26	9.26	-3.18	4.74	-6.90	-	5.21	-	0.25	-11.1		6.56	14.5	-22.2		-3.75	
Median	7.39	7.39	-5.23	2.92	-7.68	-	6.38	-	-0.38	-12.0		3.53	12.3	-24.7		-3.86	
75th Percentile	5.98	5.98	-5.99	1.85	-8.99	-	7.55	-	2.90	-13.9		1.67	10.9	-25.7		-5.09	
95th Percentile	2.29	2.29	-8.62	0.27	-9.65	-	8.42	-	-5.85	-15.7		-4.60	6.41	-29.0		-6.62	
# of Portfolios	31	31	31	31	28		24		7	33		32	36	37		6	
Prisma Capital Partners	4.26 (94)	4.26 (94)	0.00 (1)	3.13 (48)	1.45	(1)	3.17	(1)	4.44	(1) -4.21	(5)	7.05 (17)	-1.24 (99	0.15	(1)	2.90	(1)
▲ HFRI Fund of Funds Composite Index	4.59 (94)	4.59 (94)	0.11 (1)	3.92 (36)	2.19	(1)	3.10	(1)	3.54	(1) -4.03	(5)	7.77 (15)	0.51 (99	) -0.27	(1)	1.36	(1)

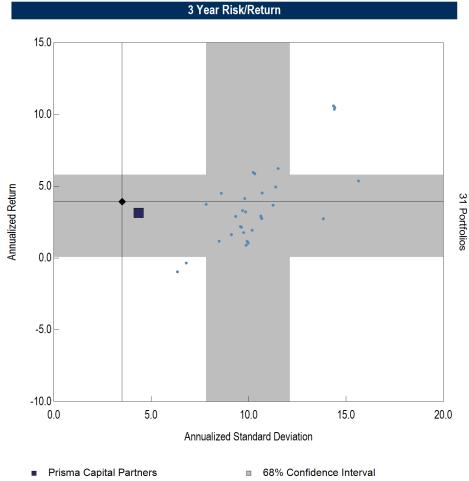
# Prisma Capital Partners

As of March 31, 2019

### 3 Year Style Map



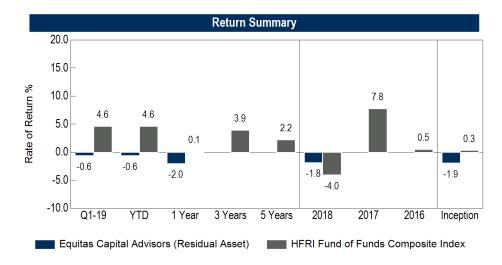




- ◆ HFRI Fund of Funds Composite Index
- Commodities Broad Basket MStar MF

# Equitas Capital Advisors (Residual Asset)

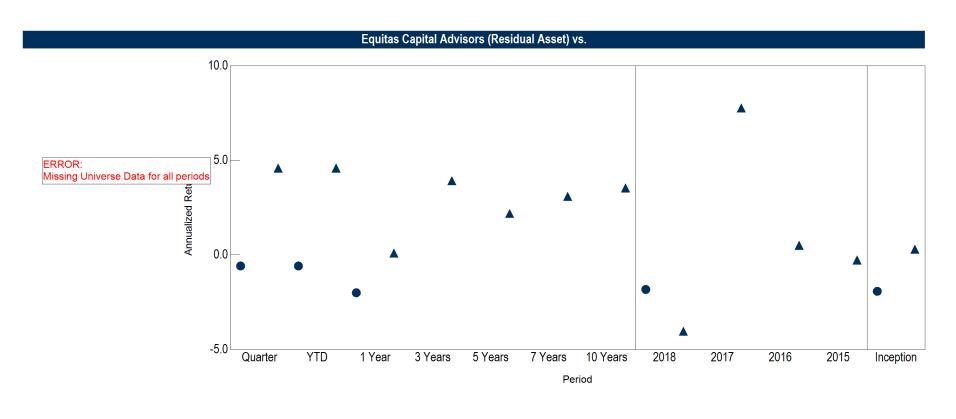
, and the second se	Account Information
Account Name	Equitas Capital Advisors (Residual Asset)
Account Structure	Hedge Fund
Investment Style	Active
Inception Date	1/01/18
Account Type	Marketable Alternatives
Benchmark	HFRI Fund of Funds Composite Index
Universe	



Year Ending	2019 Risk/Return Statistics	
	Equitas Capital Advisors (Residual Asset)	HFRI Fund of Funds Composite Index
RETURN SUMMARY STATISTICS		
Number of Periods	12	12
Maximum Return	0.00	2.55
Minimum Return	-0.43	-2.92
Annualized Return	-2.00	0.11
Total Return	-2.00	0.11
Annualized Excess Return Over Risk Free	-4.11	-2.01
Annualized Excess Return	-2.11	0.00
RISK SUMMARY STATISTICS		
Beta	-0.02	1.00
Upside Deviation		2.89
Downside Deviation	0.32	3.98
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	0.36	4.77
Alpha	-0.17	0.00
Sharpe Ratio	-11.55	-0.42
Excess Return Over Market / Risk	-5.91	0.00
Tracking Error	4.86	0.00
Information Ratio	-0.43	-
CORRELATION STATISTICS		
R-Squared	0.05	1.00
Correlation	-0.23	1.00

