

# SEWERAGE & WATER BOARD OF NEW ORLEANS

## FINANCE AND ADMINISTRATION COMMITTEE MEETING

WEDNESDAY, OCTOBER 14, 2020

**9:00 AM**

[October 2020 Finance Attendee Link](#)

Call In #: +1 504-224-8698 United States, New Orleans (Toll)  
Conference ID: 799 012 485#

PUBLIC COMMENT WILL BE ACCEPTED VIA EMAIL TO  
[BOARDRELATIONS@SWBNO.ORG](mailto:BOARDRELATIONS@SWBNO.ORG). ALL PUBLIC COMMENTS MUST BE RECEIVED PRIOR TO  
9:30 AM ON October 14, 2020. COMMENTS WILL BE READ VERBATIM INTO THE  
RECORD.

Lynes Sloss Janet Howard  
Joseph Peychaud Ralph Johnson Alejandra Guzman

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### FINAL AGENDA

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#### 1. **ROLL CALL**

#### 2. **DISCUSSION ITEM**

- Monthly Financial Update

#### 3. **ACTION ITEMS**

- Resolution (R-114-2020) Contract Award for Information Systems Management to Avenu Insights & Analytics, LLC

#### **General Superintendent's Report**

#### • **BIDS & RENEWALS**

- Resolution (R-106-2020) Contract 2145 - Water Main Point Repair, Water Service Connection, Water Valve and Fire Hydrant Replacement at Various Sites throughout Orleans Parish

#### • **CONTRACT AMENDMENTS**

- Resolution (R-107-2020) Authorization of Amendment No. 5 to the Agreement Between the Sewerage and Water Board of New Orleans and Neel-Schaffer, Inc., for Design and Engineering Services for the Waterline Replacement Program
- Resolution (R-116-2020) Authorization of Amendment No. 6 to the Agreement Between the Sewerage and Water Board of New Orleans and Richard C. Lambert Consultants, Inc. for Design and Engineering Services for the Waterline Replacement Program
- Resolution (R-117-2020) Authorization of Amendment No. 6 to the Agreement Between the Sewerage and Water Board of New Orleans and Stantec Consulting Services, Inc., for Design and Engineering Services for the Waterline Replacement Program

- Resolution (R-118-2020) Authorization of Amendment No. 2 to the Agreement Between the Sewerage and Water Board of New Orleans and Volkert, Inc., for Design and Engineering Services for the Demolition of the Two Abandoned Carrollton Water Plant Clarifiers

#### **4. EXECUTIVE SESSION**

Pursuant to La. R.S. 42:17(A)(2), the Sewerage and Water Board of New Orleans Finance and Administration Committee will meet in Executive Session to discuss: Lowenburg, et al. v. SWBNO, CDC No. 16-62 consolidated with American Ins. Co. v. USACOE, et al., CDC No. 16-316 and M. Langenstein & Sons, Inc., et al. v. SWBNO, CDC No. 15-11971 consolidated with K&B Louisiana Corporation v. SWBNO, CDC No. 15-11394

#### **5. PUBLIC COMMENT**

**Public comments received until 30 minutes after the presentation of the Agenda will be read into the record**

#### **6. INFORMATION ITEMS**

- FEMA September Project Worksheet Status
- Executive Director's Approval of Contracts of \$1,000,000.00 or Less
- DBE Participation on Contracts
  - DBE Bid Analysis
  - Construction Review Committee – Goals Setting
  - Staff Contract Review Committee - Goals Setting
  - Final Acceptance of Construction Contracts with DBE Participation

#### **7. ADJOURNMENT**

*This teleconference meeting is being held pursuant to and in accordance with the provisions of Section 4 of Proclamation Number JBE 2020-30, extended by Proclamation 110 JBE 2020, pursuant to Section 3 of Act 302 of 2020.*

## EXECUTIVE SUMMARY

### August 2020

The end of August 2020 reflects 67% of the year. A summary analysis of the financial results and other performance goals is attached for your further review.

(in millions)	<u>Actual</u>	<u>YTD Budget*</u>	<u>Annual Budget</u>	<u>Variance to Ann Budget</u>	<u>Actual/Ann Budget (%)</u>
Operating Revenues	\$175.8	\$ 178.6	\$ 269.0	\$ 93.2	65%
Ad Valorem/Other Rev**	66.2	n/a	73.5	7.3	90%
Operating Expenditures	167.3	214.0	321.0	153.7	52%

YTD = Year to Date (through August)

\* YTD Budget assumes revenues and expenditures are collected and spent evenly throughout the year. Ad Valorem taxes are generally collected in the first quarter of each year.

\*\* Ad Valorem and Other Revenue before deduction of interest expense.

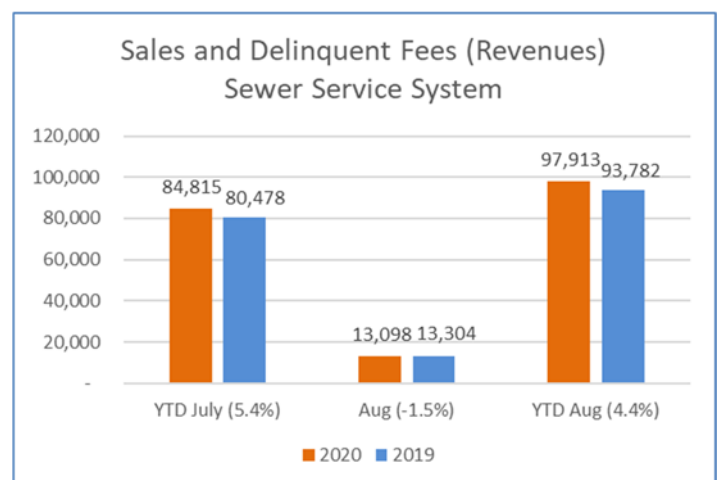
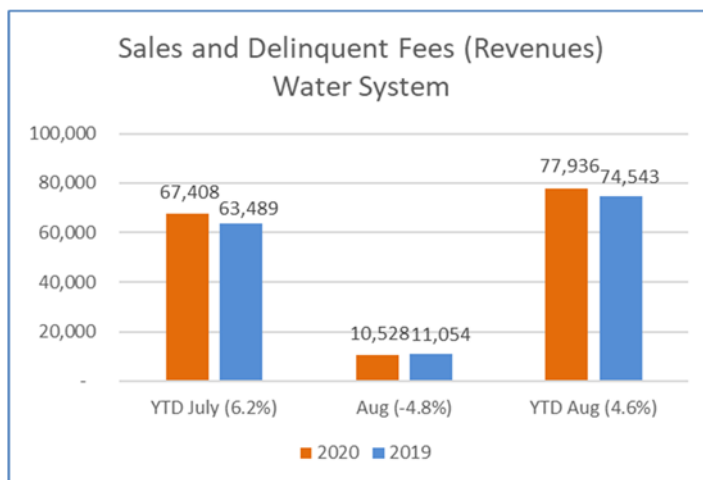
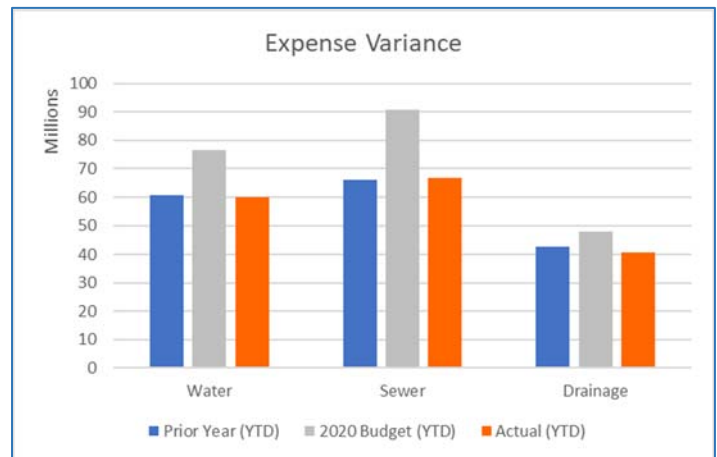
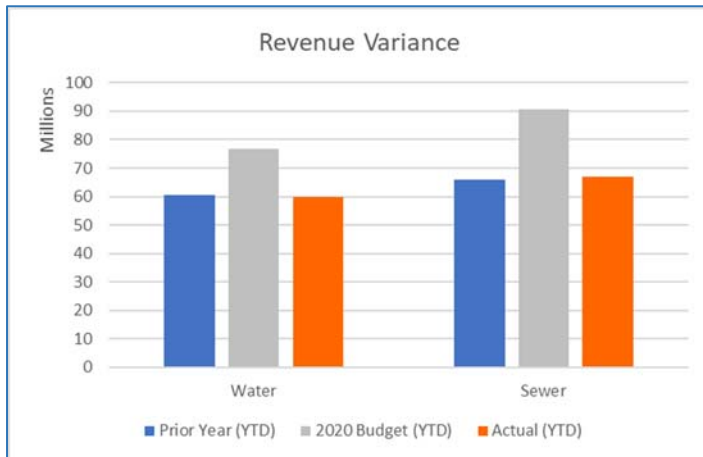
### Net Income (as of August 2020)

Operating Revenues	Budget (MTD)	Actual (MTD)	Budget YTD	Actual (YTD)	2019 (YTD)	Actuals as % of YTD Budget
Water Service	9,912,699	10,527,582	79,301,590	77,935,741	74,543,218	98.3%
Sewer Service	12,409,210	13,098,288	99,273,678	97,913,024	93,782,385	98.6%
Non Operating Rev (Drainage)			43,699,725	62,168,183	55,178,962	
Misc Revenues	759,597	277,743	6,076,766	3,994,781	25,552,823	
Total Revenues	23,081,506	23,903,613	228,351,759	242,011,729	249,057,388	106.0%
<b>Operating Expenses</b>						
Water Service	9,587,310	7,095,570	76,698,483	59,830,053	60,509,034	78.0%
Sewer Service	11,343,257	8,004,564	90,746,053	66,835,140	66,089,857	73.7%
Drainage Service	4,779,220	5,130,952	47,871,852	40,588,367	42,672,750	84.8%
Total Expenses	25,709,787	20,231,086	215,316,388	167,253,560	169,271,641	77.7%
Interest Expense		1,666,760		13,599,436	14,537,600	
Revenues less Expenses	(2,628,282)	2,005,767	13,035,371	61,158,733	65,248,147	
Adjustment for non-cash expense	6,121,125	6,199,080	48,969,000	48,064,070	44,582,008	
Revenues less adjusted Expenses	3,492,844	8,204,847	62,004,371	109,222,803	109,830,155	

The Net Operating Income is presented on a budget basis.

## Revenue and Expense

Actual revenues and expenditures to date are close to 2019 levels, despite a 10% rate increase, reflecting the downward pressures caused by COVID-19.



## Debt Obligations

Debt Information - As of August 31, 2020					
		Water	Sewer	Drainage <sup>(1)</sup>	Total
Debt Outstanding:					
	Revenue Bonds*	182,065,000	199,365,000		381,430,000
	Limited Tax Bonds			5,850,000	5,850,000
	DEQ SRF Loans*		6,167,550		6,167,550
	GoZone Loan		40,044,839		40,044,839
	Total Debt Outstanding	182,065,000	245,577,389	5,850,000	433,492,389
Unspent Bond Proceeds <sup>(2)</sup>					
		223,092	10,250,568		10,473,661
Available Undrawn DEQ Loan Proceeds			9,872,500		9,872,500
(South Shore Basin Project)					
Available Borrowed Funds		223,092	20,123,068	-	20,346,161
(1) For Drainage, SELA debt payments are \$2,931,746 due Oct 2020 through 2025; \$7,916,858, 2026 through 2049; and, \$4,985,112, 2050 through 2055.					
(2) As reported by BLCD.					
* Included in Debt Service Coverage Tests					

## Capital

2020 CAPITAL DISBURSEMENTS (As of 8/31/20)			
	Budgeted	Actual Expenditures YTD	Remaining
Grant Funded Projects (FEMA/HMGP)	\$ 209,466,231.00	8,910,190.54	\$ 200,556,040.46
Fair Share Projects	\$ 20,500,000.00	\$ 1,030,625.00	\$ 19,469,375.00
Targeted Funded Projects	\$ 95,428,650.00	\$ 31,089,809.46	\$ 64,338,840.54
<b>Total</b>	<b>\$ 325,394,881.00</b>	<b>\$ 41,030,625.00</b>	<b>\$ 284,364,256.00</b>

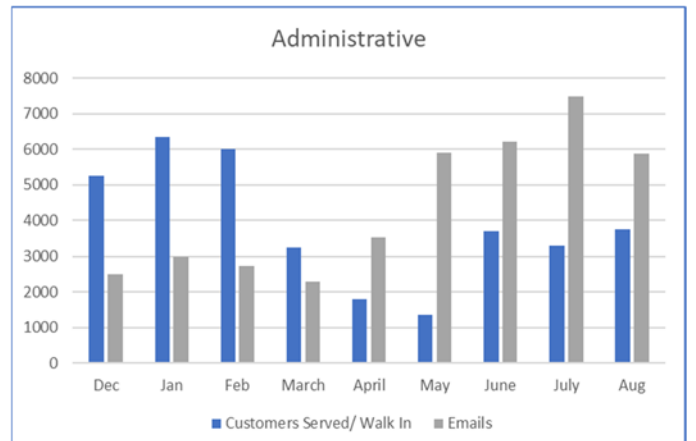
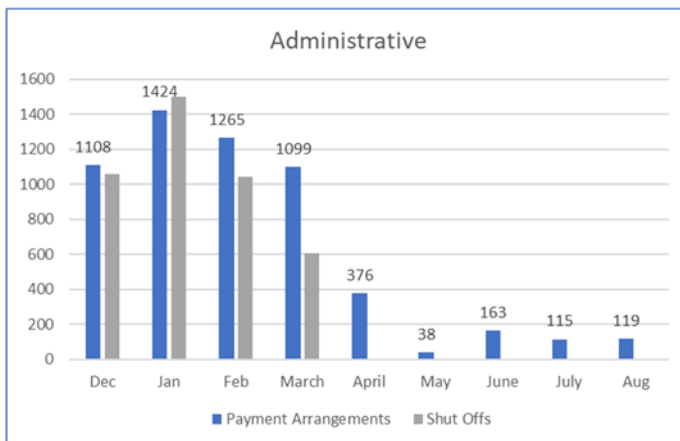
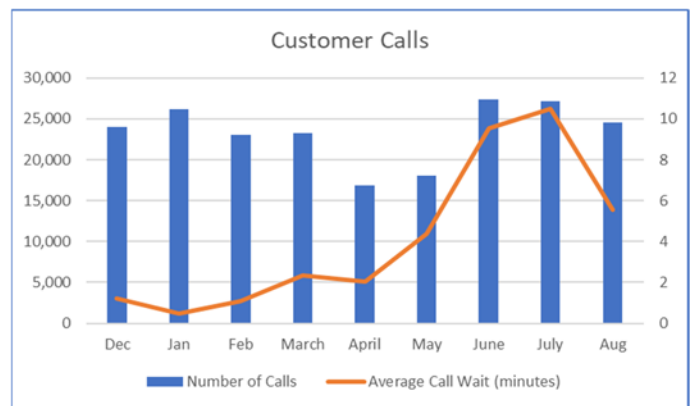
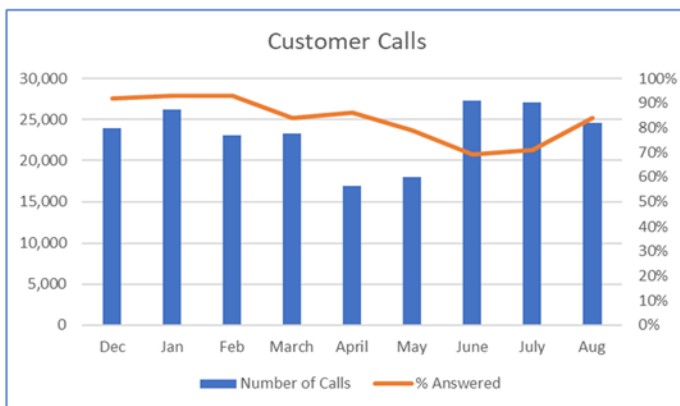
## Federal Grant/Funding Status

FEDERAL GRANT/FUNDING STATUS (As of 8/31/20)				
	Authorized	Obligated	Expended	Reimbursed
Hurricane PA Projects	\$ 547,516,830.28	\$ 546,777,822.58	\$ 503,995,246.61	\$ 473,381,478.21
HMGP Projects	\$ 233,955,728.00	\$ 188,871,018.00	\$ 179,315,577.82	\$ 131,436,673.23
JIRR Projects	\$ 26,448,968.15	\$ 268,448,968.15	\$ 8,062,520.80	\$ 5,353,880.43
<b>Totals</b>	<b>\$ 807,921,526.43</b>	<b>\$ 1,004,097,808.73</b>	<b>\$ 691,373,345.23</b>	<b>\$ 610,172,031.87</b>

## Customer Experience:

In August 2020, a total of 41,424 customers were served via the call center, IVR or emails. Call center staff have been redirected to support virtual response activities. These reports do not include actions and responses related to investigations.

Total # Calls	Total calls Answered	Total Dropped Calls	Average Call Wait	% Answered
24,574	20,717	3,857	5 min 53 secs	84%



## Billing Accuracy

The billing and collections division is responsible for the creation and distribution of accurate customer bills, resolving all billing complaints, interfacing with large non-residential customers and ensuring successful collections efforts to ensure the financial solvency of SWBNO. Accuracy of customer bills depends on measuring and reporting the actual water use of each customer. In addition, the integrity of the system relies on account investigations, as necessary, from either customer inquiries or from staff-initiated queries. The following metrics are monitored to help management measure and improve the bill accuracy, improve the customer response time and implement best practice collection activity.

**The Sewerage and Water Board (SWBNO) suspended water service shut-offs Thursday, March 12, and will adhere to this policy change for the duration of the Mayor's Declared Emergency proclamation in response to the COVID-19 pandemic.**

The high number of estimated reads, caused by COVID-19 related staffing shortages and seasonal turnover, drive billing complaints and inaccuracies. To address this challenge, SWBNO has augmented its meter reading staff with 20 temporary employees to help our internal team provide actual reads of meters over the next three months.

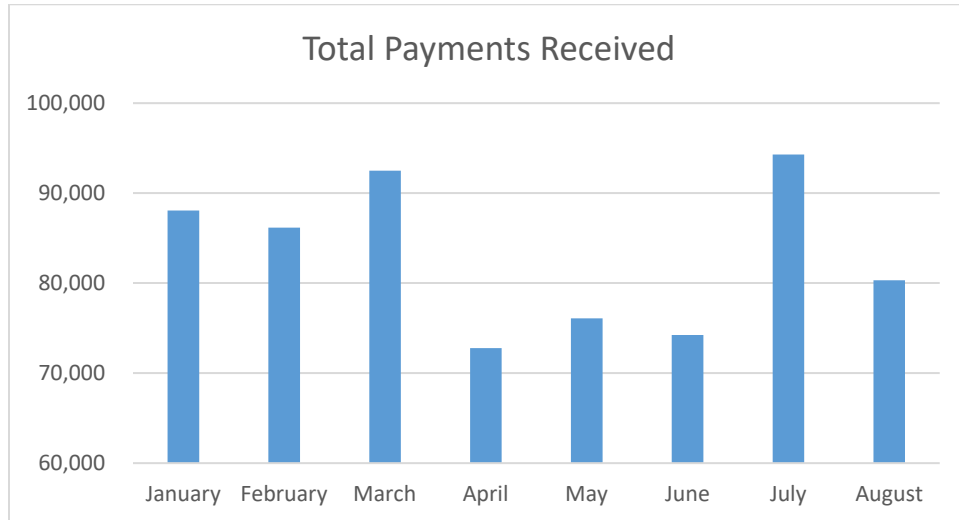
AUGUST 2020 METRICS		
	July	August
# of Estimated Bills*	111,914	95,932
# of Actual Bills	61,271	46,890
# of Meters Read*	48,462	46,238
# of New Investigation Requests	2,243	1,594
# of Completed Investigation Requests	1,609	1,760
Avg # of Days to Complete Investigation Requests	42	32
Avg # of Days for New Account Requests (Transfers)	35	41

*\*Due to billing cycles, information on the number of estimated bills and number of meters read may overlap months causing some information to be reported in the following month's data.*



## Collections

A total of 80,312 payments were received in August. These payments are received via mail, walk-ins, online payments, and IVR.

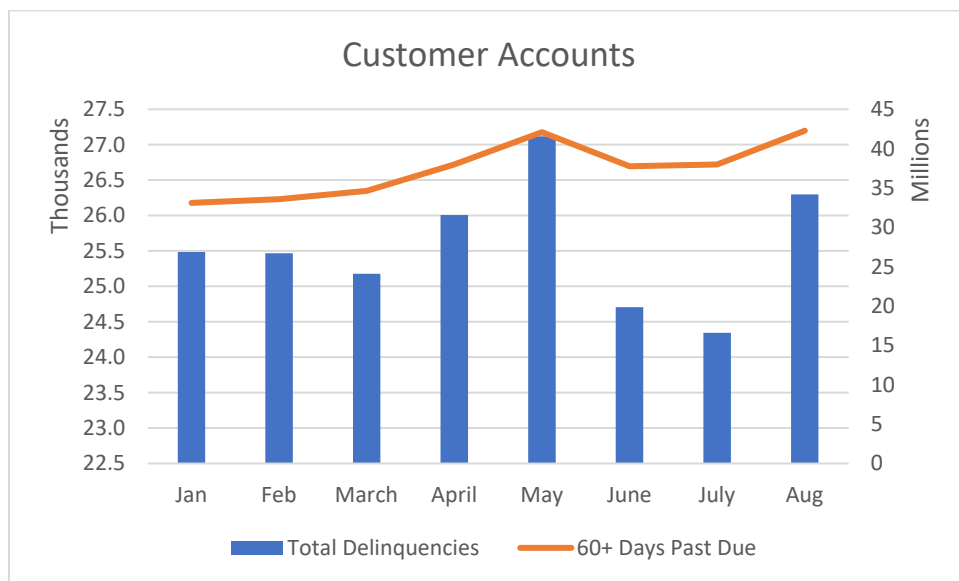


## Active Accounts

### CUSTOMER ACCOUNT AGING REPORT

[As of August 31, 2020]

CUSTOMER CATEGORY TYPE	TOTAL NUMBER OF ACCOUNTS	TOTAL NUMBER OF DELINQUENCIES	60+ DAYS PAST DUE	TOTAL NUMBER OF ACCOUNTS IN DISPUTE
Residential	119,975	24,185	\$ 31,748,406.25	1,548
Multi-Family	4,579	690	\$ 2,393,892.26	67
Commercial	12,831	1,420	\$ 8,124,714.24	192
Industrial	31	3	\$ 3,079.32	-
<b>TOTALS</b>	<b>137,416</b>	<b>26,298</b>	<b>\$ 42,270,092.07</b>	<b>1,807</b>





## Inactive Accounts

August 2020							
Row Labels	Class Count		Sum of Balance		Average Per Unit Balance		
	July	August	July	August	July	August	
COMMERCIAL	14	14	15,431.99	15,127.93	1,102.29	1,080.57	
HYDRANT	15	17	77,665.81	93,287.98	5,177.72	5,487.53	
INDUSTRIAL	1	1	32,641.78	32,641.78	32,641.78	32,641.78	
LG COMMERCIAL	75	76	862,623.44	1,019,428.56	11,501.65	13,413.53	
MULTI FAMILY	682	699	754,878.45	790,726.50	1,106.86	1,131.23	
RESIDENTIAL	29,793	30,281	26,914,671.88	27,520,557.77	903.39	908.84	
SM COMMERCIAL	1,117	1,128	2,002,327.32	2,017,405.81	1,792.59	1,788.48	
<b>Grand Total</b>	<b>31,697</b>	<b>32,216</b>	<b>30,660,240.67</b>	<b>31,489,176.33</b>			

The SWBNO policy requires that inactive accounts are written off at the end of three years. At the end of April 2020, the SWBNO wrote-off 8259 accounts inactive since 2016, for year end 2019, reflecting \$3.4M of accounts receivables to bad debt.

## 2019 vs. 2020 Water and Sewerage System Cash Collections

2019 vs. 2020 Water and Sewerage System Cash Collections									
2019 Water Collections					2020 Water Collections				2020 vs. 2019 Collections
Months	Water Service Charges & Fees	Delinquent Fees	Total	Through Aug as % of Annual	Months	Water Service Charges & Fees	Delinquent Fees	Total	
January	\$ 7,269,033	\$ 145,536	\$ 7,414,569	72.1%	January	\$ 9,370,008	\$ 193,867	\$ 9,563,875	\$ 2,149,306
February	\$ 6,261,340	\$ 136,461	\$ 6,397,801		February	\$ 8,510,690	\$ 162,949	\$ 8,673,639	\$ 2,275,839
March	\$ 6,835,909	\$ 98,609	\$ 6,934,519		March	\$ 8,510,036	\$ 162,272	\$ 8,672,308	\$ 1,737,790
April	\$ 8,024,726	\$ 182,469	\$ 8,207,195		April	\$ 6,519,253	\$ 279,649	\$ 6,798,902	\$ (1,408,293)
May	\$ 8,128,278	\$ 148,478	\$ 8,276,756		May	\$ 7,900,869	\$ 105,513	\$ 8,006,382	\$ (270,374)
June	\$ 7,547,372	\$ 150,562	\$ 7,697,934		June	\$ 7,267,122	\$ 82,830	\$ 7,349,952	\$ (347,982)
July	\$ 9,662,101	\$ 194,163	\$ 9,856,264		July	\$ 8,048,453	\$ 43,613	\$ 8,092,066	\$ (1,764,198)
August	\$ 8,483,471	\$ 190,224	\$ 8,673,696	27.9%	August	\$ 8,528,091	\$ 39,029	\$ 8,567,120	\$ (106,576)
September	\$ 8,246,459	\$ 171,490	\$ 8,417,949		September	\$ 8,829,034	\$ 28,497	\$ 8,857,531	\$ 439,582
October	\$ 10,133,620	\$ 192,930	\$ 10,326,549		October				
November	\$ 9,064,555	\$ 213,662	\$ 9,278,216		November				
December	\$ 8,126,348	\$ 141,736	\$ 8,268,084		December				
<b>TOTAL</b>	<b>\$ 97,783,213</b>	<b>\$ 1,966,318</b>	<b>\$ 99,749,531</b>		<b>TOTAL</b>	<b>\$ 73,483,557</b>	<b>\$ 1,098,218</b>	<b>\$ 74,581,775</b>	<b>\$ 2,705,094</b>
YTD (through Sept)	\$ 70,458,690	\$ 1,417,991	\$ 71,876,682						

2019 Sewerage Collections					2020 Sewerage Collections				2020 vs. 2019 Collections
Months	Sewerage Service Charges & Fees	Delinquent Fees	Total	Through Aug as % of Annual	Months	Sewerage Service Charges & Fees	Delinquent Fees	Total	
January	\$ 10,283,064	\$ 183,074	\$ 10,466,138	75.0%	January	\$ 12,683,216	\$ 247,883	\$ 12,931,099	\$ 2,464,962
February	\$ 8,856,052	\$ 174,247	\$ 9,030,299		February	\$ 11,510,258	\$ 213,939	\$ 11,724,198	\$ 2,693,898
March	\$ 10,920,960	\$ 123,706	\$ 11,044,666		March	\$ 12,337,081	\$ 207,785	\$ 12,544,866	\$ 1,500,200
April	\$ 11,750,766	\$ 171,101	\$ 11,921,867		April	\$ 9,460,656	\$ 149,191	\$ 9,609,847	\$ (2,312,020)
May	\$ 11,709,701	\$ 184,362	\$ 11,894,064		May	\$ 10,703,694	\$ 136,628	\$ 10,840,322	\$ (1,053,742)
June	\$ 10,666,270	\$ 193,564	\$ 10,859,833		June	\$ 10,485,228	\$ 105,070	\$ 10,590,298	\$ (269,535)
July	\$ 12,418,687	\$ 240,120	\$ 12,658,808		July	\$ 11,609,615	\$ 54,036	\$ 11,663,651	\$ (995,157)
August	\$ 11,484,227	\$ 244,491	\$ 11,728,718	25.0%	August	\$ 11,850,512	\$ 47,804	\$ 11,898,316	\$ 169,599
September	\$ 11,249,671	\$ 225,192	\$ 11,474,863		September	\$ 11,927,583	\$ 35,569	\$ 11,963,153	\$ 488,290
October	\$ 13,327,187	\$ 246,420	\$ 13,573,607		October				
November	\$ 7,943,403	\$ 256,514	\$ 8,199,917		November				
December	\$ 11,698,150	\$ 180,495	\$ 11,878,645		December				
<b>TOTAL</b>	<b>\$ 132,308,137</b>	<b>\$ 1,966,318</b>	<b>\$ 134,731,424</b>		<b>TOTAL</b>	<b>\$ 102,567,844</b>	<b>\$ 1,197,906</b>	<b>\$ 103,765,750</b>	<b>\$ 2,686,495</b>
YTD (through Sept)	\$ 99,339,398	\$ 1,739,857	\$ 101,079,255						

line		Running Rate Scenario (9/30/20)			Managed Scenario		
		Water	Sewer	Drainage	Water	Sewer	Drainage
1	Cash Balances Available for O&M as of December 31, 2019	\$13,267,237	\$25,995,022	\$8,399,496	\$13,267,237	\$25,995,022	\$8,399,496
2	Cash Collections and Millages	\$108,014,111	\$100,417,907	\$65,092,149	\$108,014,111	\$100,417,907	\$65,092,149
3	Expenditures and Transfers Out (Jan-Sept)	(\$117,534,315)	(\$92,946,357)	(\$33,751,837)	(\$117,534,315)	(\$92,946,357)	(\$33,751,837)
4	Cash Balances Available for O&M as of September 30, 2020	\$3,747,033	\$33,466,571	\$39,739,808	\$3,747,033	\$33,466,571	\$39,739,808
5	Projected Cash Collections (Oct-Dec)	\$35,560,914	\$34,168,926	\$0	\$35,560,914	\$34,168,926	\$0
6	Projected Expenditures (Oct-Dec)	(\$43,221,508)	(\$37,844,926)	(\$16,296,938)	(\$43,221,508)	(\$37,844,926)	(\$16,296,938)
7	<i>Potential Expense Reductions</i>				<i>\$1,500,000</i>	<i>\$1,500,000</i>	<i>\$0</i>
8	Projected cash balances available as of December 31, 2020	(\$3,913,561)	\$29,790,571	\$23,442,870	(\$2,413,561)	\$31,290,571	\$23,442,870
9	Expected Interfund Transfers (Temporary)	\$3,913,561	(\$3,913,561)	\$0	\$6,913,561	(\$3,913,561)	(\$3,000,000)
10	<i>Estimated Expense Reallocation (Permanent)*</i>	\$0	\$0	\$0	<i>\$4,000,000</i>	<i>(\$4,000,000)</i>	<i>\$0</i>
11	Add Customer Deposits	\$11,313,498	\$0	\$0	\$11,313,498	\$0	\$0
12	Add Other Accounts	\$2,274,861	\$4,711,423	\$1,817,273	\$2,274,861	\$4,711,423	\$1,817,273
13	Amounts Included for Days Cash	\$13,588,359	\$30,588,433	\$25,260,143	\$22,088,359	\$28,088,433	\$22,260,143
14	Projected One Day Expenditures	\$233,763	\$213,901	\$108,405	\$233,763	\$213,901	\$108,405
15	Projected Days Cash	58	143	233	94	131	205

\* Estimated expense reallocation is derived by taking the water and sewer expenses (excluding sanitation and taxes) and transferring funds to equalize and more accurately attribute costs across the two systems

**SEWERAGE AND WATER BOARD OF NEW ORLEANS**  
**ALL SYSTEM FUNDS**  
**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET POSITION**  
**WITH PRIOR YEAR COMPARISONS**  
**August 2020 Preliminary Financials**

	A	B	C	D	E	F	G	H	
	MTD	MTD	MTD		YTD	YTD	YTD		
	Actual	Prior Year	Variance	%	Actual	Prior Year	Variance	%	
<b>Operating revenues:</b>									
1 Sales of water and delinquent fees	10,527,582	11,054,443	(526,861)	-4.8%	77,935,741	74,543,218	3,392,523	4.6%	1
2 Sewerage service charges and del fees	13,098,288	13,304,238	(205,950)	-1.5%	97,913,024	93,782,385	4,130,639	4.4%	2
3 Plumbing inspection and license fees	51,600	59,542	(7,942)	-13.3%	310,000	388,246	(78,246)	-20.2%	3
4 Other revenues	112,133	815,342	(703,209)	-86.2%	2,845,608	3,390,472	(544,864)	-16.1%	4
5 Total operating revenues	23,789,603	25,233,565	(1,443,962)	-5.7%	179,004,373	172,104,321	6,900,052	4.0%	5
<b>Operating Expenses:</b>									
6 Power and pumping	1,460,286	1,042,365	417,922	40.1%	11,723,728	10,948,540	775,188	7.1%	6
7 Treatment	2,045,747	677,926	1,367,821	201.8%	13,164,548	9,629,294	3,535,254	36.7%	7
8 Transmission and distribution	2,343,686	3,116,169	(772,483)	-24.8%	18,681,428	22,331,065	(3,649,637)	-16.3%	8
9 Customer accounts	356,677	463,503	(106,827)	-23.0%	2,852,043	3,414,266	(562,223)	-16.5%	9
10 Customer service	577,911	362,337	215,574	59.5%	4,861,954	2,996,441	1,865,513	62.3%	10
11 Administration and general	3,595,529	3,656,708	(61,179)	-1.7%	24,411,104	27,094,995	(2,683,892)	-9.9%	11
12 Payroll related	1,174,376	5,221,334	(4,046,958)	-77.5%	27,159,012	31,994,412	(4,835,400)	-15.1%	12
13 Maintenance of general plant	2,126,063	1,784,773	341,291	19.1%	16,335,672	16,280,620	55,052	0.3%	13
14 Depreciation	5,346,353	4,954,114	392,239	7.9%	42,770,820	40,512,617	2,258,203	5.6%	14
15 Amortization	-	-	-	0.0%	-	-	-	0.0%	15
16 Provision for doubtful accounts	626,023	276,461	349,562	126.4%	4,427,105	2,211,686	2,215,419	100.2%	16
17 Provision for claims	226,704	315,404	(88,700)	-28.1%	866,145	1,857,705	(991,560)	-53.4%	17
18 Total operating expenses	19,879,354	21,871,093	(1,991,739)	-9.1%	167,253,559	169,271,641	(2,018,082)	-1.2%	18
19 Operating income (loss)	3,910,249	3,362,472	547,777	16.3%	11,750,814	2,832,680	8,918,134	314.8%	19
<b>Non-operating revenues (expense):</b>									
20 Two-mill tax	-	-	-	0.0%	383	35	348	1003.1%	20
21 Three-mill tax	-	-	-	0.0%	17,108,623	15,180,014	1,928,609	12.7%	21
22 Six-mill tax	-	-	-	0.0%	18,031,551	16,006,243	2,025,308	12.7%	22
23 Nine-mill tax	-	-	-	0.0%	27,027,626	23,992,705	3,034,921	12.6%	23
24 Interest income	25,088	62,608	(37,519)	-59.9%	540,860	1,476,677	(935,817)	-63.4%	24
25 Other Taxes	88,322	-	88,322	0.0%	297,713	297,272	441	0.1%	25
26 Other Income	-	20,000,000	(20,000,000)	-100.0%	-	20,000,000	(20,000,000)	-100.0%	26
27 Interest expense	(1,666,760)	(1,817,200)	150,440	-8.3%	(13,599,436)	(14,537,600)	938,164	-6.5%	27
28 Operating and maintenance grants	600	-	600	0.0%	600	156	444	285.6%	28
29 Provision for grants	-	-	-	0.0%	-	-	-	0.0%	29
30 Total non-operating revenues	(1,552,750)	18,245,408	(19,798,158)	-108.5%	49,407,920	62,415,501	(13,007,581)	-20.8%	30
31 Income before capital contributions	2,357,499	21,607,880	(19,250,381)	-89.1%	61,158,734	65,248,181	(4,089,447)	-6.3%	31
32 Capital contributions	4,243	10,350,711	(10,346,468)	-100.0%	9,749,912	19,830,429	(10,080,517)	-50.8%	32
33 Change in net position	2,361,743	31,958,591	(29,596,848)	-92.6%	70,908,645	85,078,610	(14,169,964)	-16.7%	33
34 Audit Adjustment						2,543,545			34
35 Net position, beginning of year					2,356,268,052	2,244,801,991	111,466,061	5.0%	35
36 Net position, end of year					2,427,176,697	2,331,945,514	95,231,184	4.1%	36