Summary Of Cash Flows										
	First Quarter	Year-To-Date	One Year	Inception 1/1/18						
Beginning Market Value	\$18,796	\$18,796	\$22,595	\$0						
Contributions	\$0	\$0	\$0	\$22,687						
Withdrawals	-\$1	-\$1	-\$3,489	-\$3,489						
Net Cash Flow	-\$1	-\$1	-\$3,489	-\$3,489						
Net Investment Change	-\$110	-\$110	-\$421	\$22,174						
Ending Market Value	\$18,685	\$18,685	\$18,685	\$18,685						

# Equitas Capital Advisors (Residual Asset)

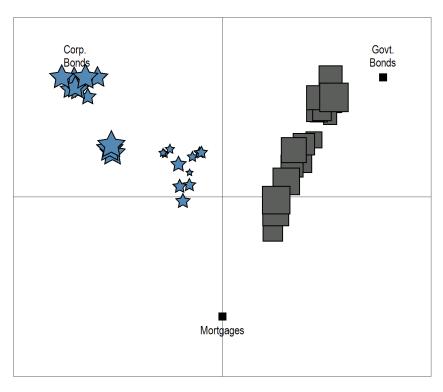


	Return (	Rank)										
5th Percentile												
25th Percentile												
Median												
75th Percentile												
95th Percentile												
# of Portfolios	0	0	0	0	0	0	0	0	0	0	0	0
Equitas Capital Advisors (Residual Asset	: <b>)</b> -0.58 (-	) -0.58 ()	-2.00 ()	()	()	()	()	-1.82 ()	()	(	()	-1.92 ()
HFRI Fund of Funds Composite Index	4.59 (-	) 4.59 ()	0.11 ()	3.92 ()	2.19 ()	3.10 ()	3.54 ()	-4.03 ()	7.77 ()	0.51 (	) -0.27 ()	0.30 ()

# Equitas Capital Advisors (Residual Asset)

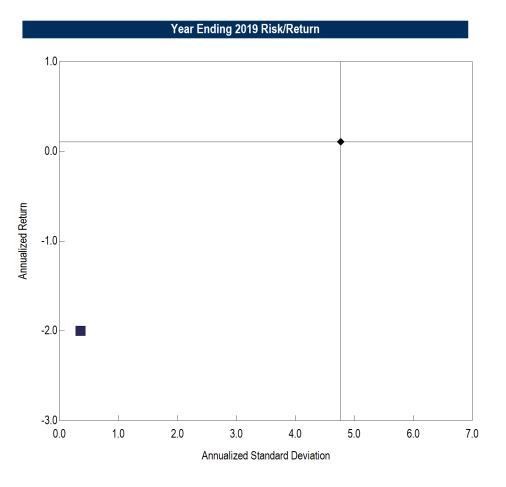
As of March 31, 2019

### 3 Year Style Map



Equitas Capital Advisors (Residual Asset)

BBgBarc US Aggregate TR
HFRI Fund of Funds Composite

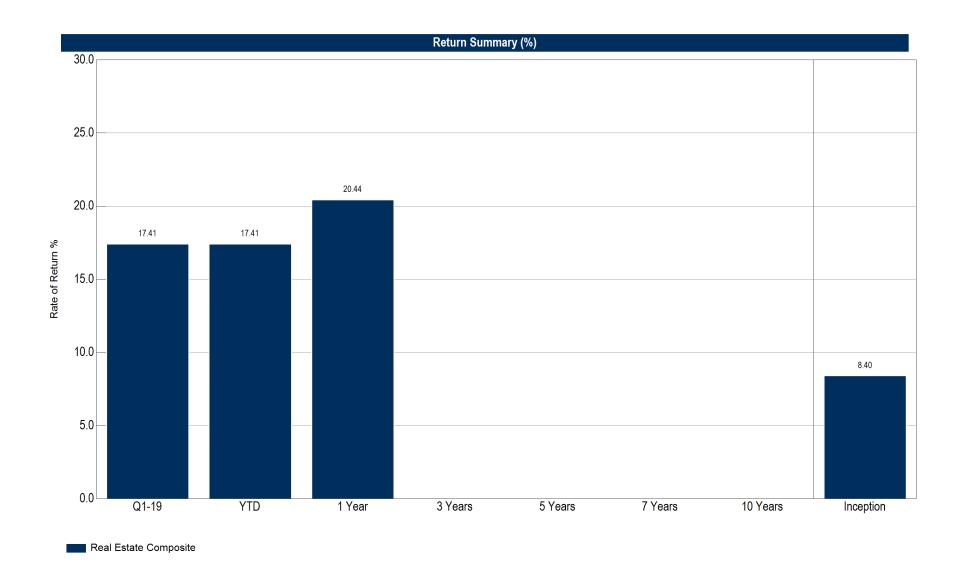


- Equitas Capital Advisors (Residual Asset)
- 68% Confidence Interval
- ◆ HFRI Fund of Funds Composite Index