**SEWERAGE AND WATER BOARD OF NEW ORLEANS**  
**WATER SYSTEM FUND**  
**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET POSITION**  
**WITH PRIOR YEAR COMPARISONS**  
**August 2020 Preliminary Financials**

	A	B	C	D	E	F	G	H	
	MTD	MTD	MTD		YTD	YTD	YTD		
	Actual	Prior Year	Variance	%	Actual	Prior Year	Variance	%	
<b>Operating revenues:</b>									
1 Sales of water and delinquent fees	10,527,582	11,054,443	(526,861)	-4.8%	77,935,741	74,543,218	3,392,523	4.6%	1
2 Sewerage service charges and del fees	-	-	-	0.0%	-	-	-	0.0%	2
3 Plumbing inspection and license fees	25,825	32,662	(6,837)	-20.9%	156,090	197,394	(41,304)	-20.9%	3
4 Other revenues <sup>1</sup>	89,729	227,099	(137,370)	-60.5%	3,593,603	2,166,754	1,426,848	65.9%	4
5 Total operating revenues	10,643,136	11,314,204	(671,068)	-5.9%	81,685,434	76,907,366	4,778,067	6.2%	5
<b>Operating Expenses:</b>									
6 Power and pumping	111,111	95,313	15,798	16.6%	1,578,883	1,580,508	(1,625)	-0.1%	6
7 Treatment	916,220	663,730	252,490	38.0%	5,941,862	6,094,652	(152,791)	-2.5%	7
8 Transmission and distribution	1,125,455	1,194,727	(69,272)	-5.8%	8,979,912	10,545,084	(1,565,172)	-14.8%	8
9 Customer accounts	177,880	230,794	(52,914)	-22.9%	1,422,080	1,698,694	(276,614)	-16.3%	9
10 Customer service	285,702	177,642	108,060	60.8%	2,404,042	1,474,854	929,188	63.0%	10
11 Administration and general	1,196,039	1,151,044	44,995	3.9%	8,418,842	9,137,758	(718,916)	-7.9%	11
12 Payroll related	444,810	1,981,775	(1,536,965)	-77.6%	10,264,022	11,924,714	(1,660,692)	-13.9%	12
13 Maintenance of general plant	1,418,258	646,223	772,035	119.5%	9,669,530	8,131,503	1,538,027	18.9%	13
14 Depreciation	1,053,625	1,018,044	35,581	3.5%	8,428,999	7,942,486	486,514	6.1%	14
15 Amortization	-	-	-	0.0%	-	-	-	0.0%	15
16 Provision for doubtful accounts	275,848	154,529	121,319	78.5%	2,206,787	1,236,235	970,552	78.5%	16
17 Provision for claims	90,622	125,954	(35,332)	-28.1%	515,092	742,546	(227,454)	-30.6%	17
18 Total operating expenses	7,095,570	7,439,774	(344,204)	-4.6%	59,830,053	60,509,034	(678,982)	-1.1%	18
19 Operating income (loss)	3,547,566	3,874,430	(326,864)	-8.4%	21,855,381	16,398,332	5,457,049	33.3%	19
<b>Non-operating revenues (expense):</b>									
20 Two-mill tax	-	-	-	0.0%	-	-	-	0.0%	20
21 Three-mill tax	-	-	-	0.0%	-	-	-	0.0%	21
22 Six-mill tax	-	-	-	0.0%	-	-	-	0.0%	22
23 Nine-mill tax	-	-	-	0.0%	-	-	-	0.0%	23
24 Interest income	9,048	26,450	(17,402)	-65.8%	207,602	526,821	(319,219)	-60.6%	24
25 Other Taxes	44,161	-	44,161	0.0%	132,482	132,286	196	0.1%	25
26 Other Income	-	4,000,000	(4,000,000)	-100.0%	-	4,000,000	(4,000,000)	-100.0%	26
27 Interest expense	(804,046)	(834,524)	30,478	-3.7%	(6,432,366)	(6,676,192)	243,826	-3.7%	27
28 Operating and maintenance grants	600	-	600	0.0%	600	(331)	931	-281.1%	28
29 Provision for grants	-	-	-	0.0%	-	-	-	0.0%	29
30 Total non-operating revenues	(750,238)	3,191,926	(3,942,163)	-123.5%	(6,091,682)	(2,017,417)	(4,074,265)	202.0%	30
31 Income before capital contributions	2,797,328	7,066,356	(4,269,027)	-60.4%	15,763,699	14,380,915	1,382,784	9.6%	31
32 Capital contributions	4,243	4,043,201	(4,038,958)	-99.9%	7,698,841	6,849,689	849,152	12.4%	32
33 Change in net position	2,801,572	11,109,557	(8,307,985)	-74.8%	23,462,540	21,230,604	2,231,936	10.5%	33
34 Audit Adjustment						478,632			34
35 Net position, beginning of year					371,193,548	337,709,558	33,483,990	9.9%	35
36 Net position, end of year					394,656,088	358,940,162	35,715,926	10.0%	36

**SEWERAGE AND WATER BOARD OF NEW ORLEANS**  
**SEWER SYSTEM FUND**  
**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET POSITION**  
**WITH PRIOR YEAR COMPARISONS**  
**August 2020 Preliminary Financials**

	A	B	C	D	E	F	G	H	
	MTD	MTD	MTD		YTD	YTD	YTD		
	Actual	Prior Year	Variance	%	Actual	Prior Year	Variance	%	
<b>Operating revenues:</b>									
1 Sales of water and delinquent fees	-	-	-	0.0%	-	-	-	0.0%	1
2 Sewerage service charges and del fees	13,098,288	13,304,238	(205,950)	-1.5%	97,913,024	93,782,385	4,130,639	4.4%	2
3 Plumbing inspection and license fees	25,775	26,880	(1,105)	-4.1%	153,910	190,852	(36,942)	-19.4%	3
4 Other revenues	18,943	96,538	(77,595)	-80.4%	718,088	714,086	4,001	0.6%	4
5 Total operating revenues	13,143,006	13,427,656	(284,650)	-2.1%	98,785,022	94,687,323	4,097,698	4.3%	5
<b>Operating Expenses:</b>									
6 Power and pumping	382,691	196,778	185,913	94.5%	3,434,118	2,985,503	448,615	15.0%	6
7 Treatment	1,129,527	14,196	1,115,331	7856.6%	7,222,686	3,534,642	3,688,045	104.3%	7
8 Transmission and distribution	940,637	1,564,482	(623,845)	-39.9%	7,001,180	9,094,628	(2,093,448)	-23.0%	8
9 Customer accounts	177,880	230,794	(52,914)	-22.9%	1,422,079	1,698,691	(276,613)	-16.3%	9
10 Customer service	285,702	177,642	108,060	60.8%	2,404,040	1,474,851	929,189	63.0%	10
11 Administration and general	1,617,793	1,709,438	(91,646)	-5.4%	10,701,480	12,131,107	(1,429,626)	-11.8%	11
12 Payroll related	461,841	1,975,898	(1,514,057)	-76.6%	10,386,887	11,884,078	(1,497,191)	-12.6%	12
13 Maintenance of general plant	361,500	776,172	(414,671)	-53.4%	3,875,288	5,085,720	(1,210,432)	-23.8%	13
14 Depreciation	2,209,906	1,968,320	241,586	12.3%	17,679,247	16,482,639	1,196,608	7.3%	14
15 Amortization	-	-	-	0.0%	-	-	-	0.0%	15
16 Provision for doubtful accounts	346,465	121,931	224,534	184.1%	2,190,643	975,451	1,215,192	124.6%	16
17 Provision for claims	90,622	125,954	(35,332)	-28.1%	517,492	742,546	(225,054)	-30.3%	17
18 Total operating expenses	8,004,564	8,861,607	(857,043)	-9.7%	66,835,140	66,089,857	745,283	1.1%	18
19 Operating income (loss)	5,138,442	4,566,049	572,393	12.5%	31,949,882	28,597,466	3,352,415	11.7%	19
<b>Non-operating revenues (expense):</b>									
20 Two-mill tax	-	-	-	0.0%	-	-	-	0.0%	20
21 Three-mill tax	-	-	-	0.0%	-	-	-	0.0%	21
22 Six-mill tax	-	-	-	0.0%	-	-	-	0.0%	22
23 Nine-mill tax	-	-	-	0.0%	-	-	-	0.0%	23
24 Interest income	1,520	5,489	(3,969)	-72.3%	238,650	468,679	(230,028)	-49.1%	24
25 Other Taxes	44,161	-	44,161	0.0%	165,231	164,986	245	0.1%	25
26 Other Income	-	8,000,000	(8,000,000)	-100.0%	-	8,000,000	(8,000,000)	-100.0%	26
27 Interest expense	(862,714)	(982,676)	119,962	-12.2%	(7,167,070)	(7,861,408)	694,338	-8.8%	27
28 Operating and maintenance grants	-	-	-	0.0%	-	487	(487)	-100.0%	28
29 Provision for grants	-	-	-	0.0%	-	-	-	0.0%	29
30 Total non-operating revenues	(817,033)	7,022,813	(7,839,846)	-111.6%	(6,763,189)	772,744	(7,535,933)	-975.2%	30
31 Income before capital contributions	4,321,409	11,588,862	(7,267,453)	-62.7%	25,186,692	29,370,210	(4,183,518)	-14.2%	31
32 Capital contributions	-	1,624,486	(1,624,486)	-100.0%	1,721,856	5,504,605	(3,782,749)	-68.7%	32
33 Change in net position	4,321,409	13,213,348	(8,891,939)	-67.3%	26,908,548	34,874,815	(7,966,266)	-22.8%	33
34 Audit Adjustment						1,862,475			34
35 Net position, beginning of year					812,112,814	784,959,695	27,153,119	3.5%	35
36 Net position, end of year					839,021,362	821,696,985	17,324,378	2.1%	36

**SEWERAGE AND WATER BOARD OF NEW ORLEANS**  
**DRAINAGE SYSTEM FUND**  
**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET POSITION**  
**WITH PRIOR YEAR COMPARISONS**  
**August 2020 Preliminary Financials**

	A	B	C	D	E	F	G	H	
	MTD	MTD	MTD		YTD	YTD	YTD		
	Actual	Prior Year	Variance	%	Actual	Prior Year	Variance	%	
<b>Operating revenues:</b>									
1 Sales of water and delinquent fees	-	-	-	0.0%	-	-	-	0.0%	1
2 Sewerage service charges and del fees	-	-	-	0.0%	-	-	-	0.0%	2
3 Plumbing inspection and license fees	-	-	-	0.0%	-	-	-	0.0%	3
4 Other revenues	3,462	491,705	(488,244)	-99.3%	(1,466,082)	509,632	(1,975,713)	-387.7%	4
5 Total operating revenues	3,462	491,705	(488,244)	-99.3%	(1,466,082)	509,632	(1,975,713)	-387.7%	5
<b>Operating Expenses:</b>									
6 Power and pumping	966,484	750,274	216,211	28.8%	6,710,727	6,382,528	328,198	5.1%	6
7 Treatment	-	-	-	0.0%	-	-	-	0.0%	7
8 Transmission and distribution	277,594	356,960	(79,366)	-22.2%	2,700,336	2,691,353	8,983	0.3%	8
9 Customer accounts	917	1,915	(998)	-52.1%	7,884	16,881	(8,996)	-53.3%	9
10 Customer service	6,508	7,053	(546)	-7.7%	53,871	46,735	7,136	15.3%	10
11 Administration and general	781,697	796,226	(14,529)	-1.8%	5,290,781	5,826,130	(535,350)	-9.2%	11
12 Payroll related	267,725	1,263,661	(995,935)	-78.8%	6,508,103	8,185,619	(1,677,516)	-20.5%	12
13 Maintenance of general plant	346,305	362,378	(16,074)	-4.4%	2,790,854	3,063,397	(272,543)	-8.9%	13
14 Depreciation	2,082,822	1,967,750	115,072	5.8%	16,662,574	16,087,492	575,082	3.6%	14
15 Amortization	-	-	-	0.0%	-	-	-	0.0%	15
16 Provision for doubtful accounts	3,709	-	3,709	0.0%	29,675	-	29,675	0.0%	16
17 Provision for claims	45,459	63,495	(18,036)	-28.4%	(166,439)	372,614	(539,053)	-144.7%	17
18 Total operating expenses	4,779,220	5,569,712	(790,492)	-14.2%	40,588,367	42,672,750	(2,084,383)	-4.9%	18
19 Operating income (loss)	(4,775,759)	(5,078,007)	302,248	-6.0%	(42,054,448)	(42,163,118)	108,670	-0.3%	19
<b>Non-operating revenues (expense):</b>									
20 Two-mill tax	-	-	-	0.0%	383	35	348	1003.1%	20
21 Three-mill tax	-	-	-	0.0%	17,108,623	15,180,014	1,928,609	12.7%	21
22 Six-mill tax	-	-	-	0.0%	18,031,551	16,006,243	2,025,308	12.7%	22
23 Nine-mill tax	-	-	-	0.0%	27,027,626	23,992,705	3,034,921	12.6%	23
24 Interest income	14,521	30,669	(16,148)	-52.7%	94,608	481,178	(386,570)	-80.3%	24
25 Other Taxes	-	-	-	0.0%	-	-	-	0.0%	25
26 Other Income	-	8,000,000	(8,000,000)	-100.0%	-	8,000,000	(8,000,000)	-100.0%	26
27 Interest expense	-	-	-	0.0%	-	-	-	0.0%	27
28 Operating and maintenance grants	-	-	-	0.0%	-	-	-	0.0%	28
29 Provision for claims	-	-	-	0.0%	-	-	-	0.0%	29
30 Total non-operating revenues	14,521	8,030,669	(8,016,148)	-99.8%	62,262,791	63,660,174	(1,397,383)	-2.2%	30
31 Income before capital contributions	(4,761,238)	2,952,662	(7,713,900)	-261.3%	20,208,342	21,497,056	(1,288,714)	-6.0%	31
32 Capital contributions	-	4,683,024	(4,683,024)	-100.0%	329,215	7,476,135	(7,146,920)	-95.6%	32
33 Change in net position	(4,761,238)	7,635,686	(12,396,924)	-162.4%	20,537,557	28,973,191	(8,435,634)	-29.1%	33
34 Audit Adjustment					202,438				34
35 Net position, beginning of year					1,172,961,690	1,122,132,738	50,828,952	4.5%	35
36 Net position, end of year					1,193,499,247	1,151,308,367	42,190,880	3.7%	36

**SEWERAGE AND WATER BOARD OF NEW ORLEANS**  
**ALL SYSTEM FUNDS**  
**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET POSITION**  
**WITH BUDGET COMPARISONS**  
**August 2020 Preliminary Financials**

	A	B	C	D	E	F	G	H	
	MTD	MTD	MTD		YTD	YTD	YTD		
	Actual	Budget	Variance	%	Actual	Budget	Variance	%	
<b>Operating revenues:</b>									
1 Sales of water and delinquent fees	10,527,582	9,912,699	614,883	6.2%	77,935,741	79,301,590	(1,365,849)	-1.7%	1
2 Sewerage service charges and del fees	13,098,288	12,409,210	689,078	5.6%	97,913,024	99,273,678	(1,360,654)	-1.4%	2
3 Plumbing inspection and license fees	51,600	51,790	(190)	-0.4%	310,000	414,321	(104,321)	-25.2%	3
4 Other revenues	112,133	48,613	63,521	130.7%	2,845,608	388,900	2,456,708	631.7%	4
5 Total operating revenues	23,789,603	22,422,311	1,367,292	6.1%	179,004,373	179,378,489	(374,116)	-0.2%	5
<b>Operating Expenses:</b>									
6 Power and pumping	1,460,286	1,910,649	(450,363)	-23.6%	11,723,728	15,285,195	(3,561,467)	-23.3%	6
7 Treatment	2,045,747	2,194,205	(148,458)	-6.8%	13,164,548	17,553,637	(4,389,089)	-25.0%	7
8 Transmission and distribution	2,343,686	3,863,218	(1,519,532)	-39.3%	18,681,428	30,905,743	(12,224,315)	-39.6%	8
9 Customer accounts	356,677	531,758	(175,081)	-32.9%	2,852,043	4,254,062	(1,402,019)	-33.0%	9
10 Customer service	577,911	788,843	(210,932)	-26.7%	4,861,954	6,310,742	(1,448,788)	-23.0%	10
11 Administration and general	3,595,529	5,232,279	(1,636,751)	-31.3%	24,411,104	41,858,235	(17,447,132)	-41.7%	11
12 Payroll related	1,174,376	3,515,789	(2,341,413)	-66.6%	27,159,012	28,126,311	(967,298)	-3.4%	12
13 Maintenance of general plant	2,126,063	2,756,683	(630,620)	-22.9%	16,335,672	22,053,464	(5,717,792)	-25.9%	13
14 Depreciation	5,346,353	5,750,583	(404,231)	-7.0%	42,770,820	46,004,667	(3,233,847)	-7.0%	14
15 Amortization	-	-	-	0.0%	-	-	-	0.0%	15
16 Provision for doubtful accounts	626,023	-	626,023	0.0%	4,427,105	-	4,427,105	0.0%	16
17 Provision for claims	226,704	370,542	(143,838)	-38.8%	866,145	2,964,333	(2,098,189)	-70.8%	17
18 Total operating expenses	19,879,354	26,914,549	(7,035,194)	-26.1%	167,253,559	215,316,389	(48,062,830)	-22.3%	18
19 Operating income (loss)	3,910,249	(4,492,238)	8,402,487	-187.0%	11,750,814	(35,937,900)	47,688,714	-132.7%	19
<b>Non-operating revenues (expense):</b>									
20 Two-mill tax	-	-	-	0.0%	383	-	383	0.0%	20
21 Three-mill tax	-	1,501,084	(1,501,084)	-100.0%	17,108,623	12,008,674	5,099,949	42.5%	21
22 Six-mill tax	-	1,585,226	(1,585,226)	-100.0%	18,031,551	12,681,805	5,349,746	42.2%	22
23 Nine-mill tax	-	2,376,156	(2,376,156)	-100.0%	27,027,626	19,009,246	8,018,380	42.2%	23
24 Interest income	25,088	124,965	(99,876)	-79.9%	540,860	999,716	(458,856)	-45.9%	24
25 Other Taxes	88,322	323,967	(235,645)	-72.7%	297,713	2,591,734	(2,294,021)	-88.5%	25
26 Other Income	-	-	-	0.0%	-	-	-	0.0%	26
27 Interest expense	(1,666,760)	-	(1,666,760)	0.0%	(13,599,436)	-	(13,599,436)	0.0%	27
28 Operating and maintenance grants	600	210,262	(209,662)	-99.7%	600	1,682,095	(1,681,495)	-100.0%	28
29 Provision for grants	-	-	-	0.0%	-	-	-	0.0%	29
30 Total non-operating revenues	(1,552,750)	6,121,659	(7,674,409)	-125.4%	49,407,920	48,973,270	434,650	0.9%	30
31 Income before capital contributions	2,357,499	1,629,421	728,078	44.7%	61,158,734	13,035,370	48,123,364	369.2%	31
32 Capital contributions	4,243	-	4,243	0.0%	9,749,912	-	9,749,912	0.0%	32
33 Change in net position	2,361,743	1,629,421	732,321	44.9%	70,908,645	13,035,370	57,873,275	444.0%	33
34 Audit Adjustment									34
35 Net position, beginning of year					2,356,268,052	2,244,801,991	111,466,061	5.0%	35
36 Net position, end of year					2,429,720,242	2,257,837,361	171,882,881	7.6%	36



**SEWERAGE AND WATER BOARD OF NEW ORLEANS**  
**WATER SYSTEM FUND**  
**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET POSITION**  
**WITH BUDGET COMPARISONS**  
**August 2020 Preliminary Financials**

	A	B	C	D	E	F	G	H	
	MTD	MTD	MTD		YTD	YTD	YTD		
	Actual	Budget	Variance	%	Actual	Budget	Variance	%	
<b>Operating revenues:</b>									
1 Sales of water and delinquent fees	10,527,582	9,912,699	614,883	6.2%	77,935,741	79,301,590	(1,365,849)	-1.7%	1
2 Sewerage service charges and del fees	-	-	-	0.0%	-	-	-	0.0%	2
3 Plumbing inspection and license fees	25,825	25,867	(42)	-0.2%	156,090	206,936	(50,846)	-24.6%	3
4 Other revenues1	89,729	21,633	68,097	314.8%	3,593,603	173,061	3,420,542	1976.5%	4
5 Total operating revenues	10,643,136	9,960,198	682,938	6.9%	81,685,434	79,681,587	2,003,847	2.5%	5
<b>Operating Expenses:</b>									
6 Power and pumping	111,111	248,272	(137,161)	-55.2%	1,578,883	1,986,174	(407,290)	-20.5%	6
7 Treatment	916,220	928,097	(11,877)	-1.3%	5,941,862	7,424,775	(1,482,914)	-20.0%	7
8 Transmission and distribution	1,125,455	1,696,474	(571,019)	-33.7%	8,979,912	13,571,790	(4,591,878)	-33.8%	8
9 Customer accounts	177,880	265,334	(87,454)	-33.0%	1,422,080	2,122,670	(700,590)	-33.0%	9
10 Customer service	285,702	390,983	(105,281)	-26.9%	2,404,042	3,127,866	(723,824)	-23.1%	10
11 Administration and general	1,196,039	1,736,424	(540,385)	-31.1%	8,418,842	13,891,396	(5,472,553)	-39.4%	11
12 Payroll related	444,810	1,363,048	(918,238)	-67.4%	10,264,022	10,904,381	(640,359)	-5.9%	12
13 Maintenance of general plant	1,418,258	1,245,296	172,962	13.9%	9,669,530	9,962,365	(292,835)	-2.9%	13
14 Depreciation	1,053,625	1,577,667	(524,042)	-33.2%	8,428,999	12,621,333	(4,192,334)	-33.2%	14
15 Amortization	-	-	-	0.0%	-	-	-	0.0%	15
16 Provision for doubtful accounts	275,848	-	275,848	0.0%	2,206,787	-	2,206,787	0.0%	16
17 Provision for claims	90,622	135,717	(45,094)	-33.2%	515,092	1,085,733	(570,642)	-52.6%	17
18 Total operating expenses	7,095,570	9,587,310	(2,491,740)	-26.0%	59,830,053	76,698,483	(16,868,431)	-22.0%	18
19 Operating income (loss)	3,547,566	372,888	3,174,678	851.4%	21,855,381	2,983,103	18,872,278	632.6%	19
<b>Non-operating revenues (expense):</b>									
20 Two-mill tax	-	-	-	0.0%	-	-	-	0.0%	20
21 Three-mill tax	-	-	-	0.0%	-	-	-	0.0%	21
22 Six-mill tax	-	-	-	0.0%	-	-	-	0.0%	22
23 Nine-mill tax	-	-	-	0.0%	-	-	-	0.0%	23
24 Interest income	9,048	43,905	(34,858)	-79.4%	207,602	351,241	(143,639)	-40.9%	24
25 Other Taxes	44,161	208,415	(164,255)	-78.8%	132,482	1,667,322	(1,534,840)	-92.1%	25
26 Other Income	-	-	-	0.0%	-	-	-	0.0%	26
27 Interest expense	(804,046)	-	(804,046)	0.0%	(6,432,366)	-	(6,432,366)	0.0%	27
28 Operating and maintenance grants	600	63,079	(62,479)	-99.0%	600	504,629	(504,029)	-99.9%	28
29 Provision for grants	-	-	-	0.0%	-	-	-	0.0%	29
30 Total non-operating revenues	(750,238)	315,399	(1,065,637)	-337.9%	(6,091,682)	2,523,192	(8,614,874)	-341.4%	30
31 Income before capital contributions	2,797,328	688,287	2,109,042	306.4%	15,763,699	5,506,295	10,257,404	186.3%	31
32 Capital contributions	4,243	-	4,243	0.0%	7,698,841	-	7,698,841	0.0%	32
33 Change in net position	2,801,572	688,287	2,113,285	307.0%	23,462,540	5,506,295	17,956,245	326.1%	33
34 Audit Adjustment					-				34
35 Net position, beginning of year					371,193,548	337,709,558	33,483,990	9.9%	35
36 Net position, end of year					395,134,720	343,215,853	51,918,867	15.1%	36

**SEWERAGE AND WATER BOARD OF NEW ORLEANS**  
**SEWER SYSTEM FUND**  
**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET POSITION**  
**WITH BUDGET COMPARISONS**  
**August 2020 Preliminary Financials**

	A	B	C	D	E	F	G	H	
	MTD	MTD	MTD		YTD	YTD	YTD		
	Actual	Budget	Variance	%	Actual	Budget	Variance	%	
<b>Operating revenues:</b>									
1 Sales of water and delinquent fees	-	-	-	0.0%	-	-	-	0.0%	1
2 Sewerage service charges and del fees	13,098,288	12,409,210	689,078	5.6%	97,913,024	99,273,678	(1,360,654)	-1.4%	2
3 Plumbing inspection and license fees	25,775	25,923	(148)	-0.6%	153,910	207,385	(53,475)	-25.8%	3
4 Other revenues	18,943	26,980	(8,037)	-29.8%	718,088	215,839	502,248	232.7%	4
5 Total operating revenues	13,143,006	12,462,113	680,893	5.5%	98,785,022	99,696,903	(911,881)	-0.9%	5
<b>Operating Expenses:</b>									
6 Power and pumping	382,691	481,322	(98,631)	-20.5%	3,434,118	3,850,573	(416,455)	-10.8%	6
7 Treatment	1,129,527	1,266,108	(136,581)	-10.8%	7,222,686	10,128,861	(2,906,175)	-28.7%	7
8 Transmission and distribution	940,637	1,746,474	(805,836)	-46.1%	7,001,180	13,971,790	(6,970,610)	-49.9%	8
9 Customer accounts	177,880	265,334	(87,454)	-33.0%	1,422,079	2,122,670	(700,592)	-33.0%	9
10 Customer service	285,702	390,983	(105,281)	-26.9%	2,404,040	3,127,866	(723,825)	-23.1%	10
11 Administration and general	1,617,793	2,361,196	(743,404)	-31.5%	10,701,480	18,889,570	(8,188,089)	-43.3%	11
12 Payroll related	461,841	1,435,948	(974,107)	-67.8%	10,386,887	11,487,587	(1,100,700)	-9.6%	12
13 Maintenance of general plant	361,500	999,759	(638,258)	-63.8%	3,875,288	7,998,069	(4,122,781)	-51.5%	13
14 Depreciation	2,209,906	2,260,417	(50,511)	-2.2%	17,679,247	18,083,333	(404,087)	-2.2%	14
15 Amortization	-	-	-	0.0%	-	-	-	0.0%	15
16 Provision for doubtful accounts	346,465	-	346,465	0.0%	2,190,643	-	2,190,643	0.0%	16
17 Provision for claims	90,622	135,717	(45,094)	-33.2%	517,492	1,085,733	(568,242)	-52.3%	17
18 Total operating expenses	8,004,564	11,343,257	(3,338,693)	-29.4%	66,835,140	90,746,053	(23,910,913)	-26.3%	18
19 Operating income (loss)	5,138,442	1,118,856	4,019,586	359.3%	31,949,882	8,950,849	22,999,032	256.9%	19
<b>Non-operating revenues (expense):</b>									
20 Two-mill tax	-	-	-	0.0%	-	-	-	0.0%	20
21 Three-mill tax	-	-	-	0.0%	-	-	-	0.0%	21
22 Six-mill tax	-	-	-	0.0%	-	-	-	0.0%	22
23 Nine-mill tax	-	-	-	0.0%	-	-	-	0.0%	23
24 Interest income	1,520	39,057	(37,537)	-96.1%	238,650	312,455	(73,805)	-23.6%	24
25 Other Taxes	44,161	72,806	(28,645)	-39.3%	165,231	582,446	(417,215)	-71.6%	25
26 Other Income	-	-	-	0.0%	-	-	-	0.0%	26
27 Interest expense	(862,714)	-	(862,714)	0.0%	(7,167,070)	-	(7,167,070)	0.0%	27
28 Operating and maintenance grants	-	105,131	(105,131)	-100.0%	-	841,047	(841,047)	-100.0%	28
29 Provision for grants	-	-	-	0.0%	-	-	-	0.0%	29
30 Total non-operating revenues	(817,033)	216,994	(1,034,027)	-476.5%	(6,763,189)	1,735,948	(8,499,138)	-489.6%	30
31 Income before capital contributions	4,321,409	1,335,850	2,985,559	223.5%	25,186,692	10,686,798	14,499,895	135.7%	31
32 Capital contributions	-	-	-	0.0%	1,721,856	-	1,721,856	0.0%	32
33 Change in net position	4,321,409	1,335,850	2,985,559	223.5%	26,908,548	10,686,798	16,221,751	151.8%	33
34 Audit Adjustment					-				34
35 Net position, beginning of year					812,112,814	784,959,695	27,153,119	3.5%	35
36 Net position, end of year					840,883,837	795,646,493	45,237,345	5.7%	36

**SEWERAGE AND WATER BOARD OF NEW ORLEANS**  
**DRAINAGE SYSTEM FUND**  
**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET POSITION**  
**WITH BUDGET COMPARISONS**  
**August 2020 Preliminary Financials**

	A	B	C	D	E	F	G	H	
	MTD	MTD	MTD		YTD	YTD	YTD		
	Actual	Budget	Variance	%	Actual	Budget	Variance	%	
<b>Operating revenues:</b>									
1 Sales of water and delinquent fees	-	-	-	0.0%	-	-	-	0.0%	1
2 Sewerage service charges and del fees	-	-	-	0.0%	-	-	-	0.0%	2
3 Plumbing inspection and license fees	-	-	-	0.0%	-	-	-	0.0%	3
4 Other revenues	3,462	-	3,462	100.0%	(1,466,082)	-	(1,466,082)	100.0%	4
5 Total operating revenues	3,462	-	3,462	100.0%	(1,466,082)	-	(1,466,082)	100.0%	5
<b>Operating Expenses:</b>									
6 Power and pumping	966,484	1,181,056	(214,572)	-18.2%	6,710,727	9,448,448	(2,737,722)	-29.0%	6
7 Treatment	-	-	-	0.0%	-	-	-	0.0%	7
8 Transmission and distribution	277,594	420,270	(142,676)	-33.9%	2,700,336	3,362,163	(661,827)	-19.7%	8
9 Customer accounts	917	1,090	(174)	-15.9%	7,884	8,722	(838)	-9.6%	9
10 Customer service	6,508	6,876	(369)	-5.4%	53,871	55,010	(1,139)	-2.1%	10
11 Administration and general	781,697	1,134,659	(352,962)	-31.1%	5,290,781	9,077,270	(3,786,489)	-41.7%	11
12 Payroll related	267,725	716,793	(449,068)	-62.6%	6,508,103	5,734,343	773,760	13.5%	12
13 Maintenance of general plant	346,305	511,629	(165,324)	-32.3%	2,790,854	4,093,030	(1,302,176)	-31.8%	13
14 Depreciation	2,082,822	1,912,500	170,322	8.9%	16,662,574	15,300,000	1,362,574	8.9%	14
15 Amortization	-	-	-	0.0%	-	-	-	0.0%	15
16 Provision for doubtful accounts	3,709	-	3,709	0.0%	29,675	-	29,675	0.0%	16
17 Provision for claims	45,459	99,108	(53,649)	-54.1%	(166,439)	792,867	(959,305)	-121.0%	17
18 Total operating expenses	4,779,220	5,983,982	(1,204,761)	-20.1%	40,588,367	47,871,852	(7,283,486)	-15.2%	18
19 Operating income (loss)	(4,775,759)	(5,983,982)	1,208,223	-20.2%	(42,054,448)	(47,871,852)	5,817,404	-12.2%	19
<b>Non-operating revenues (expense):</b>									
20 Two-mill tax	-	-	-	0.0%	383	-	383	0.0%	20
21 Three-mill tax	-	1,501,084	(1,501,084)	-100.0%	17,108,623	12,008,674	5,099,949	42.5%	21
22 Six-mill tax	-	1,585,226	(1,585,226)	-100.0%	18,031,551	12,681,805	5,349,746	42.2%	22
23 Nine-mill tax	-	2,376,156	(2,376,156)	-100.0%	27,027,626	19,009,246	8,018,380	42.2%	23
24 Interest income	14,521	42,003	(27,482)	-65.4%	94,608	336,020	(241,413)	-71.8%	24
25 Other Taxes	-	42,746	(42,746)	-100.0%	-	341,965	(341,965)	-100.0%	25
26 Other Income	-	-	-	0.0%	-	-	-	0.0%	26
27 Interest expense	-	-	-	0.0%	-	-	-	0.0%	27
28 Operating and maintenance grants	-	42,052	(42,052)	-100.0%	-	336,419	(336,419)	-100.0%	28
29 Provision for grants	-	-	-	0.0%	-	-	-	0.0%	29
30 Total non-operating revenues	14,521	5,589,266	(5,574,745)	-99.7%	62,262,791	44,714,130	17,548,661	39.2%	30
31 Income before capital contributions	(4,761,238)	(394,715)	(4,366,522)	1106.2%	20,208,342	(3,157,723)	23,366,065	-740.0%	31
32 Capital contributions	-	-	-	0.0%	329,215	-	329,215	0.0%	32
33 Change in net position	(4,761,238)	(394,715)	(4,366,522)	1106.2%	20,537,557	(3,157,723)	23,695,280	-750.4%	33
34 Audit Adjustment					-				34
35 Net position, beginning of year					1,172,961,690	1,122,132,738	50,828,952	4.5%	35
36 Net position, end of year					1,193,701,685	1,118,975,015	74,726,670	6.7%	36



# SEWERAGE AND WATER BOARD

## Inter-Office Memorandum

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**Date:** October 2, 2020  
**To:** Board Relations  
**From:** Melinda Nelson, Utility Services Administrator  
**Re:** Award of Information Systems Management RFP

Please put "Award of Information Systems Management RFP to Avenu Insights and Analytics" on the Finance-Administration Committee Agenda.