# Real Estate Composite Investment Analysis

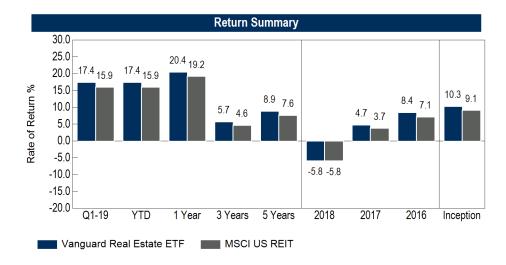
# Real Estate Composite

Real Estate Composite Performance



# Vanguard Real Estate ETF

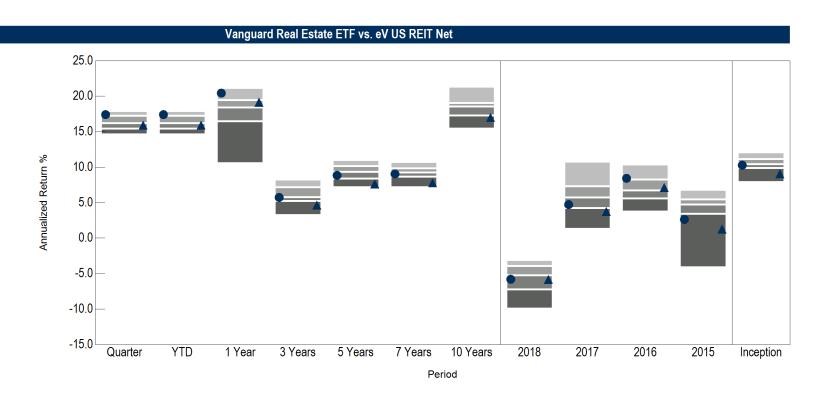
Account Information								
Account Name	Vanguard Real Estate ETF							
Account Structure	Separate Account							
Investment Style	Passive							
Inception Date	5/01/10							
Account Type	Real Estate							
Benchmark	MSCI US REIT							
Universe	eV US REIT Net							



3 Year	Risk/Return Statistics	
	Vanguard Real Estate ETF	MSCI US REIT
RETURN SUMMARY STATISTICS		
Number of Periods	36	36
Maximum Return	11.86	11.72
Minimum Return	-7.84	-8.38
Annualized Return	5.73	4.65
Total Return	18.19	14.61
Annualized Excess Return Over Risk Free	4.56	3.48
Annualized Excess Return	1.08	0.00
RISK SUMMARY STATISTICS		
Beta	1.00	1.00
Upside Deviation	9.41	9.08
Downside Deviation	8.54	8.76
RISK/RETURN SUMMARY STATISTICS		
Annualized Standard Deviation	13.87	13.90
Alpha	0.09	0.00
Sharpe Ratio	0.33	0.25
Excess Return Over Market / Risk	0.08	0.00
Tracking Error	0.98	0.00
Information Ratio	1.10	-
CORRELATION STATISTICS		
R-Squared	1.00	1.00
Correlation	1.00	1.00

Summary Of Cash Flows											
	First Quarter	Year-To-Date	One Year	Three Years	Five Years	Inception 5/1/10					
Beginning Market Value	\$6,473,597	\$6,473,597	\$6,527,310	\$4,508,827	\$3,814,276	\$3,208,661					
Contributions	\$0	\$0	\$0	\$0	\$0	\$0					
Withdrawals	-\$87,650	-\$87,650	-\$318,307	-\$431,213	-\$431,213	-\$431,213					
Net Cash Flow	-\$87,650	-\$87,650	-\$255,646	-\$255,646	-\$255,646	-\$255,646					
Net Investment Change	\$1,112,749	\$1,112,749	\$1,227,032	\$3,245,515	\$3,940,066	\$4,545,681					
Ending Market Value	\$7,498,696	\$7,498,696	\$7,498,696	\$7,498,696	\$7,498,696	\$7,498,696					