On January 20, 2020, the Board issued a request for proposal for "Information Systems Management" to provide the following services for the Board:

- (1) monthly operation and maintenance (O&M) services
- (2) on request services for "New Development"
- (3) on request services for emergency operations

Contract O&M services provide almost all staffing for Information Systems, and provide all services necessary to operate and maintain Board computer hardware and software. The RFP allows for staff additions and deletions, based on the needs of the Board. New Development Requests from the Board to implement new systems or major system expansions are charged monthly, based on the hours worked. Emergency operations provide services during declared emergencies, at the request of the Board.

The budget for the IT Operating and Maintenance Services is \$7,500,000.

Responses were received on April 30, 2020 after several extensions due to the Covid-19 emergency. Four proposals were received. Proposal evaluations began on July 1, then were recessed and reconvened on July 23. Scoring was done using the consensus method. Scoring is shown on the next page:

Avenu Insights and Analytics ("Avenu") had the highest score of 89.7/100. They submitted a 35% DBE percentage with Major Services, meeting the requirement of 35% and their year 1 price of \$4,624,852.70 was under budget.

On July 28, a "Notice to Award" was sent based on the Avenu scores. On July 30, 2020, one of the unsuccessful proposers made inquiry about formally protesting such determination, but did not do so within the timeframe required.

Avenu is also the current vendor for Information Systems Management at the Board, providing O&M, new development, and emergency services on a month to month extension, not to exceed \$500,000 per month.

Avenu's submittal included a two- month transition period to allow for transitioning to the new contract requirements and updating and creating all newly required documentation. The transition services will be provided by different Avenu employees from those providing services at the Board under the current contract.

During the transition period, the current contract will continue to provide services under the extension. Monthly transition costs for Avenu are \$227,700. Upon completion of the transition, Avenu's monthly O&M charges will be \$416,945.27.

		<b>Avenu Insights &amp; Analytics</b>	<b>New Era</b>	<b>Sparkhound</b>	<b>IBM</b>
<b>Technical Criteria</b>	<b>Max Pts</b>	<b>Technical Pts</b>	<b>Technical Pts</b>	<b>Technical Pts</b>	<b>Technical Pts</b>
<b>Proposal Content 20%</b>	<b>20</b>	17.0	17.0	16.5	5.0
<b>Specialized Experience and Technical Competence 15%</b>	<b>15</b>	13.5	12.5	7.5	0.0
<b>Performance History, including cost control, work quality and ability to meet schedules and deadlines 10%</b>	<b>10</b>	9.7	9.3	9.1	0.0
<b>Location of firm in New Orleans 5%</b>	<b>5</b>	2.5	2.5	2.5	0.0
<b>Company size and Capability of Completing the 15% work in a timely fashion</b>	<b>15</b>	13.0	12.5	13.0	10.0
<b>Anticipated Transition Plan and provisions for ensuring adherence to project implementation schedule 15%</b>	<b>15</b>	14.0	14.0	8.0	0.0
<b>Economically Disadvantaged Business Participation 5%</b>	<b>5</b>	5.0	5.0	4.0	0.0
<b>Fees and Costs for Proposed Service</b>	<b>15</b>	15.0	11.3	14.3	0.0
<b>TOTAL</b>	<b>100</b>	<b>89.7</b>	<b>84.1</b>	<b>74.9</b>	<b>15.0</b>

<b>Year 1 O&amp;M Costs:</b>	\$4,624,852.70	\$ 5,986,353.60	\$5,291,800.00	not specified
<b>Year 2 - 5 Costs (optional renewals)</b>	\$5,003,343.24	\$5,986,353.60	\$5,291,800.00	not specified

**CONTRACT AWARD FOR INFORMATION SYSTEMS MANAGEMENT TO AVENU  
INSIGHTS & ANALYTICS, LLC**

**WHEREAS** on January 30, 2020, the Sewerage and Water Board of New Orleans (SWB) issued a Request for Proposals for Information Systems Management services (the “RFP”) and responses were originally due on March 20, 2020; and

**WHEREAS**, due to the Covid-19 public health emergency the original response date under the RFP was extended until April 3, then April 17, 2020, and finally April 30, 2020, when four (4) proposals were received and opened on April 30, 2020; and

**WHEREAS**, proposal evaluations began on July 1, then were recessed and reconvened on July 23, 2020, the evaluation committee heard presentations and scored the RFP submittals;

**WHEREAS**, Avenu Insights & Analytics, LLC (“Avenu”) was rated highest with a score of 89.7/100, its proposal met the established DBE goal of 35% with a submission of 35% participation with Major Services, and a Notice of Intent to Award was issued on July 28, 2020; and

**WHEREAS**, on July 30, 2020, one (1) of the unsuccessful proposers made inquiry about formally protesting such determination, but did not do so within the timeframe required; and

**WHEREAS**, Avenu currently provides similar information management services to the SWB under its preexisting agreement currently in effect on a month-to-month basis at a cost not to exceed \$500,000.00 inclusive of “new development” and emergency services, which services will continue to be needed for two (2) months to accommodate transition to new agreement; and

**WHEREAS**, the monthly cost for the first two months under the new agreement will be at a reduced rate of \$227,700 per month for the first two months of the new contract, then \$416,945.27 per month thereafter, for a total one-year cost under the new agreement of \$4,624,852.700, and thereafter, for each one-year renewal period, should SWBNO so elect, of \$416,945.27 per month for a cost of \$5,003,343.24 per year; and

**WHEREAS**, the RFP and successful proposal also included provision for additional services as needed and at the request of SWB including “New Development” charges for implementation of new or major expansion of old systems, and for emergencies, at special rates and additional cost to the Board;

**NOW THEREFORE, BE IT RESOLVED**, that the President or President Pro Tem of the Sewerage and Water Board of New Orleans be and hereby is authorized to execute an agreement with Avenu Insights and Analytics, LLC, for Information Systems management, for one (1) year with four (4) one-year renewal options, at a cost \$4,624,852.70 for the first year, and \$5,003,343.24 per year thereafter, and authorization for additional services at additional costs for “new development” and emergency services as directed by the Board, with a transitional period under the current month-to-month agreement with Avenu Insights and Analytics, LLC, for two (2) months to overlap with the first two (2) months of the new agreement to provide for continued services and orderly transition to new services under the new agreement, at an additional cost of not to exceed \$500,000.00 per month under the current month-to-month agreement inclusive of emergency and “new development” services.

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I, GHASSAN KORBAN, Executive Director,  
Sewerage and Water Board of New Orleans, do hereby  
certify that the above and foregoing is a true and  
correct copy of a Resolution adopted at the Regular  
Monthly Meeting of said Board, duly called and held,  
according to law, on October 21, 2020.

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GHASSAN KORBAN, EXECUTIVE DIRECTOR  
SEWERAGE AND WATER BOARD OF NEW ORLEANS

**GENERAL SUPERINTENDENT RECOMMENDATIONS  
FOR THE OCTOBER 14, 2020  
FINANCE AND ADMINISTRATION COMMITTEE MEETING**

A listing of the bids, change orders, amendments and final acceptances received during the month of September is included in the following report. A brief summary is attached for your review.

**BIDS AND RENEWALS (1)**

Page 3 R-106-2020	Contract 2145 - Water Main Point Repair, Water Service Connection, Water Valve and Fire Hydrant Replacement at Various Sites throughout Orleans Parish
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**CONTRACT AMENDMENTS (4)**

Page 8 R-107-2020	Authorization of Amendment No. 5 to the Agreement Between the Sewerage and Water Board of New Orleans and Neel-Schaffer, Inc., for Design and Engineering Services for the Waterline Replacement Program
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Page 13 R-116-2020	Authorization of Amendment No. 6 to the Agreement Between the Sewerage and Water Board of New Orleans and Richard C. Lambert Consultants, Inc. for Design and Engineering Services for the Waterline Replacement Program
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Page 18 R-117-2020	Authorization of Amendment No. 6 to the Agreement Between the Sewerage and Water Board of New Orleans and Stantec Consulting Services, Inc., for Design and Engineering Services for the Waterline Replacement Program
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Page 23 R-118-2020	Authorization of Amendment No. 2 to the Agreement Between the Sewerage and Water Board of New Orleans and Volkert, Inc., for Design and Engineering Services for the Demolition of the Two Abandoned Carrollton Water Plant Clarifiers
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# **GENERAL SUPERINTENDENT'S RECOMMENDATIONS**

## **BIDS AND RENEWALS**

**CONTRACT 2145- Water Main Point Repair, Water Service Connection, Water Valve and Fire Hydrant Replacement at Various Sites throughout Orleans Parish**

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**WHEREAS**, the Sewerage and Water Board of New Orleans advertised, according to public bid law, a Request for Bids for Contract 2145- Water Main Point Repair, Water Service Connection, Water Valve and Fire Hydrant Replacement at Various Sites throughout Orleans Parish with an optional one-year renewal; and,

**WHEREAS**, Three (3) bids were received on Tuesday, September 22, 2020; and,

**NOW, THEREFORE BE IT RESOLVED**, that the responsible and responsive low bid is hereby accepted, and contract awarded therefore to **Boh Bros. Construction Co., LLC** in the amount of \$4,423,245.00.

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I, Ghassan Korban, Executive Director,  
Sewerage and Water Board of New Orleans,  
do hereby certify that the above and foregoing  
is a true and correct copy of a resolution adopted  
at the Regular Meeting of said Board,  
duly called and held, according to law, on  
October 21, 2020.

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**Ghassan Korban,**  
EXECUTIVE DIRECTOR  
SEWERAGE AND WATER BOARD OF NEW ORLEANS

**Sewerage and Water Board of New Orleans**  
**BOARD OF DIRECTORS CONTRACTOR FACT SHEET**



***ACTION REQUESTED***

**CONSTRUCTION SERVICES CONTRACT AWARD**

**Networks Services**

Approval To Award Contract 2145- Water Main Point Repair, Water Service Connection, Water Valve and Fire Hydrant Replacement at Various Sites throughout Orleans Parish

**CONTRACTOR/SUB/VENDOR INFORMATION**

<b>PRIME:</b>	<b>SUBS:</b>	<b>DBE PARTICIPATION GOAL:</b>
<b>Boh Bros Construction Co., LLC</b>	<b>Industry Junction, Inc. - 17.17%</b> <b>Le Pequena Construction, LLC – 12.55%</b> <b>J Star Enterprise, Inc. – 3.38%</b> <b>Weber Trucking, LLC – 2.27%</b> <b>Gainey's Concrete Product, LLC – 2.27%</b>	<b>36.08%</b>

**DESCRIPTION AND PURPOSE**

Original Contract Value:	\$4,423,245.00
Previous Change Orders:	N/A
Original Contract Dates:	10/20/2020 to 10/20/2021
Time Extensions Authorized:	Zero

Additional time Requested: N/A  
No. of Option Years in Contract: 1  
**Total Revised Value of Contract: N/A**

**Purpose and Scope of the Contract:**

This is an operation and maintenance contract and will be used to repair leaking service connections, water mains, hydrants and to replace existing damaged water main valves at Various Sites throughout Orleans Parish.

**Reason for Contract Award:**

The reason for this award is to continue to maintain the city's water distribution system. This contract is necessary as it will be used to make repairs to existing water main system components to prevent further damaged and loss of water to Orleans Parish customers.

**Spending Previous Years:**

Cumulative Contract Value: \$4,423,245.00  
Cumulative Contract Spending: \$0.00

**Contractor's Past Performance:**

N/A

**PROCUREMENT INFORMATION**

<b>Contract Type:</b>	Fixed Unit Rate	<b>Award Based On:</b>	Lowest Competitive bid;
<b>Commodity:</b>	Construction Services	<b>Contract Number:</b>	2145
<b>Contractor Market:</b>	Open Market with DBE participation		

**BUDGET INFORMATION**

<b>Funding:</b>	O&M 6620/4406	<b>Department:</b>	Networks
<b>System:</b>	Water	<b>Department Head:</b>	Fred Tharp

**ESTIMATED FUND SOURCE**

<b>User Amount</b>	<b>Share%</b>	<b>Dollar</b>
Sewer		
Water	100%	\$4,423,245.00
Drainage		
Grant		
Other		
<b>TOTAL ESTIMATED DOLLAR AMOUNT OF RENEWAL</b>	100%	\$4,423,245.00

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**Fred Tharp, P.E.**  
**Chief of Networks**  
**Sewerage and Water Board of New Orleans**

# **GENERAL SUPERINTENDENT'S RECOMMENDATIONS**

## **CONTRACT AMENDMENTS**

**AUTHORIZATION OF AMENDMENT NO. 5 TO THE AGREEMENT BETWEEN THE SEWERAGE AND WATER BOARD OF NEW ORLEANS AND NEEL-SCHAFFER, INC., FOR DESIGN AND ENGINEERING SERVICES FOR THE WATERLINE REPLACEMENT PROGRAM**

**WHEREAS**, by Resolution R-044-2012 approved March 15, **the Sewerage and Water Board of New Orleans** (Board) authorized execution of a contract with **NEEL-SCHAFFER, INC.** (Consultant) to provide engineering and design services for the Water Line Replacement Program for the City Park, Dixon and Mid City neighborhoods, and pursuant to Resolution R-044-2012 the Board and Consultant entered into an agreement on September 10, 2012 (the “Original Agreement”); and

**WHEREAS**, the fee under the Original Agreement was not to exceed 18% of the construction cost and the Consultant provided a DBE participation summary; and

**WHEREAS**, by Resolution R-164-2014, the Board authorized amending the Agreement to include program/project management services, design and inspection services of repair or replacement of drain lines damaged by Katrina as approved and funded by FEMA PWs for the City Department of Public Works, and payment of fees therefor; and

**WHEREAS**, pursuant to Resolution R-164-2014, the Board and Consultant executed Amendment No. 1 dated September 17, 2014, for program/project management services, design and inspection services of repair or replacement of drain lines and for compensation of survey work in accordance with FEMA recommended policy; and

**WHEREAS**, the fee under Amendment No. 1 was not to exceed 10% of the construction cost; and

**WHEREAS**, pursuant to Resolution R083-2019, the Board authorized amending the Agreement to establish engineering and design services fees and rates in the City Park, Dixon and Mid City neighborhoods, and executed Amendment No. 2 on March 19, 2020 in an amount of \$75,253.81 for a total fee not to exceed \$735,317.20; and

**WHEREAS**, by Resolution R-037-2020, the Board authorized amending the Agreement to extend the Agreement through June 20, 2023, and establish fees and rates for RR201 Taft Place, RR025 City Park Group A, RR125 Mid City Group B, RR126 Mid City Group C, RR127 Mid City Group D, RR128 Mid City Group E, RR014 BW Cooper, Gert Town, Dixon Group A, RR017 BW Cooper, Gert Town, Dixon Group D, and RR019 BW Cooper, Gert Town, and Dixon Group F in the amount of \$ \$438,202.32 for a total fee not to exceed \$742,469.93, which should have been set forth as \$1,173,519.54; and

**WHEREAS**, the Board is in need of engineering construction services for the RR127 Mid City Group D; and

**WHEREAS**, the Consultant is willing to perform same for \$18,040.00, and a total fee not to exceed \$1,191,559.54.

**NOW, THEREFORE BE IT RESOLVED**, that the President or the President Pro Tem be and is hereby authorized to execute on behalf of the Sewerage and Water Board of New Orleans Contract Amendment No. 5 to the existing agreement with Neel-Schaffer Inc. for engineering construction services for the RR127 Mid City Group D at a fee not to exceed \$18,040.00 and a total fee not to exceed \$1,191,559.54.

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I, Ghassan Korban, Executive Director,  
Sewerage and Water Board of New Orleans,  
do hereby certify that the above and foregoing  
is a true and correct copy of a resolution adopted  
at the Regular Meeting of said Board,  
duly called and held, according to law, on  
October 21, 2020.

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**Ghassan Korban,**  
EXECUTIVE DIRECTOR  
SEWERAGE AND WATER BOARD OF NEW ORLEANS



Sewerage and Water Board of New Orleans  
BOARD OF DIRECTORS PROFESSIONAL SERVICES FACT SHEET



**ACTION REQUESTED**

**Engineering Services Amendment to Professional Services Agreement  
Neel-Schaffer Inc. WLRP Agreement**

Authorization of Contract Amendment No. 5 for fees associated with RR127 Mid City Group D in the not to exceed amount of \$18,040.00

**CONSULTANT/SUBCONSULTANT INFORMATION**

PRIME:	SUBS:	DBE PARTICIPATION:	
		Target	Actual
Neel-Schaffer Inc.	GoTech, Inc.	35%	18%

**DESCRIPTION AND PURPOSE**

Original Contract Value:	Fee not to exceed 18% of construction cost
Previous Amendments:	
1. R-164-2014: PPM Services	Fee not to exceed 10% of construction cost
2. R-083-2019: Settlement	\$ <b>735,317.20</b> (see below)
3. R-037-2020:	\$ <b>7,152.73</b>
4. RR Fees	\$ <b><u>417,440.89</u></b> (see below)
Total Contract Obligations:	\$ <b>1,173,519.54</b>
5. RR127 Mid City Group D	\$ <b><u>18,040.00</u></b> (see below)
Total Contract Obligations:	\$ <b>1,191,559.54</b>
Original Contract Dates:	09/10/2012 to end of construction.
Time Extensions Authorized:	5/30/2022 (Amendment No.2)
Revised End Date:	6/30/2023 (Amendment No.3)

### Purpose and Scope of the Contract:

Per R-044-2012, our Water Line Replacement Program (WLRP) agreement provides engineering services for the following neighborhoods – City Park, Mid City and Dixon. GoTech, Inc. is the DBE firm at a 35% participation rate.

Amendment No.1, per R-164-2014, added program/project management (PPM) services; the total fee for this service was not to exceed 10% the cost of construction.

Amendment No.2, per R-083-2019, incorporated The FEMA Settlement, Clauses, FP&C State Guidelines and rescinded PPM services. Amendment No. 2 set engineering and construction services fees for RR025 City Park Group A, RR125 Mid City Group B and RR201 Taft Place.

Amendment No. 3, Per R-37-2020, set engineering and construction services fees for the following projects: RR201 Taft Place, RR025 City Park Group A, RR125 Mid City Group B, RR126 Mid City Group C, RR127 Mid City Group D, RR128 Mid City Group E, RR014 BW Cooper, Gert Town, Dixon Group A, RR017 BW Cooper, Gert Town, Dixon Group D, RR019 BW Cooper, Gert Town, Dixon Group F. Amendment No. 3 set the Contract Completion Date as 6/30/2023, which coincides Project Worksheet (PW) 21031, the FEMA Settlement.

Amendment No. 4. per R-073-2020, set engineering and construction services fees for the following projects: RR201 Taft Place, RR025 City Park Group A, RR125 Mid City Group B, RR126 Mid City Group C, RR127 Mid City Group D, RR128 Mid City Group E, RR014 BW Cooper, Gert Town, Dixon Group A, RR017 BW Cooper, Gert Town, Dixon Group D, RR019 BW Cooper, Gert Town, Dixon Group F. The total obligations of this agreement through Amendment no.4 is \$ 1,173,519.54.

### Reason for Amendment:

Original Terms Plus Negotiated Fee <input checked="" type="checkbox"/>	Differing Site condition <input type="checkbox"/>	Regulatory Requirement <input type="checkbox"/>	Design Modification <input type="checkbox"/>	Other <input type="checkbox"/> FEMA, GOHSEO & CNO
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Amendment No. 5 proposes engineering and construction services fees for design, construction administration and resident inspection the RR127 Mid City Group D in the not to exceed amount of \$18,040.00. The total obligations of this agreement through Amendment no.5 will be \$1,191,559.54.

**Potential Amendments Through the End of the Contract:** 3rd Wave RR017, RR126, RR127, 4th Wave RR019, and RR128,

**Contract Amount Through Amendment No. 4:** \$ 1,173,519.54

**Spending To Date:** 09/10/2012 to 9/01/2020: \$ 441,513.01

### Contractor's Past Performance:

The engineer's timeliness of deliverables, conformance to SWBNO policies and procedures meet expectations. To date the consultant has not achieved a DBE participation rate of 35% because remaining DBE participation will be met by Resident Inspection Services during Construction.

### PROCUREMENT INFORMATION

<b>Contract Type:</b>	Professional Services	<b>Award Based On:</b>	Best Qualified
<b>Commodity:</b>	Engineering Services	<b>Contract Number:</b>	WLRP
<b>Contractor Market:</b>	Public RFQ with DBE participation		
<b>Compliance with procurement laws</b>	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		

### BUDGET INFORMATION

<b>Funding:</b>	CP 175-13	<b>Department:</b>	JIRR
<b>System:</b>	Water	<b>Department Head:</b>	Mark D Van Hala PE
<b>Job Number:</b>	A1348FEM	<b>Purchase Order #:</b>	PCCG192040451

### ESTIMATED FUND SOURCE

User	Share%	Dollar Amount
Sewer		
Water	100%	\$ 18,040.00
Drainage		
<b>TOTAL ESTIMATED DOLLAR AMOUNT OF AMENDMENT</b>	100%	\$ 18,040.00

### Reimbursable

User	Share%	Dollar Amount
FEMA (PW 21031 – Project RR127)	100%	\$ 18,040.00

I certify that this contract action complies with all Sewerage and Water Board procurement policies and guidance, ethics rules and meets necessary regulatory requirements, including compliance with financing sources,

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Mark Van Hala, P.E.  
Program Administrator  
Joint Infrastructure Recovery Request  
General Superintendent's Office

**AUTHORIZATION OF CONTRACT AMENDMENT NO. 6 TO THE  
AGREEMENT BETWEEN THE SEWERAGE AND WATER BOARD OF NEW  
ORLEANS AND RICHARD C. LAMBERT, CONSULTANTS, LLC FOR DESIGN  
AND ENGINEERING SERVICES FOR WATER LINE REPLACEMENT  
PROGRAM**

**WHEREAS, WHEREAS**, the Board and Consultant are parties to a Professional Services Agreement dated December 12, 2012 (the “Original Agreement”), and amended thereafter by Amendment 1 dated September 17, 2014, Amendment 2 dated February 3, 2020, and Amendment 3 dated March 18, 2020 (the “Current Agreement”), by which Consultant was engaged to provide engineering and design services, surveying services, for the Water Line Replacement Program for the Gentilly Woods and Pontchartrain Park neighborhoods with compensation originally based on a percentage of construction costs and other nonspecific amounts, and program/project management services, design and inspection services of repair or replacement of drain lines damaged by Katrina as approved and funded by FEMA PWs for the City Department of Public Works, and payment of fees therefor; and

**WHEREAS**, during the coordination and management efforts of the Board’s Water Line Replacement Program, the City’s Recovery Roads Program and other related work, it was determined to include additional water lines into projects in Gentilly Woods and Pontchartrain Park neighborhoods; and,

**WHEREAS**, by R-073-2019 adopted at its meeting on August 21, 2019, the Board authorized execution of Amendment No. 2 to the Agreement to delete any future program/project management services and all unaccrued program/project management services fees, to include design and supplemental services in the Gentilly Woods and Pontchartrain Park neighborhoods at an additional fee not to exceed \$279,051.18 (for a total fee not to exceed \$621,651.11) and to establish a contract expiration date of November 28, 2021; and

**WHEREAS**, pursuant to R-073-2019 the Board and Consultant executed Amendment No. 2 dated February 3, 2020; and

**WHEREAS**, by R-025-2020 adopted at its meeting on February 19, 2020, the Board authorized execution of Amendment No. 3 for engineering services in the Gentilly Woods neighborhood in the amount of \$11,241.70 and extend the contract expiration date to June 30, 2023; and

**WHEREAS**, pursuant to Resolution R-025-2020 the Board and Contractor executed Amendment No. 3 dated March 18, 2020 for engineering services on project RR061 for a fee not to exceed \$11,241.70 (for a total contract value of \$632,892.81), and establishing a contract expiration date of June 30, 2023; and

**WHEREAS**, the Board and Contractor executed Amendment No. 4 dated July 18, 2020 for engineering services on project RR140 for a fee not to exceed \$37,228.75 (for a total contract value of \$670,121.56); and

**WHEREAS**, the Board and Contractor are processing Amendment No. 5 for engineering services on projects RR061, RR142, and RR143 for a fee not to exceed \$272,401.44 (for a total contract value of \$942,523.00); and

**WHEREAS**, the Board is in need of engineering services on project RR085 Lakeview North Group C, and Contractor is willing to perform same for \$261,440.00 (for a total contract value of \$1,203,963.00); and

**NOW, THEREFORE BE IT RESOLVED**, that the President/President Pro Tem of the Sewerage and Water Board be and is hereby authorized to execute on behalf of the Sewerage and Water Board of New Orleans. an amendment to the existing agreement with Richard C. Lambert Consultants, LLC to include engineering services on project RR085 Lakeview North Group C at a fee not to exceed \$261,440.00 and for a total maximum compensation of \$1,203,963.00.

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I, Ghassan Korban, Executive Director,  
Sewerage and Water Board of New Orleans,  
do hereby certify that the above and foregoing  
is a true and correct copy of a resolution adopted  
at the Regular Meeting of said Board,  
duly called and held, according to law, on  
October 21, 2020.

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**Ghassan Korban**  
**EXECUTIVE DIRECTOR**  
**SEWERAGE AND WATER BOARD OF NEW ORLEANS**

Sewerage and Water Board of New Orleans  
BOARD OF DIRECTORS PROFESSIONAL SERVICES FACT SHEET



**ACTION REQUESTED**

**Engineering Services Amendment to Professional Services Agreement**

**Richard C. Lambert Consultants, LLC**

Authorization of Contract Amendment No. 6 for fees associated with RR085 Lakeview North Group C for an amount not to exceed \$261,440.00.

**CONSULTANT/SUBCONSULTANT INFORMATION**

PRIME:	SUBS:	DBE PARTICIPATION:	
		Target	Actual
Richard C. Lambert Consultants, LLC	Kenall, Inc.	35%	8.9%

**DESCRIPTION AND PURPOSE**

Original Contract R-046-2012                      Fee not to exceed 18% of construction cost

Previous Amendments:

- |                            |  |
|----------------------------|--|
| 1. R-167-2014 PPM Services | Fee not to exceed 10% of construction cost |
| 2. R-073-2019              | <b>\$ 279,051.18</b>                       |
| 3. R-025-2020              | <b>\$ 11,241.70</b>                        |
| 4. Amendment No. 4         | <b>\$ 37,228.75</b>                        |
| 5. Amendment No. 5         | <b>\$ 272,401.44</b>                       |

Current Contract Value (Amend. 5):            **\$ 942,523.00**

Proposed Amendment No. 6

- |                                |   |
|--------------------------------|---|
| 1. RR085 Lakeview North Grp. C | <b><u>\$ 261,440.00</u></b> (See Below) |
|--------------------------------|---|

**Total Revised NTE Amount:**                      **\$ 1,203,963.00**

Original Contract Dates:                              12/12/2012 to construction completion

Time Extensions Authorized:                      **6/30/2023** (Amendment No.3)

Additional time Requested:                              NA

No. of Option Years in Contract:                      NA

### Purpose and Scope of the Contract:

The original Water Line Replacement Program (WLRP) consultant agreement dated 3/15/2012, R-046-2012, provided engineering services for FEMA work in the following neighborhoods – Pontchartrain Park and Gentilly Woods.

Amendments No. 1, per R-167-2014, added program/project management (PPM) services. The fee for program/project management services is not to exceed 10% of construction cost.

Amendment No. 2, per R-073-2019, added RR140 at NTE \$279,051.18 and set an end date of 11/28/2021.

Amendment No. 3, Per R-025-2020, added RR061 at NTE \$11,241.70 and set an end date of 6/30/2023.

Amendment No 4 added RR140 at NTE \$37,228.75

Per Amendment No. 5, reallocated CA&I fees, added RR061, RR142, and RR143 at NTE \$272,401.44.

### Reason for Amendment:

Negotiate Fee(s) <input checked="" type="checkbox"/>	Differing CNO Projects <input checked="" type="checkbox"/>	FEMA Regulatory Requirement <input checked="" type="checkbox"/>	Design Modification <input type="checkbox"/>	Other: FEMA, GOHSEO & CNO <input checked="" type="checkbox"/>
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Amendment No. 6 Establishes

- a. Engineering service fees for Construction Administration and Inspection of Project RR085 Lakeview North Group C \$ 261,440.00 NTE
- b. Revised total agreement amount: \$ 1,203,963.00 NTE

### Potential Amendments Through the End of the Contract

Staff will negotiate fees related to construction administration, record drawings, and resident inspection for the following RR project: RR086 Lakeview North Group D

### Spending to Date:

Cumulative Contract Amount Through Amendment No.5: \$ 942,523.00

Cumulative Contract Spending: 12/12/2012 to 09/01/2020: \$ 336,123.14

### Contractor's Past Performance:

The engineer's timeliness of deliverables, conformance to SWBNO policies and procedures, quality meet expectations. To date the consultant has not achieved a DBE participation rate of 35% because remaining DBE participation will be met by Resident Inspection Services during Construction.

### PROCUREMENT INFORMATION

<b>Contract Type:</b>	Professional Services	<b>Award Based On:</b>	Best Qualified
<b>Commodity:</b>	Engineering Services	<b>FEMA PW Numbers:</b>	PW 19846, PW 20663, & PW 21031
<b>Contractor Market:</b>	Public RFQ with DBE participation		
<b>Compliance with procurement laws</b>	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> CMRC 9/25/2020		

### BUDGET INFORMATION

<b>Funding:</b>	CP 175-13	<b>Department:</b>	JIRR PDU
<b>System:</b>	Water	<b>Department Head:</b>	Mark D Van Hala, PE
<b>Job Number:</b>	A1348FEM	<b>Purchase Order #:</b>	PG20206000074

### FUND SOURCE

User	Share%	Dollar Amount
Sewer		
Water	100%	\$261,440.00
Drainage		
<b>TOTAL ESTIMATED DOLLAR AMOUNT OF AMENDMENT</b>		\$261,440.00

### Reimbursement

User	Share%	Dollar Amount
FEMA (PW # 21031)	100%	\$261,440.00

I certify that this contract action complies with all Sewerage and Water Board procurement policies and guidance, ethics rules and meets necessary regulatory requirements, including compliance with financing sources,

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Mark D Van Hala, PE  
Program Administrator  
Joint Infrastructure Recovery Request  
General Superintendent's Office



**AUTHORIZATION OF AMENDMENT NO. 6 TO THE PROFESSIONAL SERVICES AGREEMENT BETWEEN SEWERAGE AND WATER BOARD OF NEW ORLEANS AND MWH AMERICAS, INC. (predecessor in interest to STANTEC CONSULTING SERVICES, INC.) FOR DESIGN AND ENGINEERING SERVICES FOR THE WATER LINE REPLACEMENT PROGRAM (WLRP)**

**WHEREAS**, by Resolution R-214-2011, adopted at its December 2011 Board meeting, the Board approved a list of engineering and consulting firms, including MWH Americas, Inc. (“MWH”), for the replacement and rehabilitation of its Water Line Replacement Program (WLRP); and

**WHEREAS**, by Resolution R-001-2012, approved at its January 18, 2012 meeting, the Board authorized execution of a contract with MWH to provide engineering and design services for the Board’s Waterline Replacement Program (WLRP) for the Bywater, Florida, Florida Development, Marigny, St. Claude and St. Roch neighborhoods, and pursuant to Resolution R-001-2012 the Board and MWH entered into a Professional Services Agreement dated April 3, 2012 (the “Original Agreement”); and

**WHEREAS**, the fee under the original agreement was not to exceed 18% of the cost of construction with duration until construction of the project was complete; and

**WHEREAS**, by Resolution R-144-2012 on August 15, 2012, the Board authorized amendment of the Original Agreement to provide for compensation for surveying services to be billed in accordance with the prevailing FEMA recommended policy (not to exceed \$7.00 per linear foot in 2012, which includes Consultant’s mark-up on the direct cost of surveying); and

**WHEREAS**, by Resolution R-163-2014 on August 20, 2014, the Board authorized amending the Original Agreement as Amendment No. 2, to include program/project management services, design and inspection services of repair or replacement of drain lines damaged by Katrina as approved and funded by the Federal Emergency Management Agency (“FEMA”) under Project Worksheets (“PWs”), for the City of New Orleans (“City”), through its Department of Public Works (“DPW”),

**WHEREAS**, the fee under Amendment No. 2 was not to exceed 10% of the construction cost; and

**WHEREAS**, by Resolution R-233-2014 on November 19, 2014, the Board authorized amending the Original Agreement as amended by Amendment No. 3, to include identification FEMA eligible ADA curb ramps noted in PWs for the City and DPW, and payment of fees therefor; and

**WHEREAS**, by merger effective January 1, 2017, **STANTEC CONSULTING SERVICES, INC.** (“Consultant”) acquired MWH and assumed all its responsibilities under the Agreement as amended; and

**WHEREAS**, to prevent unnecessary delays to the Sewerage and Water Board’s Water Line Replacement Program and the City of New Orleans Recovery Roads Program as a result of DPW modifying its project limits after S&WB designs were completed, S&WB tasked its consultants with realigning their previously completed designs to correspond to those project limits modified by DPW; and,

**WHEREAS**, by Resolution R-010-2020, the Board authorized amending the Original Agreement as amended by Amendment No. 4, to include final design for RR004 Bayou St John, Fairgrounds and Seventh Ward Group B and RR170 St Claude Group E, and final design and engineering construction services for projects RR166 St Claude Group A, RR167 St Claude Group B, RR168 St Claude Group C, RR180 St Roch Group A, RR181 St Roch Group B in the amount of \$342,272.60, to delete any future program/project management services and all unaccrued program/project management services fees, and to establish a contract expiration date of May 30, 2022; and,

**WHEREAS**, by Resolution R-064-2020, the Board authorized amending the Original Agreement as amended by Amendment No. 5, to include engineering design services for on RR167: St Claude Group B (a DOTD revision), RR004: Bayou St. John, Fairgrounds, Seventh Ward Group B Construction Admin & Inspection, RR020: Bywater, Marigny Group A (Final Design, Construction Admin and Inspection, RR170: St. Claude Group E (Construction Admin and Inspection, and RR168: St. Claude Group C Construction Admin and Inspection in the amount of \$119,874.90, and to extend the contract expiration date from May 30, 2022 to June 30, 2023; and,

**WHEREAS**, the Board is in need of construction services on RR176 St. Roch North Group A; and

**WHEREAS**, the Consultant is willing to perform these services for an amount not to exceed \$167,140.89 for a total fee under the Agreement not to exceed \$1,526,892.62; and,

**NOW, THEREFORE BE IT RESOLVED**, that the President or President Pro Tem of the Sewerage and Water Board is hereby authorized to execute on behalf of the Sewerage and Water Board of New Orleans Contract Amendment No. 6 to the existing agreement with Stantec Consulting Services, Inc. (as successor in interest to MWH Americas, Inc.) to include engineering services for RR176 St. Roch North Group A, at an amount not to exceed \$167,140.89 and for a total fee under the Agreement not to exceed \$1,526,892.62.