# Vanguard Real Estate ETF

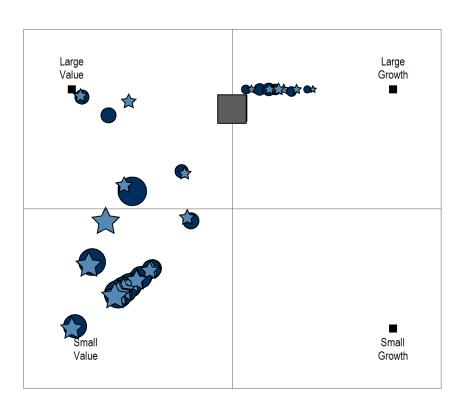


	Return (Ra	ık)										
5th Percentile	17.8	17.8	21.1	8.23	11.0	10.7	21.3	-3.10	10.7	10.3	6.81	12.0
25th Percentile	17.2	17.2	19.4	7.22	10.1	9.85	19.0	-3.92	7.35	8.27	5.46	11.1
Median	16.2	16.2	18.4	5.78	9.38	9.30	18.5	-5.19	5.74	6.73	4.76	10.4
75th Percentile	15.4	15.4	16.4	5.26	8.43	8.69	17.3	-7.20	4.28	5.61	3.46	9.93
95th Percentile	14.6	14.6	10.6	3.27	7.19	7.22	15.4	-9.90	1.31	3.78	-4.07	7.90
# of Portfolios	38	38	37	35	33	32	31	37	36	31	26	31
<ul><li>Vanguard Real Estate ETF</li></ul>	17.4 (20)	17.4 (20)	20.4 (12)	5.73 (52)	8.85 (64)	9.05 (59)	()	-5.79 (60)	4.73 (65)	8.42 (19)	2.62 (86)	10.2 (66)
▲ MSCI US REIT	15.9 (57)	15.9 (57)	19.1 (35)	4.65 (86)	7.62 (86)	7.79 (90)	17.0 (79)	-5.83 (60)	3.74 (85)	7.14 (37)	1.28 (89)	9.08 (90)

# Vanguard Real Estate ETF

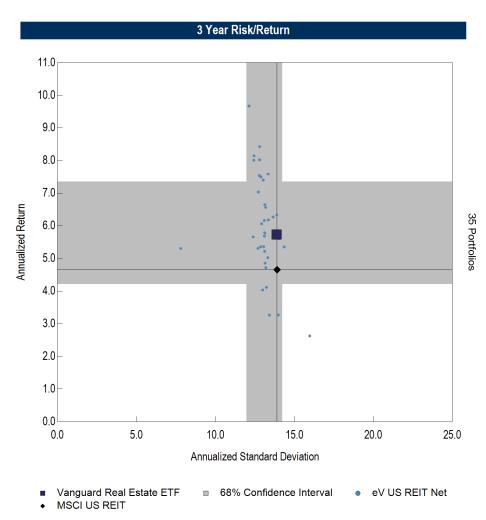
As of March 31, 2019





- Vanguard Real Estate ETFDow Jones U.S. Total Stock
- ★ MSCI US REIT

Market



### **IMPORTANT DISCLOSURES**

This information is provided for your convenience, but should not be used as a substitute for your account's monthly statements and trade confirmations. Material is provided for informational purposes only and does not constitute a recommendation. It has been gathered in a manner which we believe to be reliable, but accuracy is not guaranteed. It is not intended as tax advice. Past performance does not guarantee future results.

Diversification and strategic asset allocation does not ensure a profit or protect against a loss. No investment strategy can guarantee success. Investments are subject to market risk, including possible loss of principal.

Investing in small and mid-cap stocks are riskier investments which include price volatility, less liquidity and the threat of competition. International investing involves additional risks such as currency fluctuations, differing financial accounting standards and possible political and economic instability. These risks are greater in emerging markets. Alternative investment strategies involve greater risks and are only appropriate for the most sophisticated, knowledgeable and wealthiest of investors. Managed futures involve specific risks that maybe greater than those associated with traditional investments and may be offered only to clients who meet specific suitability requirements, including minimum net worth tests. ou should consider the special risks with alternative investments including limited liquidity, tax considerations, incentive fee structures, potentially speculative investment strategies, and different regulatory and reporting requirements. Commodities are generally considered speculative because of the significant potential for investment loss. REITs are financial vehicles that pool investors' capital to purchase or finance real estate. REITs involve risks such as refinancing, economic conditions in the real estate industry, changes in property values and dependency on real estate management.

Alternative investments such as Hedge Funds involve substantial risks that may be greater than those associated with traditional investments and are not suitable for all investors. They may be offered only to clients who meet specific suitability requirements, including minimum-net-worth tests. These risks include, but are not limited to, limited liquidity, tax considerations, incentive fee structures, potentially speculative investment strategies, and different regulatory and reporting requirements. Investors should only invest in hedge funds if they do not require a liquid investment and can bear the risk of substantial losses. There is no assurance that any investment will meet its investment objectives or that substantial losses will be avoided. Investors should carefully review any offering materials or prospectuses prior to investing. A Non marketable security is typically a debt security, that is difficult to buy or sell due to the fact that they are not traded on any normal, major secondary market exchanges. Such securities, if traded in any secondary market, are usually only bought and sold through private transactions or in an over-the-counter (OTC) market. For the holder of a non-marketable security, finding a buyer can be difficult, and some non-marketable securities cannot be resold at all because government regulations prohibit any resale.