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I, Ghassan Korban, Executive Director,  
Sewerage and Water Board of New Orleans,  
do hereby certify that the above and foregoing  
is a true and correct copy of a resolution adopted  
at the Regular Meeting of said Board,  
duly called and held, according to law, on  
October 21, 2020.

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**Ghassan Korban,**  
EXECUTIVE DIRECTOR  
SEWERAGE AND WATER BOARD OF NEW ORLEANS

Sewerage and Water Board of New Orleans  
BOARD OF DIRECTORS PROFESSIONAL SERVICES FACT SHEET



**ACTION REQUESTED**

**PROFESSIONAL SERVICES ADDITIONAL ENGINEERING SERVICES**

**Stantec Consulting Services, Inc.**

Request authorization for Amendment No.6 to our WLRP Agreement for Projects RR176 St. Roch Group A in an amount not to exceed \$167,140.89

**CONSULTANT/SUBCONSULTANT INFORMATION**

PRIME:	SUBS:	DBE PARTICIPATION:	
		Target	Actual
Stantec Consulting Services, Inc.	Gotech, Inc. IMS Engineers	35%	0.0% 0.0%

**DESCRIPTION AND PURPOSE**

Original Contract R-001-2012:	Total Fee of this agreement shall not to exceed 18% of the construction cost.
Amendments:	
# 1. R-144-2012: Survey	Survey rate tied to latest FEMA guidelines, \$7/LF
# 2. R-163-2014: PPM services	Total Fee of this amendment shall not to exceed 10% of construction cost.
# 3. R-233-2014: ADA Curb Ramps	\$ 557,031.57 (see below)
Add. Obligations thru Dec 31, 2019.	\$ 340,572.66
# 4. R-10-2020: Settlement...	<u>\$ 342,272.60</u> (see below)
R-10-2020 Total Value	\$ 1,239,876.83
# 5. R-064-2020	<u>\$ 119,874.90</u> (see below)
Board Obligations thru No.5.	<b>\$ 1,359,751.73</b>
# 6. RR176	<b><u>\$ 167,140.89</u></b> (see below)
<b>Total Revised Value of Contract:</b>	<b>\$ 1,526,892.62</b>
Original Contract Dates:	4/09/2012 to end of construction
Time Extensions Authorized:	May 30, 2022 (Amendment No. 4)
Time Extensions Proposed:	June 30, 2023. (Amendment No. 5)

### Purpose and Scope of the Contract:

This agreement provides engineering services for the Joint Infrastructure Recovery Request (JIRR) program in coordination with the City of New Orleans(CNO) Recovery Roads(RR) Program for Bywater, Florida Area, Marigny, St. Roch, and St. Claude neighborhoods.

Amendment No. 1 added FEMA's latest reimbursable surveying rate, at that time the rate was not to exceed \$7/LF.

Amendment No. 2 added program/project management (PPM) services; the total fee for this service was not to exceed 10% the cost of construction.

Amendment No. 3 added ADA Curb Ramps evaluations up to \$557,031.57.

Amendment No. 4. incorporated The FEMA Settlement, FP&C State Guidelines and FEMA clauses, rescinded PPM services. Amendment No. 4. set fees for RR engineering and construction services associated with RR085, RR166, RR167, RR168, RR170, RR180, and RR181 in the amount of \$342,272.60 and authorized a contract end date of May 30, 2022.

Amendment No. 5. proposes fair and reasonable engineering construction services fees in the amount of \$119,874.90 for the following projects: RR167: St Claude Group B, RR004: Bayou St. John, Fairgrounds, Seventh Ward Group B, RR020: Bywater, Marigny Group A, RR170: St. Claude Group E and RR168: St. Claude Group C. Amendment No. 5. sets the time of completion at June 30, 2023.

### Reason for Amendment:

Negotiate Fee(s) <input checked="" type="checkbox"/>	Differing Site condition <input type="checkbox"/>	Regulatory Requirement <input type="checkbox"/>	Design Modification <input type="checkbox"/>	Other <input type="checkbox"/> FEMA, GOHSEP & CNO
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Amendment No. 6. proposes fair and reasonable engineering construction services fees for final bid documents, bidding, construction administration, and resident inspection in the amount of \$167,140.89 for RR176 St. Roch Group A.

### Spending Previous Years:

Cumulative Contract Spending: 9/10/2012 to 04/16/2020: \$ 575,230.87

### Contractor's Past Performance:

The designer's timeliness of deliverables, conformance to SWBNO policies, procedures, and quality meet expectations. DBE participation will be met by Resident Inspection services during Construction.

### PROCUREMENT INFORMATION

<b>Contract Type:</b>	Professional Services	<b>Award Based On:</b>	Best Qualified
<b>Commodity:</b>	Engineering Services	<b>Contract Number:</b>	PW 21031
<b>Contractor Market:</b>	Public RFQ with DBE participation		
<b>Compliance with procurement laws</b>	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> CMRC 10/1/2020		

**BUDGET INFORMATION**

<b>Funding:</b>	CP 175-13/CP 175-14	<b>Department:</b>	JIRR
<b>System:</b>	Water	<b>Department Head:</b>	Mark D Van Hala PE
<b>Job Number:</b>	A1348FEM	<b>Purchase Order #:</b>	PG20196000145

**ESTIMATED FUND SOURCE**

<b>User</b>	<b>Share%</b>	<b>Dollar Amount</b>
Sewer	10 %	\$ 16,714.09
Water	90 %	\$150,426.80
Drainage		
<b>TOTAL ESTIMATED DOLLAR AMOUNT OF AMENDMENT</b>	100 %	\$167,140.89

**Reimbursement / Financial Program**

<b>User</b>	<b>Share%</b>	<b>Dollar Amount</b>
WIFIA Program – Project RR176	10 %	\$ 16,714.09
FEMA PW 21031 - Project RR176	90 %	\$150,426.80

I certify that this contract action complies with all Sewerage and Water Board procurement policies and guidance, ethics rules and meets necessary regulatory requirements, including compliance with financing sources,

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**Mark D. Van Hala, P.E.**

**Program Administrator**

**Joint Infrastructure Recovery Request**

**CONTRACT AMENDMENT NO. 2 TO THE AGREEMENT BETWEEN THE SEWERAGE AND WATER BOARD OF NEW ORLEANS AND VOLKERT, INC FOR DESIGN AND ENGINEERING SERVICES FOR THE DEMOLITION OF THE TWO ABANDONED CARROLLTON WATER PLANT CLARIFIERS**

**WHEREAS**, by action of the Sewerage and Water Board of New Orleans (Board), through the adoption of Resolution R-056-2016, Volkert, Inc. was awarded the agreement for design and engineering services to provide conceptual design and project scoping, design and construction administration services for \$84,966.00; and

**WHEREAS**, by action of the Sewerage and Water Board of New Orleans (Board) representative, through the adoption of Resolution R-044-2017, for additional design services, the existing agreement with Consultant was increased by \$1,105,611.76 to a total of \$1,190,607.76; and

**WHEREAS**, Consultant incurred additional cost in the performance of its services due to unforeseen conditions that justifies increase in compensation by \$102,391.02; and

**WHEREAS**, the allowable overhead rate of the Consultant decreased since the original Agreement was executed and when the new rate is applied to the remaining services, compensation decreases by \$1,474.93; and

**WHEREAS**, the contract time for the Agreement must be extended to maintain the contract in force;

**NOW THEREFORE, BE IT RESOLVED**, that the President and/or President Pro Tem shall be authorized to execute the second amendment to this agreement with Volkert, Inc. for the Demolition of the Two Abandoned Carrollton Water Plant Clarifiers Project extending the contract length to April 29, 2022 and increasing the fee authorized to be paid to Volkert, Inc. by \$100,916.09 to a total fee of \$1,206,527.85.

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I, Ghassan Korban, Executive Director,  
Sewerage and Water Board of New Orleans, do hereby  
certify that the above and foregoing is a true  
and correct copy of a Resolution adopted at the Regular  
Monthly Meeting of said Board, duly called and held,  
according to law, on October 21, 2020.

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GHASSAN KORBAN, EXECUTIVE DIRECTOR  
SEWERAGE AND WATER BOARD OF NEW ORLEANS

**Sewerage and Water Board of New Orleans  
BOARD OF DIRECTORS CONTRACTOR FACT SHEET**



**ACTION REQUESTED**

**CONSULTANT CONTRACT AMENDMENT  
DESIGN AGREEMENT for DEMOLITION OF TWO ABANDONED CWP CLARIFIERS**

Approval to modify the Agreement between the Sewerage and Water Board and Volkert Inc, in the amount of \$100,916.09 and add 545 days to the contract time

**CONTRACTOR/SUB/VENDOR INFORMATION**

		DBE PARTICIPATION	
PRIME	SUBS	TARGET	ACTUAL
<i>Volkert, Inc.</i>	<i>Gotech, Inc.</i>	8.87%	6.80%
	<i>IMS, Inc.</i>	4.93%	1.41%
	<i>APS Engineering and Testing</i>	15.64%	0.00%
	<i>The Beta Group</i>	3.10%	0.00%
Total		32.54%	8.22%

**DESCRIPTION AND PURPOSE**

Original Contract Value	\$84,996.00
Previous Change Orders	\$1,105,611.76
% Change of Contract To Date	1300.8%
Value of Requested Change	\$100,916.09
% For This Change Order	118.7%
<i>Has a NTP been Issued</i>	<i>Yes</i>
<b>Total Revised Contract Value</b>	<b>\$1,291,523.85</b>
% Total Change of Contract	1419.5%
Original Contract Completion Date	7/7/2017
Previously Approved Extensions (Days)	1212
Time Extension Requested (Days)	545
<b>Proposed Contract Completion Date</b>	<b>4/29/2022</b>

**Purpose and Scope of the Contract:**

This contract is the first project needed to implement the construction of the West Power Complex. The complex will include a new substation by Entergy and additional equipment that will implement the Master Power Plan at Carrollton Water Plant. The original contract was a scoping effort to establish the design parameters associated with the demolition of the abandoned C7 & C8 Basins. The first amendment provided for the design, advertisement, and construction administration of the project. This second amendment compensates for unforeseen conditions, adds time to the contract to extend it through the construction period, and reduces the overhead rate that the consultant will charge for remaining work.

**Reason for Change:**

Error/Omission <input type="checkbox"/>	Differing Site Condition <input checked="" type="checkbox"/>	Regulatory Requirement <input type="checkbox"/>
Design Change <input type="checkbox"/>	Other <input type="checkbox"/>	

The consultant retained Boh Bros. to create access to the C7 basin so that Eustis Engineering could perform geotechnical investigations. The cost of Boh Bros. overran. The consultant was required to provide additional services to respond to objections from DOTD for a driveway permit. If this amendment is not approved, the consultant's contract terminates on October 31, 2020, and this is not in the best interest of S&WB.

**Spending to Date:**

Cumulative Contract Amount (as of 9/1/2020)	\$1,105,611.76
Cumulative Contract Spending (as of 9/1/2020)	\$847,004.57

**Contractor's Past Performance:**

Contractor's performance has been satisfactory.

**PROCUREMENT INFORMATION**

<b>Contract Type</b>	Professional Services	<b>Award Based On</b>	Pre-qualified List
<b>Commodity</b>	Public Works Construction	<b>Contract Number</b>	1403
<b>Contractor Market</b>	Negotiated contract with DBE participation		
<b>Compliance with Procurement Laws?</b>	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	<b>CMRC Date:</b>	10/1/2020

**BUDGET INFORMATION**

<b>Funding</b>	CP 624	<b>Department</b>	Civil Engineering
<b>System</b>	Combo	<b>Project Manager</b>	Frank C. Fromherz II, P.E.
<b>Job Number</b>	F0476XXX	<b>Purchase Order #</b>	6000119 PG2019

**ESTIMATED FUND SOURCE**

User	Share%	Dollar Amount	Reimbursible?
Sewer System	40%	\$ 40,366.44	See Note
Water System	40%	\$ 40,366.44	See Note
Drainage System	20%	\$ 20,183.22	See Note
<b>TOTAL</b>	100%	\$ 100,916.09	
Construction project is funded 75% by State Capital Outlay Program. Consultant invoices are eligible for contribution against the required 25% match by S&WB funds.			

I certify that this contract action complies with all Sewerage and Water Board procurement policies and guidance, ethics rules and meets necessary regulatory requirements, including compliance with financing sources.

\_\_\_\_\_  
*Frank C. Fromherz II, P.E.*  
*Senior Project Manager*  
*Civil Engineering*



Project Delivery Unit  
September 2020 Closeout Snapshot

FEMA Public Assistance	# of Project Worksheets	FEMA Obligated	FEMA Revenue Received per LAPA	FEMA Obligation Balance	% Financially Complete	# of Projects Submitted for Closeout	OBLIGATED Value of Projects Submitted for Closeout	POTENTIAL Value of Projects Submitted to Closeout	# of Projects Officially Closed	OBLIGATED Value of Projects Officially Closed	% Submitted	% Closed	# of Projects Submitted but Not Officially Closed	OBLIGATED Value of Projects Submitted but Not Officially Closed
Hurricane Katrina - St. Joseph Headquarters	20	\$ 3,337,110.14	\$ 3,032,390.41	\$ 304,719.73	91%	19	\$ 2,236,513.15	\$ 2,236,513.15	19	\$ 2,236,513.15	95%	95%	0	\$ -
Hurricane Katrina - Central Yard	42	\$ 27,734,255.70	\$ 26,158,109.94	\$ 1,576,145.76	94%	42	\$ 27,734,255.70	\$ 27,427,104.70	32	\$ 22,025,919.44	100%	76%	10	\$ 5,708,336.26
Hurricane Katrina - Wastewater Treatment Plan	128	\$ 90,803,270.37	\$ 82,873,802.34	\$ 7,929,468.03	91%	127	\$ 83,765,860.77	\$ 80,355,483.77	120	\$ 38,257,447.07	99%	94%	7	\$ 45,508,413.70
Hurricane Katrina - Carrollton Water Plant	55	\$ 76,019,829.37	\$ 66,324,093.04	\$ 9,695,736.33	87%	54	\$ 64,304,777.65	\$ 64,211,524.10	51	\$ 13,730,451.46	98%	93%	3	\$ 50,574,326.19
Hurricane Katrina - Distribution Network	27	\$ 196,982,528.55	\$ 162,723,466.54	\$ 34,259,062.01	83%	25	\$ 116,490,014.08	\$ 120,481,931.60	18	\$ 30,028,021.61	93%	67%	7	\$ 86,461,992.47
Hurricane Katrina - Pump Stations	166	\$ 81,286,159.38	\$ 72,165,651.77	\$ 9,120,507.61	89%	159	\$ 78,655,405.97	\$ 80,169,077.46	140	\$ 55,875,255.65	96%	84%	19	\$ 22,780,150.32
Hurricane Gustav	9	\$ 667,553.90	\$ 668,689.06	\$ (1,135.16)	100%	9	\$ 667,553.90	\$ 667,553.90	8	\$ 665,778.64	100%	89%	1	\$ 1,775.26
Hurricane Isaac	8	\$ 1,554,775.01	\$ 955,019.44	\$ 599,755.57	61%	7	\$ 1,554,775.01	\$ 67,467.45	2	\$ 7,391.29	88%	25%	5	\$ 1,547,383.72
Tropical Storm Nate	2	\$ 439,728.39	\$ 80,519.47	\$ 359,208.92	18%	2	\$ 439,728.39	\$ -	1	\$ 20,939.45	100%	50%	1	\$ 418,788.94
Hurricane Barry	2	\$ 947,134.10	\$ -	\$ 947,134.10	0%	0	\$ -	\$ -	0	\$ -	0%	0%	0	\$ -
Total	459	\$ 479,772,344.91	\$ 414,981,742.01	\$ 64,790,602.90	86%	444	\$ 375,848,884.62	\$ 375,616,656.13	391	\$ 162,847,717.76	97%	85%	53	\$ 213,001,166.86

FEMA Joint Infrastructure	# of Project Worksheets	FEMA Obligated	FEMA Revenue Received per LAPA	FEMA Obligation Balance	% Financially Complete	# of Projects Submitted for Closeout	OBLIGATED Value of Projects Submitted for Closeout	POTENTIAL Value of Projects Submitted to Closeout	# of Projects Officially Closed	OBLIGATED Value of Projects Officially Closed	% Submitted	% Closed	# of Projects Submitted but Not Officially Closed	OBLIGATED Value of Projects Submitted but Not Officially Closed
Hurricane Katrina - JIRR settlement	2	\$ 268,448,968.15	\$ 5,353,880.43	\$ 263,095,087.72	2%	0	\$ -	\$ -	0	\$ -	0%	0%	0	\$ -
Hurricane Katrina - JIRR Donors	53	\$ 67,777,661.89	\$ 54,518,259.69	\$ 13,259,402.20	80%	38	\$ 46,984,453.73	\$ 50,170,758.94	5	\$ 240,117.50	72%	0%	33	\$ 46,744,336.23
Total	55	\$ 336,226,630.04	\$ 59,872,140.12	\$ 276,354,489.92	18%	38	\$ 46,984,453.73	\$ 50,170,758.94	5	\$ 240,117.50	69%	9%	33	\$ 46,744,336.23

FEMA Hazard Mitigation Grant Program	# of Contracts	FEMA Obligated	FEMA Revenue Received per LAHM	FEMA Obligation Balance	% Financially Complete	# of Contracts Completed	OBLIGATED Value of Projects Submitted for Closeout	POTENTIAL Value of Projects Submitted to Closeout	# of Projects Officially Closed	OBLIGATED Value of Projects Officially Closed	% Submitted	% Closed	# of Projects Submitted but Not Officially Closed	OBLIGATED Value of Projects Submitted but Not Officially Closed
Hurricane Katrina - Retrofit of Power House	14	\$ 212,649,796.00	\$ 111,297,718.90	\$ 101,352,077.10	52%	5	\$ -	\$ -	0	\$ -	0%	0%	0	\$ -
Hurricane Katrina - Flood Mitigation of 9 SPS	9	\$ 19,987,722.00	\$ 19,299,825.10	\$ 687,896.90	97%	9	\$ -	\$ -	0	\$ -	0%	0%	0	\$ -
Hurricane Ike - Five Underpass Generators	1	\$ 988,658.00	\$ 839,129.23	\$ 149,528.77	85%	0	\$ -	\$ -	0	\$ -	0%	0%	0	\$ -
Total	24	\$ 233,626,176.00	\$ 131,436,673.23	\$ 102,189,502.77	56%	14	\$ -	\$ -	0	\$ -	58%	0%	0	\$ -

TOTALS as of 09.29.2020

FEMA Obligated	FEMA Revenue Received	FEMA Obligation Balance
\$ 1,049,625,150.95	\$ 606,290,555.36	\$ 443,334,595.59



# SEWERAGE AND WATER BOARD

## Inter-Office Memorandum

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Date: October 5, 2020

To: Brionne Lindsey  
Sewerage and Water Board New Orleans –Board Relations

Through: Ghassan Korban, SWBNO Executive Director

From: Patti J. Wallace, Purchasing Director  
Purchasing Department

Re: **Executive Director's Approval of Contracts of \$1,000,000.00 or less**

**1. Integra Realty Resources**

643 Magazine Street  
New Orleans, LA 70130

- Professional services contract to provide Licensed Professional Property Appraisal Services
- Start Date : One (1) year from effective date
- \$195,000.00
- DBE Goal 0%

**2. Eagan Insurance Agency, LLC**

2629 North Causeway Blvd  
Metairie, LA 70002

- Professional services contract to provide Property/Casualty Insurance Marketing and other Ancillary Services
- Start Date: September 30, 2020 for one (1) year with five (5) one (1) year renewal options
- \$49,500.00 Annually
- DBE Goal 40%

**3. Penco Inc**

PO Box 600  
San Felipa, TX 77473

- Contract AL200028 and CM200031, Furnishing Fluorosilicic Acid
- Start Date: 9/01/2020, one (1) year with an additional one (1) year renewal option
- \$285,350.00 annually
- DBE Goal 0%

**4. Jacobs Engineering Group Inc.**

1515 Poydras Street  
New Orleans, La 70112

- Contract for Professional Engineering Services for the Power Frequency Converter at Carrollton Water Plant
- Start Date: 9/02/2020, one (1) year
- Not to Exceed \$653,327.00
- DBE Goal 35%

**5. Lotus Insurance Solutions**

1615 Poydras St.  
New Orleans, LA 70112

- Contract for Professional, General Liability and Property Claim Services
- Start Date: One (1) year with five (5) one (1) year renewal options
- \$197,500.00
- DBE Goal 35%

**6. Jacobs Engineering Group Inc.**

PO Box 600  
San Felipa, TX 77473

- Master Professional Services Agreement to provide technical/engineering support
- Start Date: 9/02/2020, one (1) year
- Not to Exceed \$428,770.00
- DBE Goal 35%

Upon request, complete contract available for review in the Procurement Office.




## SEWERAGE AND WATER BOARD

### Inter-Office Memorandum

**Date:** October 5, 2020

**To:** Ghassan Korban, Executive Director

**Thru:** Irma Plummer, EDBP Director 

**From:** Lyria Hicks, EDBP Compliance Officer

**Re:** EDBP Department Summary – September 2020

#### **ANALYSES CONDUCTED BY EDBP**

For the month of September 2020, the EDBP Department did not receive any Goods and Services contracts to review.

For the month of September 2020, the EDBP Department did not receive any Professional Services contracts to review.

For the month of September 2020, the EDBP Department received two (2) Construction contracts to review.

#### **CONTRACT #1413 – FURNISH AND INSTALLATION OF TURBINE 6 AIR INLET HEATER AT THE MAIN WATER PURIFICATION PLANT**

On Thursday, September 24, 2020, three (3) bids were received for subject contract. The bid totals are as follows:

<b>M.R. Pittman Group</b>	<b>\$754,900.00</b>
<b>Industrial &amp; Mechanical Contractors, Inc.</b>	<b>\$784,900.00</b>
<b>Gottfried Contracting</b>	<b>\$787,000.00</b>

**Twenty-five percent (25%) DBE participation was established for this project.**

The apparent lowest bidder, **M.R. Pittman Group**, submitted the following subcontractors:

JEI Solutions, Inc. (eligible, certified SLDBE) to furnish and install new air inlet heaters for turbine 6

\$188,916.05 – 25.03%



Landrieu Concrete and Cement Industries, LLC. (eligible, certified SLDBE) to manufacture and supply ready-mix concrete  
\$31,450.00 – 2.27%

**Total Participation:** \$198,716.05 — 26.32%

Correspondence from DBEs on their own letterhead reaffirming negotiated terms was provided.

The apparent second lowest bidder, **Industrial & Mechanical Contractors, Inc.**, failed to submit Participation Summary Sheet, notarized Good Faith Effort, and signed correspondence.

Based upon analysis of DBE participation, the Economically Disadvantaged Business Program recommends that the DBE participation submitted by **M.R. Pittman Group**, be considered as responsive, and that **Industrial & Mechanical Contractors, Inc.**, be considered as non-responsive to meeting EDBP bid requirements.

**CONTRACT #2145 – WATER MAIN POINT REPAIRS, WATER SERVICE CONNECTIONS, WATER VALVE AND FIRE HYDRANT REPLACEMENT AT VARIOUS SITES**

On Tuesday, September 22, 2020, three (3) bids were received for subject contract. The bid totals are as follows:

<b>Boh Bros. Construction Co., LLC</b>	<b>\$4,423,245.00</b>
<b>Cycle Construction Co., LLC</b>	<b>\$5,024,156.00</b>
<b>Fleming Construction Co., LLC</b>	<b>\$5,371,337.00</b>

**Thirty-six percent (36%)** DBE participation was established for this project.

The apparent lowest bidder, **Boh Bros. Construction Co., LLC**, submitted the following subcontractors:

Industry Junction, Inc. (eligible, certified SLDBE) to provide water pipe and fittings  
\$759,543.00 – 17.17%

Le Pequena Construction, LLC (eligible, certified SLDBE) to perform concrete paving, curb and gutters, sidewalks and driveways  
\$555,030.00 – 12.55%

J. Star Enterprises, Inc. (eligible, certified SLDBE) to perform concrete paving, curb and gutters, sidewalks and driveways  
\$149,424.00 – 3.38%

Weber Trucking, LLC. (eligible, certified SLDBE) to perform concrete paving, curb and gutters, sidewalks and driveways  
\$100,560.00 – 2.27%

Gainey's Concrete Product, LLC. (eligible, certified SLDBE) to provide pre-cast concrete structures  
\$31,450.00 – 2.27%

**Total Participation:** \$1,596,007.00 — 36.08%

Correspondence from DBEs on their own letterhead reaffirming negotiated terms was provided.

The apparent second lowest bidder, **Cycle Construction Co., LLC**, failed to submit Participation Summary Sheet, notarized Good Faith Effort, and signed correspondence.

Based upon analysis of DBE participation, the Economically Disadvantaged Business Program recommends that the DBE participation submitted by **Boh Bros. Construction Co., LLC**, be considered as responsive and that **Cycle Construction Co., LLC**, be considered as non-responsive to meeting EDBP bid requirements.

### **CONSTRUCTION REVIEW COMMITTEE RECOMMENDATIONS**

There were not any new construction projects presented to EDBP, therefore the CRC committee did not convene for the month of September 2020.

### **STAFF CONTRACT REVIEW COMMITTEE RECOMMENDATIONS**

The Staff Contract Review Committee convened on Thursday, September 10, 2020, and made the following recommendations:

### **OPEN MARKET CONTRACTS**

- |                    |  |
|--------------------|--|
| <b>1)</b>          | <b>Request for Furnishing Fire Extinguishers Service</b> |
| Budget Amount:     | \$85,000.00  |
| Renewal Option(s): | One (1) year with two (2) one (1) year renewal options   |
| Recommended        | 0%   |
| Percentage Goal:   |  |
| Justification:     | Does not lend itself to subcontracting opportunities.    |
| <b>2)</b>          | <b>Request for Furnishing River Sand and Mason Sand</b>  |
| Budget Amount:     | \$300,000.00   |
| Renewal Option(s): | One (1) year with two (2) one (1) year renewal options   |
| Recommended        | 30%  |
| Percentage Goal:   |  |
| Justification:     | N/A  |

- 3) **Request for Furnishing Safety Shoes**
- Budget Amount: \$125,000.00  
Renewal Option(s): One (1) year with two (2) one (1) year renewal options  
Recommended 0%  
Percentage Goal:  
Justification: This is a sole source item directly shipped from the manufacturer.
- 4) **Request for Installation of new Leak Detection Systems or the Updating of pre-existing Leak Detection Systems**
- Budget Amount: \$250,000.00  
Renewal Option(s): One (1) one-year contract with no renewal options  
Recommended 5%  
Percentage Goal:  
Justification: Approval as recommended, contingent upon appropriate procurement method being utilized. If it is determined the scope of work falls under the scope of the public works statute, the project must be presented to CRC for approval.

#### **CONSTRUCTION RENEWAL CONTRACTS with DBE PARTICIPATION**

There were not any projects with a DBE Participation Goal to review for the month of September 2020.

#### **FINAL ACCEPTANCE CONTRACTS with DBE PARTICIPATION**

There were not any final acceptance construction contracts with a DBE participation goal to review for the month of September 2020.

#### **SEWERAGE & WATER BOARD OF NEW ORLEANS CONTRACTS WITH DBE PARTICIPATION FOR SEPTEMBER 2020**

There were two (2) contracts with DBE participation awarded for the month of September 2020.

**Sewerage & Water Board New Orleans Awarded Projects with SLDBE Participation January 2020 - September 2020**

<b>Category</b>	<b>Category Dollar Amount</b>	<b>SLDBE Dollar Value</b>
<b>Construction Projects</b>	<b>\$ 38,392,749</b>	<b>\$ 13,923,050</b>
<b>Goods &amp; Services Projects</b>	<b>\$ 277,257</b>	<b>\$ 49,041</b>
<b>Professional Services Projects</b>	<b>\$ 1,505,770</b>	<b>\$ 19,800</b>
<b>Grand Total</b>	<b>\$ 40,175,776</b>	<b>\$ 13,991,891</b>



**Sewerage & Water Board of New Orleans Open Market Bids with DBE Participation January 2020 - September 2020**

**Construction Projects Awarded 2020**

Contract No./Description	%DBE Goal	Contract \$	Prime	Sub(s)	% DBE Part (Prime)	\$ Sub Award	\$ Sub Paid	% DBE Sub Paid	Award date
Cont #1370A: 60Hz Transformer/Switchgear	20%	\$ 11,414,960.00	Frischhertz Electric Co., Inc.	Carter Electric Supply, LLC	29.33%	\$ 3,348,180.00			2/19/2020
				Balthazar Elektriks Wholesale Distrubutors	7.34%	\$ 837,440.00			
				<b>Total</b>	<b>36.67%</b>	<b>\$ 4,185,620.00</b>			
Cont #30223: Southern Basin #4-Sewer Rehabilitation	36%	\$ 4,786,566.00	BLD Services, LLC	Choice Supply Solutions, LLC	6.02%	\$ 288,000.00			2/19/2020
				Advantage Manhole & Concrete Services, Inc.	2.84%	\$ 136,000.00			
				C&M Construction Group, Inc.	22.48%	\$ 1,076,000.00			
				Prince Dump Truck Service, LLC	4.68%	\$ 224,000.00			
				<b>Total</b>	<b>36.02%</b>	<b>\$ 1,724,000.00</b>			
Cont #30213: Southern Basin #1-Sewer Rehabilitation	36%	\$ 1,584,847.24	Grady Crawford Construction Co., Inc. of Baton Rouge	V. Keeler & Associates	3.37%	\$ 53,452.19			4/22/2020
				Commander Corporation	30.42%	\$ 482,185.18			
				Dieudonne Enterprises	1.87%	\$ 29,672.00			
				EFT Diversified	3.44%	\$ 54,466.46			
				<b>Total</b>	<b>39.11%</b>	<b>\$ 619,775.83</b>			

Contract No./Description	%DBE Goal	Contract \$	Prime	Sub(s)	% DBE Part (Prime)	\$ Sub Award	\$ Sub Paid	% DBE Sub Paid	Award date
Cont #30222: Southern Basin #3-Sewer Rehabilitation	36%	\$ 1,977,879.20	Grady Crawford Construction Co., Inc. of Baton Rouge	V. Keeler & Associates	5.24%	\$ 103,683.24			4/22/2020
				Commander Corporation	24.54%	\$ 485,469.60			
				Dieudonne Enterprises	1.91%	\$ 37,832.00			
				EFT Diversified	4.35%	\$ 86,000.00			
				<b>Total</b>	<b>36.05%</b>	<b>\$ 712,984.84</b>			
Cont #30224: Southern Basin #5-Sewer Rehabilitation	36%	\$ 4,576,947.00	BLD Services, LLC	Choice Supply Solutions, LLC	5.72%	\$ 262,000.00			4/22/2020
				Advantage Manhole & Concrete Services, Inc.	3.80%	\$ 174,000.00			
				C&M Construction Group, Inc.	21.80%	\$ 998,000.00			
				Prince Dump Truck Service, LLC	4.72%	\$ 216,000.00			
				<b>Total</b>	<b>36.05%</b>	<b>\$ 1,650,000.00</b>			
Cont #8164: Skilled and Unskilled Maintenance for Labor	30%	\$ 4,861,156.00	JEI Solutions	Clays Construction Group, LLC	9.12%	\$ 443,100.00			4/22/2020
				Jaes Plumbing & Construction LLC	9.04%	\$ 439,236.00			
				Perc Enterprises, Inc.	11.88%	\$ 577,500.00			
				<b>Total</b>	<b>30.03%</b>	<b>\$ 1,459,836.00</b>			
Cont #2143: Water Main Line Replacements and Extensions at Scattered Locations throughout Orleans Parish	36%	\$ 1,621,000.00	Infinity Construction and Trucking	Gentilly Debris Removal					8/19/2020
					<b>36.05%</b>	<b>\$ 584,300.00</b>			

Contract No./Description	%DBE Goal	Contract \$	Prime	Sub(s)	% DBE Part (Prime)	\$ Sub Award	\$ Sub Paid	% DBE Sub Paid	Award date
Cont #1403: Demolition of Abandoned C-7 & C-8 Basins and Other Site Improvements at the Carrollton Water Treatment Plant	36%	\$ 7,569,394.00	Lou-Con, Inc.	Three C's Properties, Inc.	32.19%	\$ 2,436,533.00			8/19/2020
				Twin Shores Landscaping and Construction Services, Inc.	7.27%	\$ 550,000.00			
				<b>Total</b>	<b>39.46%</b>	<b>\$ 2,986,533.00</b>			

**Sewerage & Water Board of New Orleans Open Market Bids with DBE Participation January 2020 - September 2020**

**Goods & Services Projects Awarded 2020**

<b>Contract No./Description</b>	<b>%DBE Goal</b>	<b>Contract \$</b>	<b>Prime</b>	<b>Sub(s)</b>	<b>% DBE Part (Prime)</b>	<b>\$ Sub Award</b>	<b>\$ Sub Paid</b>	<b>% DBE Sub Paid</b>	<b>Award date</b>
YW20-0006 Furnishing Safety Supplies	30%	\$140,670.00	Southeast Safety & Supply	Corporate Buisness Supplies	30%	<b>\$42,201.00</b>	\$42,201.00	30%	6/23/2020
YW20-0013 Furnishing Hoses and Accessories	5%	\$136,586.55	Atlas Hose & Gasket Co.	Next Generation Logistics	5%	<b>\$6,839.93</b>	\$6,839.93	5%	9/2/2020
<b>Total Goods &amp; Services Projects</b>		<b>\$277,256.55</b>			<b>35%</b>	<b>\$49,040.93</b>	<b>\$49,040.93</b>		

**Sewerage & Water Board of New Orleans Open Market Bids with DBE Participation January 2020 - September 2020**

**Professional Services Projects Awarded 2020**

<b>Contract No./Description</b>	<b>%DBE Goal</b>	<b>Contract \$</b>	<b>Prime</b>	<b>Sub(s)</b>	<b>% DBE Part (Prime)</b>	<b>\$ Sub Award</b>	<b>\$ Sub Paid</b>	<b>% DBE Sub Paid</b>	<b>Award date</b>
Master Professional Service Agreement	35%	\$197,500.00	Lotus Insurance Solutions	F.W. Insurance Services, LLC	35.00%				4/1/2020
Master Professional Service Agreement	35%	\$428,770.00	Jacobs Engineering Group, Inc.	Intergrated Logistical Support, Inc. (ILSI); Infinity Engineering Consultants, LLC	35.00%				6/2/2020
Professional Services Agreement	36%	\$830,000.00	PFM Group Consulting, LLC	Pending submission of DBE Participation Summary Sheet	36%				7/30/2020
Engineering Services for Power Frequency Converter at Carrollton Water Plant	35%	Dependent on Option: 1) 608,165.00 2) \$640,122.00 3)	Jacobs Engineering Group, Inc.	Pending submission of DBE Participation Summary Sheet	35%				9/2/2020
Insurance Broker Services		\$49,500.00	Eagan Insurance Agency, LLC	F.W. Insurance Services, LLC	35.00%	\$19,800.00			9/30/2020
<b>Total Professional Services Projects</b>	<b>35%</b>	<b>\$1,505,770.00</b>			<b>35%</b>	<b>\$19,800.00</b>			