**Performance:** Performance results are annualized for time periods greater than one year and include all cash and cash equivalents, realized and unrealized capital gains and losses, and dividends, interest and income. The investment results depicted herein represent historical performance. As a result of recent market activity, current performance may vary from the figures shown. Please contact your Financial Advisor for up to date performance information.

Indices: Raymond James reserve the right to change the indices at any time. Benchmark indices and blends included in this material are for informational purposes only, are provided solely as a comparison tool and may not reflect the underlying composition and/or investment objective(s) associated with the account(s). In some circumstances, the benchmark index may not be an appropriate benchmark for use with the specific composite portfolio. For instance, an index may not take into consideration certain changes that may have occurred in the portfolio since the inception of the account(s), (e.g., changes from a brokerage to an advisory account or from one advisory program to another, asset class changes, or index changes for individual managers). The volatility of the index used for comparison may be materially different from that of the performance shown. Indices are unmanaged and not available for direct investment. Index returns do not take into account fees or other charges. Such fees and charges would reduce performance. Please see the Benchmark Definitions section of this material for additional information on the indices used for comparison.

**Performance Inception Month End:** Performance Inception Month End refers to performance calculated from the end of the month in which the accounts became eligible for performance. Calculating performance from the Performance Inception Month End allows for a comparison to be made to appropriate benchmarks. Performance Inception Month End does not necessarily correspond to the account opening date.

Realized/Unrealized Gain/Loss: The gain and loss information is provided for informational purposes only, may not be complete, is not a substitute 1099 form (or any other appropriate tax form), and should not be used for tax planning or preparation. Gain and loss values are estimates and should be independently verified. We are not responsible for any gain and loss information provided by you or another financial institution. ou are responsible for ensuring the accuracy of such information.

**Projected 12 Month Income:** Projected Next 12 Months income includes cash income such as interest and cash dividends, based on current yields and may include income from Raymond James & Associates, Inc. and externally held accounts where data is available. These are projections based on historical data and the actual income may be lower or higher than the projections. Raymond James & Associates, Inc. member New ork Stock Exchange/SIPC. Investment advisory services offered through Raymond James & Associates.



Investors should consider the investment objectives, risks, charges and expenses of an investment company carefully before investing. The prospectus contains this and other information and should be read carefully before investing. The prospectus is available from your investment professional.

### **Index Descriptions**

It is not possible to invest directly in an index.

31 Day T-Bills – The average discount rate at which the US government is issuing short term-debt.

Barclays Municipal Bond: 1-10 ear Blend - A component of the Barclays Capital Municipal Bond Index with municipal bonds in the 1-10 year blend (1-12) maturity range.

**Barclays 1-5 Government/Credit** - Barclays 1-5 ear Government/Credit Index: Includes all medium and larger issues of U.S. government, investment-grade corporate, and investment-grade international dollar-denominated bonds that have maturities of between 1 and 5 years and are publicly issued.

Barclays 1-5 ear Government - An inclusion of securities within the Barclays Government Index that have a maturity range from 1 up to (but not including) 5 years.

Barclays 1-5 yr Treasury - The 1-5 year component of the Barclays Capital U.S. Treasury Index with securities in the maturity range from 1 year (but not including) 5 years.

**Barclays Credit 1-3** ear - Barclays 1-5 ear Credit Index: Includes all medium and larger issues of U.S. government, investment-grade corporate, and investment-grade international dollar denominated bonds that have maturities of between 1 and 3 years and are publicly issued.

Barclays U.S. Government/Credit (BCGC) - The Government/Credit component of the U.S. Aggregate. The government portion includes treasuries (public obligations of the U.S. Treasury that have remaining maturities of more than one year) and agencies (publicly issued debt of the U.S. Government agencies, quasi-federal corporations, and corporate or foreign debt guaranteed by the U.S. Government). The credit portion includes publicly issued U.S. corporate and foreign debentures and secured notes that meet specified maturity, liquidity, and quality requirements. Must be a publicly issued, dollar-denominated and non-convertible, U.S. Government or Investment Grade Credit security. Must be rated investment-grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; regardless of call features, have at least one year to final maturity, and have an outstanding par value amount of at least \$250 million.

Barclays Intermediate U.S. Government/Credit (BCIGC) - The intermediate component of the Barclays Capital Government/Credit Index with securities in the maturity range from 1 up to (but not including) 10 years.

Barclays Global Aggregate - The index is designed to be a broad based measure of the global investment-grade, fixed rate, fixed income corporate markets. The major components of this index are the US Aggregate, Pan-European Aggregate, and the Asian-Pacific Aggregate Indices. The index also includes Eurodollar and Euro- en corporate bonds, Canadian government, agency and corporate securities.

Barclays Global Aggregate Intermediate - The intermediate component of the Barclays Global Aggregate index with securities in the maturity range from 1 up to (but not including) 10 years.

Barclays U.S. Government: Intermediate - The intermediate component of the Barclays Capital U.S. Government Index with securities in the maturity range from 1 up to (but not including) 10 years.

Barclays U.S. Government: Long - The long component of the Barclays Capital U.S. Government Index with securities in the maturity range from 10 years or more.

Barclays LT Muni - A component of the Barclays Capital Municipal Bond Index with municipal bonds with a maturity range greater than 20 years.

Barclays Municipal Bond Index - A rules-based, market-value weighted index that is engineered for the long-term tax-exempt bond market. Bonds must be rated investment-grade (Baaa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch. The bonds must be fixed rate, have a dated-date after December 31, 1990, have an outstanding par value of at least \$7million, and be issued as part of a transaction of at least \$75 million. The four main sectors of the index are: general obligation bonds, revenue bonds, insured bonds (including all insured bonds with a Aaa/AAA rating), and prefunded bonds. Remarketed issues, taxable municipal bonds, floating rate bonds, and derivatives, are excluded from the benchmark.

Barclays U.S. Treasury - A component of the U.S. Government Index. Must be publicly issued, dollar-denominated and non-convertible, fixed rate (although it may carry a coupon that steps up or changes according to a predetermined schedule) U.S. Treasury security. Must be rated investment-grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; regardless of call features, have at least one year to final maturity, and have an outstanding par value amount of at least \$250 million.

Barclays U.S. Treasury: Intermediate (BCIT) - The intermediate component of the Barclays Capital U.S. Treasury Index with securities in the maturity range from 1 year (but not including) 10 years.

Barclays U.S. Treasury: Long - The long component of the Barclays Capital U.S. Treasury Index with securities in the maturity range from 10 years or more.

Barclays U.S. Treasury: U.S. TIPS - Comprised of Inflation-Protection securities issued by the U.S. Treasury. Must be a fixed rate, publicly issued U.S. Treasury Inflation Note that is dollar-denominated and non-convertible. Must be rated investment-grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; have at least one year to final maturity, and have an outstanding par value amount of at least \$250 million.

Barclays High ield Composite BB - A component of the Barclays U.S. Corporate High ield Bond Index with bonds in the BB or better.

Citigroup 1-3 ear U.S. Treasury - Component of the Citigroup U.S. Treasury that measures total returns for U.S. Treasuries with a maturity between 1-3 years.

Citigroup 3 Month U.S. Treasury Bill - This index measures monthly return equivalents of yield averages that are not marked to market. The Three-Month Treasury Bill Indices consist of the last three three-month Treasury bill issues.

Citigroup World Government Bond - Citigroup World Government Bond Index (WGBI), includes the most significant and liquid government bond markets globally that carry at least an investment grade rating.

Citigroup World Government Bond ex US – Similar to the Citigroup World Government Bond Index (WGBI), includes the most significant and liquid government bond markets globally that carry at least an investment grade rating but excludes bonds from the United States.



Consumer Price Index - All Urban Consumers (CPI-U) - As an economic indicator, and as the most widely used measure of inflation, the Consumer Price Index (CPI) is an indicator of the effectiveness of government policy, and as a guide in making economic decisions for business executives, labor leaders, and other private citizens. Published on a monthly basis by the U.S. Bureau of Labor Statistics (BLS), the CPI is a measure of the average change in prices over time of goods and services purchased by households. CPI for All Urban Consumers (CPI-U) encompasses approximately 87 percent of the total U.S. population which includes, in addition to wage earner and clerical worker households, groups such as professional, managerial, and technical workers, the self-employed, short-term workers, the unemployed, and retires and others not in the labor force.

**Dow Jones UBS Commodity** - Provides a diversified representation of commodity markets as an asset class. The index is comprised of exchange-traded futures on physical commodities; representing 19 commodities which are weighted for economic significance and market liquidity. To promote diversification, weighting restrictions are placed on individual commodities and commodity groups.

FTSE NAREIT U.S. Real Estate - All REITs - The index is designed to represent a comprehensive performance of publicly traded REITs which covers the commercial real estate space across the US economy, offering exposure to all investment and property sectors. It is not free float adjusted, and constituents are not required to meet minimum size and liquidity criteria.

HFRI Equity Hedge Fund Index - The index is designed to represent strategies which maintain positions both long and short in primarily equity and equity derivative securities. A wide variety of investment processes can be employed to arrive at an investment decision, including both quantitative and fundamental techniques; strategies can be broadly diversified or narrowly focused on specific sectors and can range broadly in terms of levels of net exposure, leverage employed, holding period, concentrations of market capitalizations and valuation ranges of typical portfolios. Equity Hedge managers would typically maintain at least 50% exposure to, and may in some cases be entirely invested in, equities - both long and short.

HFRI (Hedge Fund Research, Inc.) Fund of Funds Composite Index (1) - The index only contains fund of funds, which invest with multiple managers through funds or managed accounts. It is an equalweighted index, which includes over 650 domestic and offshore funds that have at least \$50 Million under management or have been actively trading for at least 12 months. All funds report assets in US Dollar, and Net of All Fees returns which are on a monthly basis.

MSCI ACWI - A free float-adjusted market capitalization index that is designed to measure the equity market performance of both developed and emerging markets. This "All Country World Index" reflects performance across the Americas, Europe & the Middle East, Africa, Asia, and the Pacific.

MSCI EAFE - A free float-adjusted market capitalization index that is designed to measure the equity market performance of developed markets, excluding the U.S. and Canada. As of December 31, 2010 the MSCI EAFE Index consists of 22 developed market country indices: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the United Kingdom.

MSCI EAFE Value -Net Dividend - A free float-adjusted market capitalization index that is designed to measure the equity market performance of developed markets, excluding the U.S. and Canada. Value attribute for index construction is defined using: book value to price ratio, 12-months forward earnings to price ratio, and dividend yield. Net total return indices reinvest dividends after the deduction of withholding taxes, using (for international indices) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties.

MSCI EAFE Growth -Net Dividend - A free float-adjusted market capitalization index that is designed to measure the equity market performance of developed markets, excluding the U.S. and Canada. Growth attribute for index construction is defined using: long-term forward earnings per share (EPS) growth rate, short-term forward EPS growth rate, current internal growth rate, long-term historical EPS growth trend, long-term historical sales per share growth trend. Net total return indices reinvest dividends after the deduction of withholding taxes, using (for international indices) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties.

MSCI Emerging Markets - A free float-adjusted market capitalization index that is designed to measure equity market performance of emerging markets. As of December 31, 2010, the MSCI Emerging Markets Index consists of the following 21 emerging market country indices: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Morocco, Peru, Philippines, Poland, Russia, South Africa, Taiwan, Thailand, and Turkey.

MSCI World - A free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets. As of December 31, 2010, the MSCI World Index consists of the following 24 developed market country indices: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, the United Kingdom, and the United States.

**NCREIF** - The index is a quarterly time series composite total rate of return measure of investment performance of a very large pool of individual commercial real estate properties acquired in the private market for investment purposes only. Information on this index is available at ncreif.com.

**Russell 1000** - Based on a combination of their market cap and current index membership, this index is comprised of approximately 1,000 of the largest securities from the Russell 3000. Representing approximately 92% of the Russell 3000, the index is created to provide a full and unbiased indicator of the large cap segment.

Russell 1000 Growth - Measures the performance of those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values.

Russell 1000 Value - Measures the performance of those Russell 1000 companies with lower price-to-book ratios and lower expected growth values.

**Russell 2000** - Based on a combination of their market cap and current index membership, this index is comprised of approximately 2,000 of the smaller securities from the Russell 3000. Representing approximately 8% of the Russell 3000, the index is created to provide a full and unbiased indicator of the small cap segment.

Russell 2000 Growth - Measures the performance of those Russell 2000 companies with higher price-to-book ratios and higher forecasted growth values.



Russell 2000 Value - Measures the performance of those Russell 2000 companies with lower price-to-book ratios and lower expected growth values.

**Russell 2500** - Based on a combination of their market cap and current index membership, this index is comprised of approximately 2,500 of the smallest securities from the Russell 3000. Measures the performance of the small to mid-cap (smid) segment of the U.S. equity universe.

Russell 2500 Growth - Measures the performance of those Russell 2500 companies with higher price-to-book ratios and higher forecasted growth values.

Russell 2500 Value - Measures the performance of those Russell 2500 companies with lower price-to-book ratios and lower expected growth values.

Russell 3000 - Representing approximately 98% of the investable U.S. equity market, the Russell 3000 index measures the performance of the largest 3,000 U.S. companies.

Russell 3000 Growth - Measures the performance of the broad growth segment of the U.S. equity universe which includes Russell 3000 companies with higher price-to-book ratios and higher forecasted growth values.

Russell 3000 Value - Measures the performance of the broad growth segment of the U.S. equity universe which includes Russell 3000 companies with lower price-to-book ratios and lower forecasted growth values.

Russell Midcap - A subset of the Russell 1000 index, the Russell Midcap index measures the performance of the mid-cap segment of the U.S. equity universe. Based on a combination of their market cap and current index membership, includes approximately 800 of the smallest securities which represents approximately 27% of the total market capitalization of the Russell 1000 companies. The index is created to provide a full and unbiased indicator of the mid-cap segment.

Russell Midcap Growth - Measures the performance of those Russell Mid-cap companies with higher price-to-book ratios and higher forecasted growth values.

Russell Midcap Value - Measures the performance of those Russell Mid-cap companies with lower price-to-book ratios and lower expected growth values.

**Standard & Poor's 400 MidCap** - Comprised of 400 domestic stocks that are chosen based upon market capitalization, liquidity and industry representation. The medium size US firms range with a market capitalization between \$2 billion to \$10 billion, and are between the S&P 500 Index and the S&P Smallcap 600 Index. It is a market-weighted index, which represents approximately 7% of the aggregate market value of US companies.

Standard & Poor's 500 - Representing approximately 75% of the investable US equity market, the S&P 500 measures changes in stock market conditions based on the average performance of 500 widely held common stocks. It is a market-weighted index calculated on a total return basis with dividend reinvested.

Stark 300 Trader - The Stark 300 index tracks the performance of the top-300 futures and forex traders. The index is calculated monthly using an equity-weighted formula to determine performance.

### **Index Abbreviations**

Bloomberg Barclays – Abbreviated as BbgBarc and then a descriptor. For example BbgBarc US Aggregate TR is the Bloomberg Barclays United States Aggregate Total Return.

### **Statistics and General Definitions**

Alpha – Measures how well a portfolio performed versus its benchmark after factoring in the amount of risk (as measured by beta) taken. Technically, alpha is the difference between the excess return of a portfolio and the excess return of the benchmark multiplied by beta. Excess return is simply the actual return minus the return of the risk-free asset, U.S. Treasury Bill. A positive alpha indicates the portfolio has performed better than the benchmark on a risk-adjusted basis.

**Allocation Effect** – Attributable to the asset allocation of the portfolio.

Annual Standard Deviation – A measure of variability in returns. The annual standard deviation measures the dispersion of annual returns around the average annualized return.

**Annualized Return** – A statistical technique whereby returns covering periods greater than one year are converted to cover a one year period.

Attribution – Analytical technique used to evaluate the performance of the portfolio relative to a benchmark. Attribution shows where value was added or subtracted as a result of the investment manager's decisions. The four main attribution effects are: Selection or Manager Effect, Allocation Effect, Currency Effect, and Interaction Effect.

**Beta** – A coefficient measuring a portfolio's relative volatility with respect to its market. Technically, beta is the covariance of a portfolio's return with the benchmark portfolio's return. Thus, a portfolio with a beta greater than 1.00, indicates the portfolio experienced greater volatility than the benchmark, whereas a portfolio with a beta less than 1.00, indicates the portfolio experienced less volatility than the benchmark.

Commitments – Also called Committed Capital. The amount an investor has agreed to contribute towards the funding of a venture capital fund. May be paid at one time or over a longer period.



Consumer Price Index – Measures the change in consumer prices, as determined by a monthly survey of the U.S. Bureau of Labor Statistics. CPI components include housing costs,

food, transportation and electricity.

Correlation – Measures the strength of association between two variables. The value ranges between -1 and +1. The strongest linear relationship is indicated by a correlation of -1 or +1. The weakest linear relationship is indicated by a correlation of 0. Positive correlation means if one variable gets bigger, the other variable tends to get bigger. Negative correlation means that if one variable gets bigger, the other variable tends to get smaller.

Currency Effect –The effect that changes in currency exchange rates over time affect excess performance

Downside Capture Ratio – Measures investment manager's performance in down markets relative to a particular benchmark. A down-market is defined as those periods (months or quarters) in which market return is less than 0%.

**Duration** – A measure of the price sensitivity of a bond or bond portfolio to a change in interest rates.

Information Ratio – Describes the risk / reward trade-off of alpha and tracking error. Because the formula for calculating information ratio is Alpha divided by Tracking Error, the larger the information ratio, the more attractive the portfolio is from an overall risk return profile.

Interaction Effect – The portion that is not accounted for by the Selection/Manager Effect or Allocation effects.

R2 – Also called the coefficient of determination. On the detail page, R2 measures how much of the variation in the investment manager's returns can be explained by movements in the market (benchmark).

Sharpe Ratio — A risk-adjusted measure calculated using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe ratio, the better the manager's historical risk-adjusted performance.

Selection or Manager Effect – attributable to the invement manager's stock selection decisions

Tracking Error – A measure that describes the volatility of the expected excess return (alpha) achieved through active management. Since excess return can only be achieved through a portfolio that actively differs from the benchmark, the level of tracking error is indicative of how different the portfolio will perform relative to any given benchmark.

**Upside Capture Ratio** – Measures investment manager's performance in up markets relative to a particular benchmark. An up-market is defined as those periods (months or quarters) in which market return is greater than 0%.



# RAYMOND JAMES® ©2018 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC Raymond James® is a registered trademark of Raymond James Financial, Inc. IFS18-2166584 Exp. 6/29/2019